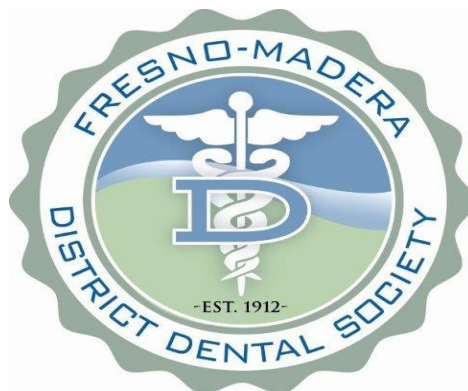


2017 FMDS Board of Directors



Left to right; Dr Randall Prewitt-President, Dr Paul Hsiao-President-Elect, Dr Robin Reisz-CDA Trustee, Dr Pavla Senkyrikova-Director, Dr Abran De La O-Past President, Dr Blake Scott-Secretary, Dr Gregory Morgan-Director, Dr Aaron Noordmans-Director

Not pictured-Dr David Forester-Treasurer, Dr Sabrina Nassar-Editor, Dr Ardavan Kheradpir-Director, Dr Michael Madrigal-Director, Dr Sonia Relingo-Director





**You are not a
policy number.**

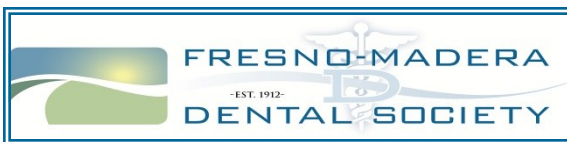


And at The Dentists Insurance Company, TDIC, we won't treat you like one. We were started by, and only protect, dentists. This singular focus has led to an unparalleled knowledge of dentistry and the best ways to protect you. This respect for your profession supports exceptional service, including an in-house claims team, razor-sharp legal team and industry-leading risk management resources. Because with us, business is about doing what's best for you.

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Dental Society

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Fresno-Madera Dental Society Officers and Board of Directors

2017 Executive Committee

President

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President-Elect

Paul Hsiao DDS

Past President

Abran De La O DDS

Secretary

Blake Scott DDS

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Sabrina Nassar DDS

CDA Trustee

Robin Reisz DDS

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2017 Directors

Ardavan Kheradpir DMD

Michael Madrigal DDS

Gregory Morgan DDS

Aaron Noordmans DDS

Sonia Relingo DDS

Pavla Senkyrikova DDS

The mission of the
Fresno Madera Dental Society
is to serve the professional needs of
our members and assist them in
enhancing the oral health
of the community.

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Grapevine Bulletin Advertising Rates

2" x 3.5" (1/8 page) \$40 per issue
4" x 3.5" (1/4 page) \$60 per issue
5" x 7" (1/2 page) \$90 per issue
9.5" x 7" (full page) \$145 per issue
10% discount for 3 or more issues

Contact Merriam at the FMDS office
to place your order.
(559) 438-7284 or email fmds@fmds.com



Change in Distribution of OSHA Poster Set

Ordering poster sets

Unlike prior years, poster sets are now distributed upon request. It's a quick and easy process to request one no-cost CDA poster set for a practice you own. [Simply visit cda.org/posterset](http://cda.org/posterset) and sign in using your current login and password. Then, answer a few questions about your practice to confirm your order. Additional sets can be purchased for \$15 from the CDA Practice Support online store. Once you've received your new posters, be sure to discard outdated posters as you replace them with the current set.

If you are having difficulty logging in or have any questions, please call Merriam at the FMDS business office

559 438-7284

Meet the FMDS President!

Dr Randall Prewitt was born in Washington state, the third of eight children. The family moved to Sitka, Alaska when he was 6 years old. He attended Eastern Washington University 1975-1977 then transferred to Walla Walla University where he graduated with a BS in biology and a minor in chemistry and mathematics. He began dental school in 1979 and graduated in 1982. Randy married his high school sweetheart in 1976 and they had their first child in 1981 while he was still in dental school. After graduation they moved to Bonner's Ferry, Idaho where he practiced until 1997. The Prewitt family then moved to Michigan so he could take a fellowship in Chicago until 2004. Tiring of so much snow, the family settled in sunny California where he bought a practice in Sanger where he's been ever since. Randy loves to travel, especially snorkeling in the Caribbean.

"I love serving the dental profession that has been so good to me."

Action needed to remain on Denti-Cal patient referral list

One way that enrolled Denti-Cal providers can maintain or increase their patient base — while providing high-quality dental care to California's Medi-Cal beneficiaries — is through continued participation in the Denti-Cal patient referral list.

Each year, this list is “refreshed” to help ensure it is current and accurate. Toward this goal, dentists who were added to the Denti-Cal patient referral list prior to Dec. 1, 2016, and who wish to remain on the list must complete and [submit a new Medi-Cal Dental Patient Referral Service form](#) within 35 business days of receiving the form. The form was mailed to providers on March 10. Dentists may complete and submit the form electronically, by mail, via fax or by calling 800.423.0507 and requesting a representative's help in completing and submitting the form.

[See the April 2017 issue](#) of the Denti-Cal Bulletin for more information and instructions for submitting the form.





