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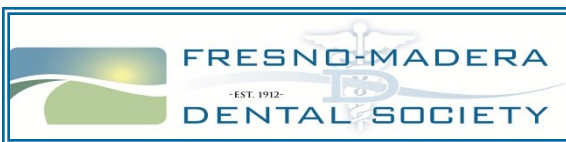


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The mission of the
Fresno Madera Dental Society
is to serve the professional needs of
its members and assist them in
enhancing the oral health
of the community.

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Grapevine Bulletin Advertising Rates

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5" x 7" (1/2 page) \$90 per issue

9.5" x 7" (full page) \$145 per issue

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Fresno, CA 93726

Congratulations 2017 Life Members!

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Edmund Fey DDS
Gregory Miyake DDS
Marvin Scott DDS
Mark Topoozian DDS

John Buck DDS
Herman Janzen DDS
Steven Sasai DDS
Dennis Shamilian DDS

Achieving Tripartite (ADA, CDA & FMDS) is a prestigious honor awarded to member dentists who have accrued 30 years of continuous membership (or 40 years if there has been a break in their membership) and have attained the age of 65.



Congratulations on your
retirement
Dr Stanley Jitsumyo!
Member since 1979

Congratulations on your retirement Dr Surabian!



Dr & Mrs Stan Surabian



Left to right-Dr Stan Surabian, Dr Roger Simonian , Dr Justin Srithongrung



Left to right-Dr Dennis Kalebjian, Dr Nooshin Julian, Dr Rosaura Pacheco, Dr Roger Simonian, Dr Stan Surabian, Dr Michelle Asselin, Dr Ron Sani & Dr Mark Lowe



Left to right-Dr Michael Gullian, Dr Adrina Gullian, Dr Ron Sani, Dr Stan Surabian & Dr Roger Simonian



Current residents of the Fresno GPR program at CRMC Left to right:
Dr Mark Takeda, Dr Justin Srithongrung, Dr Michael Thomas, Dr Adrina Gullian, Dr Daphne Lin, Dr Ronald Sani-CMC Chief of Dentistry, Dr Stanley Surabian,
Dr Eric Rabey, Dr Sadaf Moghimi, Dr Sukhmani Multani, Dr Roselyn Odsinada

Cheers to you Dr Surabian!

By Michelle Asselin DDS

On November 4, 2016, over one hundred people gathered at Five Restaurant to raise a glass in celebration of Dr. Stanley R. Surabian's retirement. Friends, family and colleagues alike expressed their gratitude and recounted memories allowing each in attendance to see the depth of impact that this man has had on their life, career and the profession of dentistry. Words such as pioneer, visionary, mentor, dedication, passion, and commitment were heard from every corner of the room. Even the oral surgeons had nice things to say! (lol)

There's a difference between interest and commitment. When you're interested in doing something, you do it only when it's convenient. When you're committed to something, you accept no excuses; only results. This is how Dr. Surabian addressed his role, rather his legacy, in the profession of dentistry. He truly is committed to the profession and that profession has spanned 47 years.

To just give you a taste of what 47 years of commitment to professionalism and integrity look like to better the field of dentistry. Here are a few highlights:

He was an ACTIVE member (didn't just pop his check in the mail) of the:

American Dental Association (currently serves as a Commissioner on the Commission on Dental Accreditation and has held 5 different positions)

California Dental Association (Life member and has held 16 different positions)

Fresno Madera Dental Society (Life member and has held 22 different positions)

He is a fellow of the American College of Dentists, Academy of General Dentistry, American Association of Hospital Dentists, and International College of Dentists

He also is a diplomat of the American Board of Special Care Dentistry

He has been published 19 times and has given roughly 64 different presentations on a local, state, national and international level covering a wide array of dentally relevant topics from his first entitled "Inpatient Hospital Dentistry-admission to discharge" to his widely acclaimed and highly sought after AND not just because it is a required CE course "The California Dental Practice Act".

See page 7

Continued from Page 6

Two of the most notable changes to the profession from his involvement are:

First, changes in dental licensure where he guided 2 CDA task Forces to recommend implementation of alternative licensure pathways in California in addition to the traditional board examinations. As a result of his commitment and efforts the GPR/AEGD pathway has been implemented, shorter licensure by credentials for out-of-state dentists, and the recent legislation to implement the portfolio evaluation process in the 6 California dental schools which will qualify dentists to be licensed at graduation.