Ronald Walker DDS
1008 W Shaw
Fresno, CA 93711
227-0027

Sylvia Yu
Transfer from Tulare Kings DS
334 Shaw Ave
Clovis, CA 93612
559 734-7762

Jagrup Bal DMD

Michael J White DDS
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Fresno, CA 93720

Patrick Doucette DDS
Transfer from Yosemite DS
910 O St
Firebaugh, CA 93662
559 659-1491

Jack Win San Tun DDS
Transfer from Los Angeles DS
166 Fillmore St
Coalinga, CA 93210

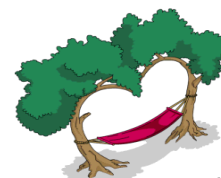
Manuel Palau DDS
Transfer from San Gabriel Valley DS

Thaar Aldouri DDS
Transfer from Tri County DS
4901 E Kings Canyon Rd
Fresno, CA 93727

John Dale Richardson DDS
Transferred from Sacramento Dental Society

Congratulations on your Retirement!

**Douglas Hampson DDS
John Paul Williams DDS**



Staff Night with Marshall Brickeen
February 2017



Delta Dental proposed settlement notices to be mailed by May 12

Updated May 2, 2017

Dentists who are part of a class action lawsuit against Delta Dental of California should expect to receive notices of the proposed settlement in the mail soon. Preliminary approval of the proposed settlement by a San Francisco Superior Court judge triggers a settlement administrator to issue formal notices to dentists who are part of the class.

The proposed settlement is the result of legal action CDA filed against Delta Dental regarding Participating Dentist Agreements with providers in the Delta Dental Premier® network. CDA took a stand on behalf of members to protect their rights to fair dealings after learning of Delta's plans to reduce Premier Provider rates by 8 to 12 percent. The legal action successfully blocked Delta's attempt to reduce reimbursement rates for 3 ½ years, which saved dentists nearly a half-billion dollars in fee reimbursements.

The settlement administrator has until May 12 to mail the formal notices to dentists and set up a website, deltadentalofcaliforniasettlement.com, and phone number for additional information. Dentists who choose not to participate in the class have a June 26 deadline to opt out. Dentists should read the notice carefully, including terms of the settlement and a revised PDA for Premier Providers.

A final approval hearing on the proposed settlement is scheduled for Aug. 31 in San Francisco Superior Court. It is expected that all claims from the settlement amount will be completed within six months after the settlement becomes final. Any payments that remain unclaimed after 90 days will be paid to the CDA Foundation's Student Loan Repayment Grant program.

CDA is committed to supporting members in many ways, including the pursuit of this litigation on behalf of dentists. CDA also offers sophisticated practice management and dental benefits guidance through CDA Practice Support at cda.org/practicesupport, which offers important tools to assist with managing dental practices and evaluating accepted plans.

Delta litigation FAQs for dentists

Reprinted with permission from California Dental Association

CDA has received questions from members regarding CDA's achievement in March of a favorable outcome in its litigation against Delta Dental of California. To help members understand the "what, why and how" of the settlement, CDA has prepared the following FAQ document. This document is also available at cda.org/delta and will be updated to reflect any new developments.

I'm a Delta Dental Premier Provider — how does the proposed settlement affect me?

If you had a contract as a Delta Dental Premier Provider through a Participating Dentist Agreement (PDA) at any time after January 1, 2011, you will automatically be part of the class and therefore be included in the settlement unless you decide to opt out, which is discussed in greater detail below. This means you will receive the benefits under the settlement on the same terms as all other Delta Premier Providers and you will be bound by the terms of the settlement. We encourage all Delta Premier Providers to read the Class Notice and related documents to fully understand your rights and obligations. The Class Notice will be mailed to you once it is approved by the court — likely in April.

Summary of key settlement outcomes:

- Delta Dental must provide 120 days' written notice of significant PDA changes to all contracted providers (instead of the 45 days' notice currently required by California law).
- Delta Dental must provide each Premier Provider affected by any proposed reduction of reimbursement fee maximum levels with an individualized analysis of the potential financial impact to his or her practice, based on that dentist's prior 12-month submissions to Delta Dental.
- Delta Dental must also provide 12 days' notice to CDA of changes to PDAs so that CDA can have time to review the changes before they are implemented and be prepared to respond to member inquiries.
- Delta Dental must pay \$34,750,000 to Premier Providers who filed annual fee adjustments with Delta Dental that were below the maximum amounts allowed but that were reduced by Delta Dental based on its "inflation adjustment percentage" (referred to by Delta Dental as "INAP"). Those dentists whose fees were limited by the INAP will receive proportionate reimbursement from the settlement fund. Those providers whose fees were not reduced by the INAP will not receive any payment.
- None of this settlement amount goes toward attorney's fees. In addition to the settlement amount, Delta Dental will pay CDA \$1,500,000 as reimbursement for a portion of the attorney's fees that it expended in pursuing the case. Delta Dental must also pay for the cost of implementing the settlement.

I am currently a Delta Dental Premier Provider and a Delta Dental PPO Provider — how does the settlement affect me?