The other major involvement was on the commission of dental accreditation where he serves as a site visit consultant for GPR and AEGD programs and functions to monitor these residency programs to CODA standards.

The way most of us here in the valley see his commitment to the profession is in the General Practice Residency Program that he founded in 1975 and served as the director of dental services since its inception. The residency program serves to train dental residents to function in a hospital environment including out-patient dental clinic, the operating room, inpatient duties, skilled nursing facilities and emergency room assignments. More than 275 dentists have been trained through the residency program and many of the former residents practice here in the Central Valley. In 2010 through his generosity a state-of-the art facility, The Surabian Dental Center at Community Regional Medical Center, was established. A gift which speaks to his level of professional commitment.

After 47 years of building a legacy he still has more to give. Even though he is retiring from his full-time position he is serving as part-time faculty at the residency program. And he still sits on the board of the Commission of Dental Accreditation. As a former resident and faculty member I would like to say thank you Dr. Surabian for having not just an interest but a commitment to the profession. Thank you for being a mentor; someone who allows us to see the hope inside ourselves and allow us to go further than we thought we might because you thought we could. Congratulations on a well-deserved retirement. Cheers to you!



February is National Children's Dental Health Month

Reprinted with permission from California Dental Association

Now in its 76th year, National Children's Dental Health Month is observed annually in February with an ADA campaign that brings together dentists and other dental professionals, health care providers and educators to "promote the benefits of good oral health to children, their caregivers, teachers and many others."

"Choose Tap Water for a Sparkling Smile" is the theme of the 2017 campaign. Dentists and local dental societies wishing to participate in the program can download or order posters now from the ADA website. Also available are activity sheets in English and Spanish and other resources.

Plus, dentists may still join the growing number of dental team members participating in Give Kids A Smile, the ADA Foundation's annual volunteer initiative to provide dental screenings, treatment and education at no charge to underserved children. The national GKAS kickoff takes place the first Friday of every February to align with National Children's Dental Health Month. This year, that date is Feb. 3, but GKAS coordinators can schedule their program on any date that works best for them. Coordinators can visit the GKAS Program Planning Toolbox (adafoundation.org/en/give-kids-a-smile) for operational resources such as sample forms, letters, posters and ads. Step-by-step event planning instructions included in the toolbox are especially helpful for new program coordinators.

More than 5.5 million underserved children have received free oral health services through GKAS since the program's inception. Free services are provided annually by roughly 10,000 dentists and 30,000 other dental team members.

Dentists and dental professionals interested in participating in Give Kids A Smile 2017 are encouraged to contact their local dental societies for information on events in their communities or call 844.490.GKAS to get contact information for programs in their area.

[Learn more about National Children's Dental Health Month](http://ada.org) at ada.org. For more information on Give Kids a Smile, email GKAS at gkas@ada.org or call 312.440.2547.

The Fresno Madera Give Kids a Smile day is scheduled for March 4, 2017 and we still need volunteers!

Please call Merriam at the FMDS business office for more information. 559 438-7284



CURES 1.0 not available after March 5

CURES 1.0 will be discontinued on Sunday, March 5, 2017. The departments of Consumer Affairs and Justice have announced that beginning March 6 prescribing health care practitioners will only be able to access CURES 2.0.

California's Controlled Substance Utilization Review and Evaluation System, or CURES, is the state's prescription drug monitoring program. It aids prescribers and dispensers in identifying the fraudulent or drug-seeking activity of patients. Dentists are strongly encouraged to consult CURES when considering prescribing a controlled substance for a new patient or a patient suspected of drug dependency. Also, under a new law, prescribers will soon be required to check a patient's prescription history prior to prescribing a Schedule II-IV substance in certain situations, with some exemptions.

[CURES 2.0](#) has been active since January 2016 and, according to the Department of Consumer Affairs, the upgraded system accounts for more than 90 percent of patient activity report requests, which leaves a small number of users who will be affected by the discontinuation of CURES 1.0. All California prescribers with U.S. Drug and Enforcement Administration registrations were required to register for CURES 2.0 by July 1, 2016.

Updated browser required to access CURES 2.0

CURES 1.0 allowed user access from all web browsers, regardless of a browser's security features. However, protection of confidential and sensitive patient data is of the highest priority and "Decommissioning CURES 1.0 is a necessary step toward protecting this information," the DCA said in a statement.