The claims brought in this case arose from Delta Dental's attempt to reduce its Premier plan rates, not its PPO plan rates. If you are both a Premier dentist and a PPO dentist, the benefit of the settlement and the release of claims will apply only to your Premier network contract.

Why are dentists receiving differing amounts in this settlement?

All dentists in the Premier network benefitted from the nearly four-year delay in the reduction of reimbursement rates — resulting in a savings of nearly a half billion dollars to providers. Dentists in the Premier network have individual contracts with Delta Dental and the inflationary adjustment percentage (INAP) was applied to filed fees in varied ways. Dentists who were harmed the most by Delta's INAP receive larger amounts than those who were affected to a lesser degree or not at all. There are a number of dentists who were not harmed at all by the application of the INAP, and therefore will not receive any payment as part of the settlement.

What if I want to speak with someone about this agreement?

If you have questions about the terms and meaning of the settlement, you may contact CDA at 800.232.7645. CDA representatives will be available to speak with you about the settlement. Additionally, Delta Dental hired Rust Consulting to administer the settlement after it is approved by the court — likely in April. Once the settlement is approved by the court, visit deltadentalofcaliforniasettlement.com for more information.

For updates and more information about the settlement, [visit cda.org/delta](http://visit.cda.org/delta).

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Why did CDA and Delta Dental agree to a settlement?

CDA went to great lengths on behalf of members to hold Delta Dental accountable for transparency and fair business practices. After careful consideration of the inherent risks of litigation and the uncertainty of outcomes, CDA's Board of Trustees, CDA in-house and outside legal counsel concluded this is a favorable settlement and positive outcome of this extensive litigation for members. The lawsuit filed by CDA was based on the doctrine of associational standing, which meant that no monetary damages could be recovered. However, during the litigation, CDA learned that Delta Dental had been applying a limit to dentists' filed fees that CDA believed was a breach of the contract that gave rise to a monetary claim for individual dentists. Therefore, this settlement provides \$34,750,000 in monetary compensation for dentists in the Premier network who were harmed by Delta's INAP practice (described above). Additionally, CDA succeeded in blocking Delta Dental's effort to reduce reimbursement rates for nearly four years, which resulted in savings of nearly a half billion dollars to providers. Other success criteria that were achieved include protection of more favorable contracting practices and transparency.

How do I learn about my settlement?

Once the court approves the settlement and the notice, all potential members of the class will receive a formal notice that outlines the settlement as well as class members' legal rights and options. We anticipate this notice to be mailed in April. It is important that you read the complete notice. In addition, upon court approval, all documents related to the settlement will be posted on a website, deltadentalofcaliforniasettlement.com. This website will be created specifically to provide information about the settlement to class members. A link to the settlement website will be provided on cda.org. After the court approves the class and the notice, likely in April, any questions regarding the notice or the proposed settlement, including the amount you may be eligible to receive under the proposed settlement (subject to appropriate confidentiality limitations), should be directed to the class notice administrator.

I'm a Delta Premier Provider. Why am I not receiving any money in this settlement?

If you do not receive money from the settlement it means that you were not harmed by Delta's inflationary adjustment percentage (INAP). Only providers whose filed fees were lowered by the INAP receive money in this settlement. The other terms of the settlement apply to all dentists in the Premier network.

What is the benefit of remaining in the class action lawsuit?

You will receive the benefits of the settlement, including the ability to be eligible for a payment of a portion of the \$34,750,000 settlement amount. CDA supported members in this action because we knew that it would be difficult, if not impossible, for members to take legal action against Delta on their own. CDA's Board of Trustees, CDA in-house counsel and outside legal counsel concluded this is a positive outcome of this litigation for members.

What if I don't want to be part of this class action suit?

If you decide you do not want to be part of this class action suit, you have the right to opt out of the settlement. This means you will not be considered a party to the lawsuit or bound by the terms of the settlement, and you will not receive any monetary payments to which you may be entitled under the settlement. You will, however, not release any individual claim that you may wish to bring against Delta Dental. If you wish to bring your own claim against Delta Dental, it will be necessary for you to retain your own legal counsel. If you decide to opt out, you must follow the process for opting out that is outlined in the Class Notice. The Class Notice will be mailed to all Delta Dental Premier Providers and will also be available online at deltadentalofcaliforniasettlement.com once the court approves the notice — likely in April.

Why do non-CDA members benefit from this agreement?

The only way to arrive at a settlement with Delta Dental was to have the settlement apply to all dentists in California who participate in the Premier network, including CDA members and nonmembers. This is one of the many ways CDA supports the profession, and the strength of our membership allowed us to do this on your behalf.

Does this settlement mean that Delta Dental will be able to lower fees?

You should be aware that Delta Dental intends to implement amended rules for participating dentists if the settlement is approved, although it cannot take effect until 120 days after the court gives final approval to the settlement. The amended rules will be available as a part of the settlement documents on the website established to make this information available to all concerned. CDA and the individual class representatives were legally constrained by applicable federal and state antitrust laws in their ability to collectively negotiate with Delta Dental regarding specific fees, fee levels, fee-setting provisions or fee-setting limitations. In addition, Delta Dental contends that the Knox-Keene Act permits a dental care service plan like Delta Dental to make material changes to its provider agreements, including a change to the plan that affects rates and fees paid to providers.