To securely access CURES 2.0, dentists will need to update their web browsers to one of the following:

- Apple Safari
- Google Chrome
- Microsoft Internet Explorer, version 11.0 or higher
- Mozilla Firefox

Users who have not updated their browsers by March 5 will no longer be redirected to CURES 1.0.

Exemptions to mandatory prescription checking

Under a bill signed into law by Gov. Jerry Brown in September 2016, prescribers will soon be required to check a patient's prescription history prior to prescribing a Schedule II-IV substance for the first time and every four months thereafter, if the substance remains part of the patient's treatment plan. Due to concerns with how this process could unnecessarily interfere with patient care, CDA successfully secured an exemption for providers in cases where they are prescribing a Schedule II-IV substance as a part of the treatment for a surgical procedure and the prescription is nonrefillable and for a duration of five or fewer days. The exemption maintains the intent of CURES to provide information that will help reduce prescription abuse while removing an unnecessary burden.

This requirement has not yet taken effect and will not take effect until six months after the Department of Justice certifies that CURES is fully ready for statewide use and the DOJ is adequately staffed. CDA will keep members informed of the compliance date on [cda.org](#) and in the CDA *Update*.

Visit the CURES website at oag.ca.gov/cures. For assistance, contact the DOJ's CURES help desk at 916.227.3843. CDA members can also reference the CDA Practice Support reference "[Controlled Substances Prescribing and Dispensing.](#)"



The CDA logo, featuring the letters 'cda' in white with a stylized orange and yellow graphic above the 'a', is positioned on the left. Below it, the word 'PRESENTS' is written in white. To the right of the logo, the text 'The Art and Science of Dentistry' is displayed in white. Further right, the location 'Anaheim' is written in blue, followed by the dates 'May 4-6' and the year '2017' in yellow. The background of the banner is a vibrant, abstract image with blue, yellow, and orange hues, resembling a microscopic view of a dental structure.

cda
PRESENTS

The Art
and Science
of Dentistry

Anaheim
May 4-6
2017

Register now



The advertisement features the text 'CDA Apps' in large white and orange letters. Below it, the text 'The center for apps & ePubs for all your mobile devices.' is written in white. At the bottom, there are three app icons: an orange square with the 'cda' logo, a grey square with the 'cda' logo and the word 'Journal', and a light grey square with the 'cda' logo and the word 'update'.

CDA Apps

The center for apps & ePubs
for all your mobile devices.

cda

cda Journal

cda update

Presidential order freezes amalgam separator rule



The Environmental Protection Agency's anticipated rule requiring that dental practices install amalgam separators and implement best practices to control the discharge of mercury and other metals entering the waste stream has been delayed following the Trump administration's freeze on all proposed or pending federal regulations. The freeze is intended to allow the administration time for executive review of the regulations. Once the freeze is lifted, requirements of the new rule will take effect 30 days after publication in the Federal Register, which was previously scheduled for Jan. 24.

Under the proposed EPA rule, [as reported on cda.org](http://as.reported.on.cda.org) and in the [CDA Update](#), most dental practices must install amalgam separators that are compliant with either the American National Standards Institute (ANSI) American National Standard/American Dental Association Specification 108 for Amalgam Separators (2009) with Technical Addendum (2011) or the International Organization for Standardization (ISO) 11143 Standard (2008) or subsequent versions as long as that version requires amalgam separators to achieve at least a 95 percent removal efficiency.

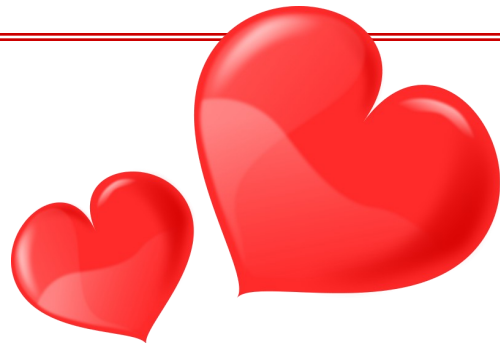
CDA recognizes that dental amalgam is a safe and cost-effective restorative material. As environmental stewards, dentists are encouraged to adhere to best practices for the recycling and disposal of amalgam to reduce dental office waste. The use of dental amalgam separators is recommended to assist in this effort.

Additionally, in anticipation of this ruling, CDA has been working on behalf of its members to identify resources that make complying with the future mandate easier and more affordable.

CDA has secured the PureLife ECO II amalgam separator as the newest CDA Endorsed Program. An exceptional dental supplier and longtime CDA partner, PureLife balances patient health, planet-friendly choices and exceptional savings for the best total value.

CDA has negotiated with PureLife to offer this quality amalgam separator at a member-exclusive price. The ECO II is an ISO 11143-certified amalgam separator that retails for \$499. CDA members will pay only \$99 per unit with a discounted one-year replacement cartridge and disposal service agreement (\$249).

CDA Practice Support is developing a new Q&A resource to help dentists understand their obligations under the ruling and will make the resource available to dentists if and when the rule is published. CDA will keep members informed about developments on cda.org and in the [CDA Update](#).





FDA Bans Use of Powdered Gloves in Health Care

Dentists, physicians and other health care professionals will no longer be allowed to use powdered gloves when treating patients, per a rule finalized Dec. 16 by the U.S. Food and Drug Administration.

First proposed in March 2016, the rule, which takes effect Jan. 18, prohibits the manufacturing, sale, distribution and use of (1) powdered surgeon's gloves, (2) powdered patient examination gloves and (3) absorbable powder used to lubricate surgeon's gloves because "they pose an unreasonable and substantial risk of illness or injury to health care providers, patients and other individuals who are exposed to them."

Powder is added to gloves to make it easier to put them on and remove them, but this powder is associated with an extensive list of potentially serious events, including airway inflammation, wound inflammation and post-surgical adhesions, according to the FDA. The agency reasserted that nonpowdered alternatives to powdered gloves provide similar protection, dexterity and performance, but "without any of the risks associated with powdered gloves."



Calvin F Wise D.D.S., husband, father, grandfather, and well loved friend, passed away on Tuesday January 3, 2017. Cal was born in Monmouth, CA, grew up in Caruthers, CA, and lived out his life in Fresno and Clovis, CA. He served in the United States Navy, was a Fresno State College graduate, Delta Sigma Phi member, Dentist, Clovis School Board member, East Fresno Kiwanian, horseman, rancher, and lover of the Sierra Nevada's. Cal was a pediatric dentist and member of the Fresno Madera Dental society for over 40 years. He served on the FMDS board of directors for several years beginning in 2002. He will be missed by so many. A Celebration of Cal's Life was held at the Clovis Veterans Memorial Building, Clovis, CA, on Sunday, January 22, 2017. Cal's family would be grateful if remembrances were made in support of his passions for education, children and agriculture by sending contributions to Sierra Ag Farm, by mailing to Sierra High School, Ag Department, 33326 Lodge Road, Tollhouse, CA 93367.

Opportunities for Dentists Serving Low-Income Children



Dentists in California now have an opportunity to participate in the Dental Transformation Initiative to help improve dental health for low-income children enrolled in the Denti-Cal program, while receiving enhanced reimbursement by meeting specific incentive metrics. As part of California's 1115 waiver, known as Medi-Cal 2020, the DTI focuses on high-value care, improved access and utilization of performance measures to drive delivery system reform.

CDA strongly advocated that oral health services be included in the waiver agreed upon late last year by the state of California and the Centers for Medicare and Medicaid Services. The unprecedented agreement offers increased state flexibility to meet the needs of its 13.5 million beneficiaries and infuses an additional \$740 million investment in Denti-Cal over the next five years.

There are four domains under DTI. Two of the four domains are already underway — Domain 1 and Domain 3.

Incentives for early, preventive care: Domain 1

The state has set a goal to increase the number of children (0-20 years old) who receive preventive dental services by 10 percent over the five-year waiver period. Under Domain 1, the program provides significant bonus payments to providers who are able to increase the number of Denti-Cal beneficiaries they serve by 2 percent per year.

Each participating Denti-Cal office location will have a unique utilization benchmark to achieve, and the state will provide semiannual payments to providers for the prevention services they deliver to new patients above their benchmark. Incentive payments will be 75 percent above the current schedule of maximum allowance (SMA) for all prevention services provided to the new patients. This represents a considerable investment in preventive care and recognizes the need for substantial increases in the funding providers receive.