**HAPPY
FATHER'S
Day!**



Center for Communication Skills

MYOFUNCTIONAL THERAPY: IT'S ALL IN THE TONGUE

You and your patients are invited to a free Myofunctional Therapy information session provided by the Center for Communication Skills! Nina Kazemi, *Speech Pathologist*, will explain the effects of tongue thrust on teeth. Refreshments and childcare available; reserve a spot by calling: (559)228-9100 or RSVP on our Facebook events!

Date: Tuesday, May 30, 2017

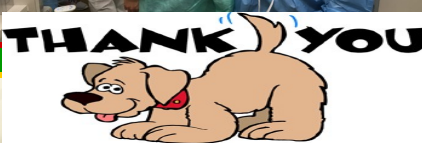
Time: 6:00pm – 7:00pm

Location: California Learning Connection, 2505 West Shaw Ave. #101



Save & Seal our Smiles

March 4, 2017





Our sincere thanks go out to the dentists and staff of
CAKiDDS
and
Marketplace Smiles Dentistry & Orthodontics
who helped contribute to the success of
Give Kids a Smile
March 4, 2017



Left to right: Dr Jeff Kunkel, Dr Jeff Evans & Dr Jordan Prieto
CAKiDDS



Dr Krunal Sherathiya
Marketplace Smiles



Introductory period policies:
What they are and what to avoid
Reprinted with permission from California Dental Association

When practice owners develop their employee manuals, care should be given when establishing an introductory or probationary period policy. These policies can create misunderstandings for employees if the employer does not clearly communicate the purpose of the policy to the new employee, whether it is for performance evaluation or benefits eligibility. Similarly, an incorrectly worded policy can jeopardize the “at-will” status of the employer-employee relationship. In fact, it’s a common misconception that employers have more “freedom” to terminate an employee during this period of time.

California is an “at-will state,” which means that the relationship between the employer and employee is presumed to be at will. Typically, without the existence of an employment contract, or contradictory statements or actions, the employer or the employee can terminate the employment relationship at any time, with or without cause. No matter the length of the employment relationship, from day one to day 1001, either party has the ability to terminate the relationship for any non-discriminatory legitimate reason (i.e., one that is not based on prohibited discriminatory grounds such as race, gender or disability).

Irrespective of California’s at-will law, employers should refrain from termination unless it is based on poor performance, a legitimate non-discriminatory reason or not meeting behavioral expectations established in the practice’s employee manual. As a best practice, employers should provide ongoing constructive feedback and document instances of employee discipline prior to making any decisions to terminate an employee.

Ideally, if an introductory period is included, it should be used as a defined timeline for employers and employees to determine whether an employment relationship is a good fit. As part of this, employees should expect to receive constructive feedback or have skills evaluated more frequently and should understand that they must often surpass an established period of time before they are eligible for certain mandatory or optional benefits. Employers who wish to establish a probationary period (rather than an introductory period) should do so with the guidance of an employment attorney.

California does not have a particular law requiring employers to include these introductory periods. Some laws, such as mandatory paid sick leave, do allow employers to establish eligibility timelines up to 90 days. As a best practice during this time, policies should define when employees can expect more regularly scheduled evaluations or a more detailed training program that will support them while they learn and acclimate to a new position and workplace culture.

It is not uncommon for the terms “introductory period” and “probationary period” to be used interchangeably. If not well-developed, with the intent clearly and correctly worded, a probationary period policy can potentially weaken an employer’s employment-at-will status. Caution should be taken when using the term “probationary period” to prevent employee misunderstandings. Employees might mistakenly consider themselves “permanent” when completing this period of time. For instance, they may believe they are protected and that employers are less likely to terminate the relationship if they successfully completed a probationary period.

While many policy requirements are governed by law, an established introductory period is not mandatory and may not make sense for every practice. With this in mind, CDA Practice Support offers a [Sample Employee Manual template](#) that includes an “At-Will Employment” policy and an “Introductory Period” policy. These policies reiterate that employment is at-will and that employees can be terminated at any time during the introductory period and completion of the introductory period does not change or alter the at-will employment relationship. Furthermore, at any time, with or without notice, the employer reserves the right to alter or change job responsibilities, reassign or transfer positions or assign additional responsibilities.

Employers are encouraged to review and update language in their manuals that may be confusing, or ensure or imply permanency of continued employment for employees after the completion of a specified period. If eligibility requirements are outlined in the introductory period policy, CDA Practice Support recommends that employers also include eligibility requirements for benefits at the beginning of each individual benefit description within the manual. For example: “New employees will not be eligible to use paid sick leave until their 91st day of employment” or “Paid vacation benefits are provided to full-time employees who have completed one year of employment.”

Create policies for your practice using the [Sample Employee Manual template](#), available through CDA Practice Support at cda.org/practicesupport.

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Claims of superiority

By Robert D. Stevenson, DDS
Member, CDA Judicial Council

The public has never been better informed about health care options; however, they lack the specialized knowledge and experience that dentists possess. This can sometimes lead to confusion over a dentist's qualifications and expertise.