Domain 1 incentives payments are available to Denti-Cal-enrolled dentists statewide. The pilot officially began on July 1, 2016. The Department of Health Care Services will soon mail letters notifying providers of their benchmark number of patients and goal required to achieve incentive payments. This benchmark is calculated based on the service office location's delivery of preventive services to Medi-Cal beneficiaries' data during the baseline calendar year 2014. Newly enrolled providers will be subject to the state's predetermined benchmark based on their county.

Any dentist already enrolled in Denti-Cal is eligible for these incentive payments without any further action. DHCS will issue the first incentive payments in January 2017 to those provider locations that met or exceeded the goal of a two-percentage point increase of Denti-Cal patients from the first six months of the program. Providers who wish to enroll as a Denti-Cal provider and participate in this domain may do so at any time.

Continuity of care: Domain 3

This domain is designed to ensure Denti-Cal children ages 20 and under continue to receive the dental care they need on an ongoing basis by providing incentive payments to dental service office locations who have maintained continuity of care through the provision of recall exams for their Denti-Cal patients.

The incentive will be paid as an annual bonus payment to providers for each child who receives a dental exam for two consecutive years at the same dental office. The per-child bonus increases in each subsequent year if treatment continues to be provided at the same treatment location. The first annual bonus payment (after the second year of consecutive treatment) will start at \$40 per Denti-Cal beneficiary, increasing by \$10 each year up to \$90 after five years of consecutive recall visits for the same patient.

Since Domain 3 is a pilot, only dentists in the selected pilot counties are eligible to participate in Domain 3. The selected pilot counties are Alameda, Del Norte, El Dorado, Fresno, Kern, Madera, Marin, Modoc, Nevada, Placer, Riverside, San Luis Obispo, Santa Cruz, Sonoma, Shasta, Stanislaus and Yolo.

Are your required posters up to date?

The orange and grey set of required posters, printed by CDA and provided by the Fresno Madera Dental Society, will be published and distributed to members in May 2017. Each member is entitled to one free set. CDA publishes the required poster sets every two years. Additional poster sets may be purchased from the [CDA Store](#) or by calling DA at 800.232.7645.

Agencies update posters from time to time. When a poster is updated or when a new poster is required, CDA will notify members through our website, the *CDA Update*, and the Fresno Madera Dental Society.

Poster Updates

August 2016

[Fair Labor Standards Act \(FLSA\) Minimum Wage Poster](#)

This poster has been revised. As of August 1, 2016, you must post this revised version.

[Employee Polygraph Protection Act \(EPPA\) Poster](#)

This poster has been revised. As of August 1, 2016, you must post this revised version.

April 2016

Existing "Notice A" and "Notice B" posters have been eliminated and replaced by the following two new notices:

"[Your Rights and Obligations as a Pregnant Employee](#)" notice (DFEH-100-20) replaces "Notice A" and addresses Pregnancy Disability Leave, as well the California Family Rights Act (CFRA).

Employers with 50 or more employees will need to replace "Notice B" with "[Family Care and Medical Leave \(CFRA Leave\) and Pregnancy Disability Leave](#)" notice (DFEH-100-21).

January 2016

The Department of Industrial Relations requires employers to post information advising employees of [workers' compensation benefits](#) in a conspicuous location frequented by employees where it can be easily read during the workday. In addition to minor verbiage changes, the California Division of Workers' Compensation made substantial changes to the notice including:

- Medical Care
- Permanent Disability Benefits
- Supplemental Job Displacement Benefit
- Naming Your Own Physician
- Reporting Injury
- See Your Primary Treating Physician

This poster should be posted in English and Spanish if an employer has Spanish-speaking employees.

January 2016

Employers must prominently display a list of [employees' rights under the whistleblower laws](#), including the telephone number of a whistleblower hotline maintained by the Office of the Attorney General. Changes include expanded to protect an employee who complains internally to a person with authority over the employee or another employee who has the authority to investigate, discover, or correct the violation. This is a mandatory change. Lettering must be larger than size 14 point type.

To Refer or Not to Refer, That is the Question

By Ronald V. Surdi, DDS
Member, CDA Judicial Council

In our profession as dentists, we often make difficult decisions regarding the treatment of our patients. One of those decisions is when to refer a patient to a specialist or another provider due to our own clinical limitations. There are many parameters that come into play when making this decision. Situations are as varied as the people we serve. The bottom line is that there are some ethical principles that need to be considered.