Advertising is a common point of confusion. Marketing is vital to the continued growth of a practice, but many promotional statements may be misunderstood by the potential patient.

It is not uncommon to see statements in advertising such as "Voted Best Dentist in Alpine County." In this instance, the advertisement may be in violation of Section 651(b)(8) of the California Business & Professions Code, which stipulates that a statement, endorsement or testimonial is likely to mislead if it fails to disclose material facts. Therefore, if a dentist advertises that they were "voted best dentist", they must cite the source of the claim in their advertisement. For example, a statement such as "Voted 2016 Best Dentist by XYZ Newspaper" would be acceptable.

Another common issue in advertising is claims of superiority. Statements such as "Most state-of-the-art dental office" or "Superior training and expertise" may be in violation of the California Business and Professions Code Section 1680i, which prohibits the advertising of either professional superiority or the advertising of performance of professional services in a superior manner.

It is helpful to turn to the CDA Code of Ethics (the code) for direction. Section 6A of the code gives the following guidelines for advertising: "It is unethical for a dentist to mislead a patient or misrepresent in any material respect either directly or indirectly the dentist's identity, training, competence, services, or fees. Likewise, it is unethical for a dentist to advertise or solicit patients in any form of communication in a manner that is false or misleading in any material respect."

This emphasizes the importance of veracity, the ethical principle of being honest. It may also be unwise to create unrealistic expectations through advertising.

Advisory Opinion 6.A.1.c clarifies that "A statement or claim is false or misleading when it ... is intended or is likely to create false or unjustified expectations of favorable results."

Thus, even with the best intentions, advertising may be unethical if it is *likely* to create unjustified expectations.

The dentist who desires to practice ethically should proceed with caution when marketing himself or herself. Highlighting what makes your practice a great choice among many options is critical in a competitive marketplace, and can be tricky. The ethical principles of veracity (honesty), integrity and non-maleficence (do no harm) provide excellent guidance in marketing and sustaining a successful practice.

When in doubt, contact your component ethics committee before you sign off on that new ad. For further guidance, contact Britney Ryan, CDA judicial council manager, at 800.232.7645.

Co-Ed



TeamSmile®

fundraiser



Softball

TOURNAMENT

Margie Wright Field

SAT. & SUN. AUG. 12TH & 13TH 8AM - 6PM
\$1,000 PER TEAM, 100% OF PROCEEDS GO TO TEAMSMILE, A 501C3

Come play on the home field of the Fresno State Bulldogs. This is the 3rd annual event to raise funds for the TeamSmile free dental clinic held at Fresno State. Dental offices will play Saturday and Civil Servants on Sunday. These are sure to be days of fun and bragging rights. It is only open to 10 teams, 5 each day .

Contact Xavier Gutierrez today at (559)433-8900 or xavier@drxdds.com

We make a living by what we get,
but we make a life by what we give.

Winston Churchill



Upcoming CDA Cares Clinics

Bakersfield

Kern County Fairgrounds
October 6-7, 2017

Anaheim

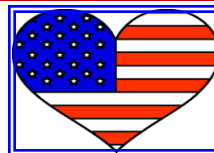
Anaheim Convention Center
April 27-28, 2018

Modesto

Modesto Centre Plaza
October 26-27, 2018



ADA American Dental Association®



Veterans' Smile Day 2017

November 4, 2017

Please contact Merriam
at the FMDS 559 438-7284



Volunteer Opportunities

Holy Cross Dental

559 442-4108



TeamSmile.org/volunteers

Tzu Chi Medical Foundation

559 481-1498

ADA News

ADA Encourages Members To Register As Bone Marrow Donors.

The [ADA News](#) (5/2, Manchir) is urging ADA members to enroll in the National Bone Marrow Donor Program in light of the plight of Dr. Kapil Vij, a pediatric dentist from the Chicago area who was diagnosed with myelofibrosis, a rare form of blood cancer that can be treated with a bone marrow transplant. In particular, Dr. Vij hopes to encourage more people of South Asian descent to enroll in the registry, as they are underrepresented in the pool of donors and, as Vij explains, "The process of bone marrow donation is very simple and painless and in most cases done by taking stem cells out of blood. ... It only sounds scary, and it is a life saving deed."

The ADA recommends that qualified donors register for the national marrow donor program by visiting their website [here](#).

Resources Are Available To Help Dentists Avoid Ransomware Attacks.

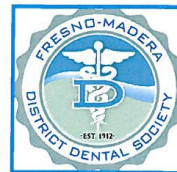
In the wake of the WannaCry ransomware attack, the [ADA News](#) (5/15) reports that the ADA Center for Professional Success has resources to help dentists fend off malware cyberattacks. Although most dentists are unlikely to be affected by this attack, according to Christopher Maag, director of the ADA Department of Technology Architecture and Infrastructure, dentists should be aware of the threat and know that the Center for Professional Success can help. Articles on the CPS site list several tips to help protect dental offices from ransomware. In addition, Mr. Maag advised replacing unsupported operating systems with a newer version and keeping computers up to date in regards to security patches and antivirus programs.

Visit Success. ADA.org to access an article titled, "[Protect Your Practice from Ransomware](#)."

Upcoming Events



The Fresno-Madera Dental Society
is proud to present
Dr Mohammed Husain



Cone Beam CT:
Technology, Applications & Interpretation

May General Meeting

Tuesday May 23, 2017

2.5 CEUs

Dinner included

Cone Beam CT imaging has revolutionized the way we visualize the maxillofacial region. This lecture is designed for dentists who are interested in utilizing CBCT imaging for patient management and/or seeking to gain a higher level skill set in interpretation and application. We will review the principles of CBCT technology and methods to achieve maximally diagnostic imaging. In addition, this lecture will cover radiographic anatomy, artifacts and signs of pathology.

Dr Mohammed Husain graduated from UCLA School of Dentistry and completed their certificate of Oral and Maxillofacial Radiology. Dr Husain is currently an assistant clinical professor at UCLA in charge of third year Oral Radiology clinical rotation. He is also an instructor in Cone Beam CT. Dr Husain has earned the Dentsply Rinn Clinical Award for best clinical presentation.

Tuesday May 23, 2017
5:30 p.m. until 8:30 p.m.
Tornino's 5080 N Blackstone
Fresno, CA 93710

Registration Form for:
May General Meeting

Cone Beam CT:
Technology, Applications & Interpretation

FMDS Members	\$55.00
Non-Member s	\$85.00
Auxiliaries	\$40.00
Dinner included in the course fee.	
Dinner served at 5:30 PM	

Dentist's Name _____ Degree _____ License # _____

Address _____ Email _____

City _____ State _____ Zip _____ Phone _____

Names of Auxiliaries Attending _____ Degree _____ License # _____

Names of Auxiliaries Attending _____ Degree _____ License # _____

Credit Card # _____ Exp date _____ Security Code _____ Billing zip code _____

Mail completed registration form and payment to FMDS 371 E. Bullard Suite 120 Fresno, CA 93710.
By fax to (559) 438-7287 or Email to fmds@fmds.com

Please register by Friday May 19, 2017

Associate Wanted

Associate Dentist in Tulare, CA

\$700-\$900 per day, Guaranteed, and more with Bonuses! Immediate Opening Available.

Dr. Jessie Malli's Office – Tulare Family Dentistry is a fast growing, privately owned dental office in Tulare, CA, seeking a talented & enthusiastic Associate Dentist to join us in a great deal of fun.

We have an Immediate opening for treatment focused on Pediatric Dentistry. This ideal for either a General Dentist or a Pedodontist.

We are a Private Practice in business for over 36 years. We are centrally located between San Francisco and Los Angeles. 2 Hours to the Coast and 1 Hr to the Mountains. Great schools, wonderful people, and a caring environment.

- Enjoyable, Respectful & Professional Environment

- Newest, Most Advanced Instruments/Procedures

- Full Educational Support & In-Practice Training...Allowances for CE !

- Flexible Hours...With Outstanding Morning & Evening Shifts Available.

- Compensation is as high as \$250,000.00/yr....even more with bonuses & incentives!

Your role will be vitally important to keeping our practice running smoothly & maintaining our valued patients in the highest level of dental health. As you are excited by these extraordinary opportunities...we look forward to hearing from you very soon!

Contact Dr Jessie Malli
559 688-7529
jmalli01@yahoo.com

Associate Wanted



United Health Centers
of the San Joaquin Valley

Sometimes being self-employed isn't all that you'd hoped for. HR, IT, compliance issues, HIPAA, equipment, repairs, dental insurance reimbursements, the list goes on and on!

United Health Centers just might be what you're looking for. Our benefits include: Personal Time off and paid holidays, Medical Insurance Plan, Dental Insurance Plan, Vision Insurance Plan, Life Insurance, Retirement Plans (Defined Pension and 401 (k) plans), great schedules. United Health Centers was established in 1971 by a group community members dedicated toward improving the health conditions of rural families in California's Central Valley. We presently provide dental services in 8 of our 13 Health Centers, located in the communities we serve, with more on the way.

We are looking for full time dentists who are committed to providing comprehensive, quality dental treatment to everyone, including farm workers' families and the underserved, with compassion and respect, regardless of their ability to pay.

Current positions available are in Corcoran, Earlimart, and soon Le-moore.

You may qualify for loan repayment.

For more information about this position (including requirements), and to apply, visit us online at

www.uhcofsjv.org

Contact Information:

United Health Centers
Karrah Kelley, Human Resources
650 Zediker Ave. Bldg 3
Parlier, CA 93648
(559) 646-6618 x0042
(559) 646-6906 Fax

Associate Wanted



RDH Wanted

Registered dental hygienists are assigned duties and responsibilities which involve licensed professional work in providing dental hygiene services. A registered dental hygienist implements appropriate standard of care therapy, assists a dentist in providing hygiene, periodontal or dental care and treatment, provides dental hygiene assessments, treatment planning with a dentist, and conducts oral and overall health care education and instruction to patients.

Administer local anesthesia (Under Direct Supervision of dentist present in facility — hygienist must have evidence of satisfactory completion of a board-approved course to administer).

Administer nitrous analgesia (Under Direct Supervision of dentist present in facility — hygienist must have evidence of satisfactory completion of a board-approved course to administer).