Section 9 of the CDA Code of Ethics states, *"Whenever the delivery of care to a patient requires diagnostic and therapeutic modalities that are beyond a dentist's scope of services, the dentist has the obligation to inform the patient of all available treatment options and refer the patient to a provider who is qualified to provide consultation or necessary care."* Wow, that is a mouthful to digest. The ethical principles of nonmaleficence (do no harm) and beneficence (action that is done for the benefit of others) are part of the decision making process. Yet, competence (the ability to diagnose and treat a patient's needs) and veracity (honesty in dealing with patients and oneself) are equally important.

The Judicial Council recommends that you make a decision with sincerity to all of the ethical principles mentioned above. For instance, a general dentist in the middle of a metropolitan area like Los Angeles may be expected to perform the procedure at the same level and expertise as a specialist, since specialists are readily available in his or her area. However, a general dentist from a rural section of our state might not have those same expectations and must weigh the benefits of referring to a specialist several hours away versus providing more expeditious treatment with less clinical expertise than a specialist. Often this dilemma can be handled by asking the patient what they prefer, as the patient has the right for self-determination. In the end, the treatment of the patient needs to benefit that patient in that particular situation.

Additional resources about consultation and referral of treatment are available at cda.org by clicking the Practice Support tab. For further guidance, consult with a member of your local ethics committee.





Upcoming CDA Cares Clinics

San Mateo
San Mateo Event Center
April 22-23, 2017

Registration Open Now!

Bakersfield
Kern County Fairgrounds
October 6-7, 2017

Volunteer Opportunities

Holy Cross Dental
559 442-4108

Team Smile Fresno
Teamsmile.org/volunteers

Tzu Chi Medical
Foundation

Volunteer

Volunteer

Become A
Volunteer

important
message

Give Kids a Smile Saturday March 4, 2017



ADA American Dental Association®

If your office would like to participate in
Give Kids a Smile
please call Merriam at the FMDS business office

559 438-7284

ADA News

Study Finds 41 Percent Of Recreational Scuba Divers Experience Dental Problems Related To Diving.

[LiveScience](#) (1/3, Pappas) reports in continuing coverage that a [survey](#) published in the British Dental Journal finds 41 percent of recreational scuba divers "report dental problems related to diving." The survey, while limited, found "most of the problems had to do with pain from the increased pressure underwater or from clutching the air regulator too tightly in their mouths, but a few people experienced loosened crowns or cracked fillings." Lead researcher Vinisha Ranna, a student at the University of Buffalo School of Dental Medicine, said the findings suggest people should ensure their teeth are in good shape before diving.

The [University at Buffalo \(NY\) Reporter](#) (1/3, Robinson) reports that "Ranna is conducting a follow-up study with an expanded group of more than 1,000 participants."

ADA: Dentists Should Use 2012 Version Of Dental Claim Form.

The [ADA News](#) (2/6, Soderlund) reports that to avoid delayed payment and claims processing problems, dentists should be using the 2012 version of the ADA Dental Claim Form. "There are some offices with older versions of the ADA form," said Dr. Ron Riggins, chair of the ADA Council on Dental Benefit Programs. "But they are obsolete and difficult to process. National Association of Dental Plans members tell us that when they receive an old form – 2006 or earlier – special manual intervention is needed, which affects timely and efficient adjudication and reimbursement."

The ADA Dental Claim Form ([J430D](#)) can be ordered in several formats from [adacatalog.org](#) or 1-800-947-4746.

Advocacy News

In Annual Rite, ADA Asks Congress to Provide Adequate Funding for IHS Dental Programs

February 07, 2017

Every year the ADA lobbies Congress for Indian Health Service dental program funding. This year the Association is asking Congress to accept the House-passed appropriations measure that would provide approximately \$186 million in IHS dental spending. This is \$5.1 million more than the Senate funding proposal.

The ADA believes the higher level of spending is necessary to maintain current oral health care services for American Indian and Alaska Native populations.

"Having a sufficient and strong dental workforce is an important aspect for providing oral health care to American Indians and Alaskan Natives (AI/ANs)," wrote ADA President Dr. Gary Roberts and Executive Director Kathleen O'Loughlin in a letter to House and Senate appropriations leaders. "The IHS dental program anticipates that there will be over 100 dentist vacancies this year. A reduction in program funding will hamper the agency's ability to fill those positions. Fewer providers will significantly decrease the number of patients who can access dental care."