Assess patients' teeth, bone, and periodontal tissues indicating the presence of any abnormalities or suspected diseases or conditions.

Co-diagnose with the dentist to develop appropriate periodontal treatment plans.

Bring to the immediate attention of the dentist any suspected lesion in the mouth or on the teeth.

Thoroughly remove soft and hard deposits and extrinsic stain from teeth, using hand instruments, ultrasonic cavitron inserts and prophylactic handpieces.

Instruct patients how to practice good oral hygiene; make recommendations as to appropriate products or devices for patients' home care; and provide other health care education, as necessary.

Perform prophylaxis in the absence of periodontal disease or gingivitis.

Perform full mouth debridement, either as a first stage gingivitis therapy or to remove interfering calculus to further enable a more accurate diagnosis and treatment plan.

Perform root scaling and planning as a periodontal therapy.

Use lasers to perform soft tissue curettage or periodontal therapy. (Under Direct Supervision of dentist present in facility)

See next column

RDH Wanted

Placement and removal of periodontal packs.

Place locally-administered antibiotics as supportive periodontal therapy.

Implement irrigation and desensitizing procedures or products as adjunctive to periodontal therapy.

Expose, develop and mount dental x-rays (intraoral and extraoral).

Apply cavity-preventive agents, such as fluorides.

Bonding for pit and fissure sealants.

Removal of temporary and permanent cement.

Make and cement temporary crowns.

Place and remove temporary sedative fillings.

Remove sutures.

Make recommendations as to patients' followup care interval and follow-up needs.

Bite registrations.

Taking impressions and constructing bleaching trays for take-home whitening.

Application of bleaching agents and activation with non-laser light.

All other duties and responsibilities as assigned and allowed under applicable state laws and regulations

Minimum of 3 years experience, laser certified.

Compensation: discussed per experience at time of interview

Email resume to:
abeautifulsmile28@gmail.com

RDA/DA Wanted

Our goal is to make every patient feel comfortable and confident that they are in great hands. Our endodontic office is friendly, kind and has a relaxed atmosphere that helps our patients feel comfortable and never rushed. Full time hours available, Mon-Fri. Spanish speaking a plus. 1-2 year experience preferred. Fax resume to (559) 224-5957 or email to cv.musso@att.net

RDA/DA Wanted

Are you a warm caring person who values a team atmosphere? We seek such a person for a full time position where personal and professional growth are emphasized. Experience and someone interested in long term employment is preferred. We believe in exceptional compensation for exceptional people. Please forward your resume to Merriam at fmds@fmds.com. Please reference Ad#1 on the subject line

Are you looking to work in a positive, enjoyable team atmosphere where you can feel proud of the work you do and recognized for your efforts? If so, look no further. We have a wonderful patient population, an enthusiastic team, and a sincere dentist dedicated to quality care. We'd love to have you join us! Previous dental experience and knowledge of Eaglesoft would be helpful, but a great attitude and a strong work ethic are our first priorities. Please send a resume and a paragraph about yourself to Merriam at fmds@fmds.com. Please reference Ad#2 on the subject line.

RDA needed for general and endodontic practice. The position is for 4 days a week; M-Th. Monday, Tuesday and Wednesday are restorative chair-side. Thursday is endodontic chair-side. Must have endodontic experience. Must be proficient at making temporary crowns.

Please email resume to fmds@fmds.com Reference Ad#3 in the subject line.

Would you like working in a positive, enjoyable atmosphere where you can feel proud of the work you do and recognized for your efforts? If so, look no further. We are fast pace dental office in Clovis in need of RDA, a wonderful patient population, an enthusiastic team, and a highly trained dentist dedicated to quality care. We'd love to have you join us part time 2 days to start, possibly leading to full time, if you desire. Previous dental experience would be helpful, but a great attitude and a strong work ethic are our first priorities. Please send a resume and a paragraph about yourself to dentalteamhiring@yahoo.com or fax it to (559)299-1492.

Front Office

Full time position available for busy and fun general dental office in Fresno. Front office duties include answering phones, posting payment, and scheduling patients. Upbeat and cheerful personality will fit in perfectly with our office. Must be comfortable with computers, Dentrix familiar a plus, back office assisting experience a plus, history with medical billing also a plus. Pay to be discussed per candidate.

Please email resume to:

fresnotoothdoctor@gmail.com

Full time Hospital Coordinator position available at California KIDDS Pediatric Dentistry. Candidate must be outgoing and upbeat with a positive attitude. Be able to relate well with children and adults. Must be highly organized with strong communication skills (both written and verbal) and be very dependable.

Job description includes coordinating hospital cases, scheduling appointments, answering phones, verifying medical and dental insurance benefits, pre-authorization, treatment planning and submitting claims.

Dental experience is required. Hospital and/or medical billing experience is a plus. Training will be provided.

Benefits include paid time off/vacation, paid holidays, bonus and 401k plan.