Federal agencies by law are forbidden to lobby on their own behalf, often relying on private organizations with an interest in their work to do it for them. IHS dental programs are one of the critical functions of government that the ADA has a long history of sup-

Upcoming Events

February General Meeting/Staff Appreciation Night/Installations

Tuesday February 28, 2017 5:30 pm until 8:00 pm

Medical Billing for Dentists

&

Create Your Own Marketing Plan

With Marshall Brickeen

Tornino's

Sell Your Practice for Maximum Value, Protect Your Assets & Lower Your Taxes

With Bassim Michael CPA & Ali Oromchian, Esq

Friday February 24, 2017 9:00 AM –3:00 PM

\$99

Fresno Pacific University North Fresno Center 5 River Park Place West Third floor Fresno, CA 93720

If you're planning to transition your practice in the next five years, you won't want to miss this seminar with Bassim Michael, CPA and Ali Oromchian, Esq. You will learn how to set up an exit plan, practice growth strategies to maximize your practice value, asset protection, tax lowering strategies & estate planning strategies. As an added bonus you will also learn how to avoid the legal minefields in your dental practice and updates in employment law.

Michael Bassim, CPA is a frequent presenter on topics such as tax planning, practice management and practice transitions for dentists. Bassim has been quoted by many respected publications including the Wall Street Journal, Dow Jones Wire, Fiscal Times, Dr Bicuspid and many others. Bassim is a member of the American Institute of Certified Public Accountants, CA Society of CPAs, Fresno Estate Planning Council, Dental Accounting Association, NACVA (National Association of Certified Valuation Analysts), and ACFE (Association of Certified Fraud Examiners).

Ali Oromchian, Esq is one of the nation's leading legal authorities on topics relevant to dentists. Since its creation, the Dental and Medical Counsel PC law firm has been regarded as one of the pre-eminent health care law firms devoted exclusively to health care professionals. His clients seek his advice on dental and medical practice transitions, creation of corporations and partnerships, associate contracts, estate planning, employment law matters, office leasing and state board defense. Additionally, as a respected dental lawyer he is a frequent speaker on topics such as employment law, practice transitions, negotiation strategies, contract and estate planning throughout North America. Ali Oromchian has spoken for the American Dental Association, California Dental Association, Hawaii Dental Association, American Association of Orthodontics, California Society of Pediatric Dentistry and countless other state and local dental organizations.

Register for this course at [Eventbrite.com](https://www.eventbrite.com)

Or call Merriam at the FMDS business office 559 438-7284



Associate Wanted**Associate Dentist Needed in Fresno**

Elite Dental, a private general and cosmetic dental practice in Fresno, CA is seeking an Associate Dentist to join our team. State of the art dental office with Adec dental equipment. Please send your resume via email to: hkm213@nyu.edu
Website:
www.elitedentistfresno.com

Associate Dentist

Parker Dental Care is a well-established, high quality private practice in Madera, CA seeking an associate general dentist. David Parker, DDS has been in the area for over 35 years and has established a thriving practice with state-of-the-art technology including Dexis digital radiographs and computerized charting with Dentrix software. We take pride in providing excellent dental care and service to our patients. As an associate, you will have a dedicated team to help you focus on patient care. Associate should feel comfortable with all phases of dentistry and treating all ages. This is an excellent opportunity and experience for development with potential for long term opportunities. Excellent pay based on commission and experience.

Please email resume to:
centralvalleydentaloffice@gmail.com

Associate Dentist Needed in Fresno

We are a very well established, busy, team oriented general dental practice in need of an Associate dentist as soon as possible. Part-time to start, to work towards a full-time position in the future. Please email your resume to:
Info@fresnosmilemakeovers.com