If you are interested in this position please fax your resume:
877-334-1217

Front office receptionist for oral surgery office. Bilingual, x-ray license helpful. Insurance knowledge required.
Please fax resume to 559 896-7042

Front Office

We are looking for a dental front office assistant to support our periodontal practice. Applicants should be efficient and well-spoken with experience in a dental office setting. Knowledge of Eaglesoft Practice Management is a plus. An ideal applicant should be able to multi-task and have a high level of attention to detail and is a team player. Your goal will be to ensure the smooth workflow of our periodontal office, so that our patients receive the best possible care they deserve and have come to expect.

Responsibilities:

- * Greeting patients
- * Presenting treatment plans
- * Scheduling patients
- * Verify benefits
- * Collecting payments
- * and all other front office duties when needed

This is a part time position Monday-Thursday 7:30 am to 12:00 pm. Salary commensurate with experience.

Please email or fax your resume.

Fax: 559-439-9126

Email: ellisperio@gmail.com

Dental Practice for Sale**Dental Office for Sale**

Dental office for sale in Fresno, near Fashion Fair. Great opportunity for a young motivated dentist who would like to build up a practice. Price negotiable.
559 696-2871

Dental Office for Sale or Lease**Dental Office for Lease**

1319 sq ft, 4 operatories. Room for possibly 2 dentists or a dentist and hygienist. Many new exterior improvements. 1060 E. Shields Fresno, CA (Shields & College-East of Maroa) Please do not disturb current dentist occupant-Drive by only. Please call for showing
559 999- 6165

Lovely, 1,230 sq ft office, established general practice location for 30+ years, currently a dental sleep medicine practice for seven years. Rent \$1,784/mo., includes PG&E/ utilities, weekly inside janitorial and landscape maintenance. Four ops available, two now furnished, 2 BA, with like new compressor/vacuum in place. A very manageable overhead to get your practice going. Owner retiring and will listen to all offers.

O: 559.230.2300

C: 559.907.4686

Oakhurst Ortho Office Available

Oakhurst Office Space or Equipment Available to Orthodontist

I've become too busy to keep up my Oakhurst Orthodontic satellite office. Looking for a local orthodontist who would like to start a satellite office for themselves or if you are in need of additional equipment. The space is approximately 700 sq ft with reception area, bathroom, and fully equipped with 3 treatment chairs with side units, air compressor, vacuum, sterilization, etc. (pliers and patients not included please email: drrose@roseortho.com). If interested in the space, equipment, or questions,

Dental Practice for Sale

The James K. Takeda D.D.S. dental practice will be listed for sale soon. Price is pending. The address is 5678 N. Palm Ave, Fresno CA 93704. This is across from Bullard High School.

The retiring dentist has over 35 years of Goodwill at this convenient location, long term employees and a loyal patient population from multiple generations. Until a health emergency arose, the seller was recently working a light 4 day schedule with 5 days/week of hygiene through the end of April. The office consists of 4 equipped operatories. He is a Delta Dental Premier Provider and fee for service only. No marketing is done and he refers out most specialty procedures. His office lease has a private office space with a private bathroom, and a spacious back room with another private bathroom and lots of space for instrument cleaning/laundry/refrigerator, staff lunch table, etc. With some exceptions, the patients are being told that he is coming back to work once he resolves his health issue. Currently there are other trusted dental colleagues of Dr. Takeda that are at his office to continue patient care.

Please contact his daughter, Karen Simpson, for more information. Her cell phone number is (901) 634-7481.

Placing a classified ad is free for our members!

Just fax or email your ad to the

FMDS business office and we'll take it from there.

559 438-7287 fax

FREE!

Pelton Crane Coachman and a Reliance dental chair. Free.

Both in working order. Contact Bob
@born2drill@hotmail.com

2017 FMDS Schedule

February General Meeting/Staff Appreciation Night/Installations

Tuesday February 28, 2017 5:30 pm until 8:00 pm

Medical Billing for Dentists & Create Your Own Marketing Plan

Marshall Brickeen

Tornino's

2 CEUs

Financial Seminar

Friday February 24, 2017

9:00 AM-3:00 PM

Sell Your Practice for Maximum Value, Protect Your Assets & Lower Your Taxes

Basim Michael, CPA & Ali Ormochian, Esq

Fresno Pacific University North Fresno Center

5 River Park Place 3rd floor

Not Eligible for CEUs

March General Meeting

General Meeting

Tuesday March 21, 2017

Risk Management-The Fundamental Concepts

Carla Christensen TDIC Staff

Tornino's

2 CEUs

April General Meeting

Tuesday April 18, 2017

Get a New Practice Up & Running

Dr William Van Dyk

Tornino's

Not Eligible for CEUs

May General Meeting

Tuesday May 23, 2017

Cone Beam CT: Technology, Applications & Interpretation

Mohammed Hussain DDS UCLA

Diplomat American Board of Oral & Maxillofacial Radiology

Tornino's

2 CEUs

June, July & August

Summer Series HR Webinars

Fall CCDC

Friday September 22, 2017

Stress Related Bite Disorders

Donald Reid DDS

Location TBA

6 CEUs

October General Meeting

Tuesday October 17, 2017

Meth Mouth: A State of Decay

Ronni Brown DDS

Tornino's

2 CEUs

November General Meeting

Tuesday November 14

How to Steal from a Dentist

David Harris from Prosperident

Sponsored by Care Credit

Dentist/spouse only

2.5 CEUs