**Associate Wanted****Full Time Dentist Needed**

Full-time Dentist position in a mostly fee for service/cash office (only 3 PPO plans accepted). No HMO, Medi-Cal, or Medicare plans accepted. Learn more about our first of its kind private state-of-the-art On Call Dental & Urgent Care practice. <http://www.oncalldentalfresno.com>
Our growing practice is open 7 days a week and office hours are M-F 12pm-8pm, Sat/Sun 8am-2pm. Busy office with a highly motivated and great team in place. Must be comfortable with extractions, endo and crown and bridge cases. Pay as a % of adjusted production with a daily guarantee of \$600 a day to start off. We are looking for a great dentist that is wanting a stable long term position and is willing to work with a team to keep the office running smoothly. Honesty and being ethical is a must-no exceptions! We are here to help patients improve their overall health and wellness by providing quality, compassionate and quality oriented dental care. Must also have good chairside manner with patients. If you are looking for more financial stability and freedom from the corporate environment then this would be a good fit. If you are looking to learn more from a great mentor, (Dr Mirelez) then this is a perfect fit. Feel free to learn more about Dr Mirelez by visiting MirelezDental.com. If you are ready for a change, reach out and let us show you a great opportunity. Send your resume to
MirelezDDS@aol.com
or call 559 435-3113

**Oral Surgeon Needed**

A busy, private general dental practice searching for an oral surgeon for one day a week. Fully equipped, brand new facility with large patient base. Compensation is negotiable. Please email resumes to

jennifer@kelloggandgrantdds.com

Associate Wanted

United Health Centers
of the San Joaquin Valley

Sometimes being self-employed isn't all that you'd hoped for. HR, IT, compliance issues, HIPAA, equipment, repairs, dental insurance reimbursements, the list goes on and on!

United Health Centers just might be what you're looking for. Our benefits include: Personal Time off and paid holidays, Medical Insurance Plan, Dental Insurance Plan, Vision Insurance Plan, Life Insurance, Retirement Plans (Defined Pension and 401 (k) plans), great schedules. United Health Centers was established in 1971 by a group community members dedicated toward improving the health conditions of rural families in California's Central Valley. We presently provide dental services in 8 of our 13 Health Centers, located in the communities we serve, with more on the way.

We are looking for full time dentists who are committed to providing comprehensive, quality dental treatment to everyone, including farm workers' families and the underserved, with compassion and respect, regardless of their ability to pay.

Current positions available are in Corcoran, Earlimart, and soon Le-moore.

You may qualify for loan repayment.

For more information about this position (including requirements), and to apply, visit us online at www.uhcfsjv.org

Contact Information:

United Health Centers
Karrah Kelley, Human Resources
650 Zediker Ave. Bldg 3
Parlier, CA 93648
(559) 646-6618 x0042
(559) 646-6906 Fax



RDH Wanted

Are you an RDH that wants to do more than "just a cleaning"? Do you want to build a practice patient base? Are you energetic and enthusiastic about patient education? If you answered yes to these questions, then we want to meet you! Description: Dental practice with state of the art digital and clinical equipment. Carestream x-ray technology, PracticeWorks clinical software, CAESY patient education system, VelScope oral cancer detection, Diagnodent. Must have gently assertive perio disease communication skills, awareness of how bad restorations negatively impact patient's gum health, and ability to entertain and put young patients at ease. Desired Skills: RDH, Anesthesia, Nitrous, Antimicrobial placement, Digital X-rays, both self-starter and team player, enthusiastic, dedication to patient health. Three days per week \$300 per day + production bonuses. Potential for four days dependent on candidate motivation! Please fax or email resume.

Fax: 559-451-0653

Email: patrickmazzelds@pacbell.net

RDH for Subbing Wanted

CedarNorth Dental is looking for an RDH who is looking for subbing days. We are a fast paced, comprehensive dental office with a high standard of care for our patients. Knowledge of EagleSoft dental software is a plus. At least 2 years experience as an RDH would be helpful
Phone 559 432-4948
Fax 559 432-4037
Email Elena@cndfresno.com

RDH Position Open

RDH position available, Tuesdays, for a private general practice in Fresno. Possibility for more work days in the future. Salary based on experience. Please email your resume to: fresnodentalpractice@outlook.com Or fax to 559 227-2880

Front Office Staff Wanted

Treatment Coordinator Needed

General Family Dental practice is seeking an upbeat, motivated, team oriented front office Treatment Coordinator. We strive to create a friendly, positive environment for our staff and our patients, alike. Our office focuses on quality dentistry, customer service, and patient satisfaction. Teamwork is paramount to achieve happy patients and coworkers. Experience/knowledge of Dentrix operating system preferred.

Dental experience preferred.

This is a possible FT position, Monday-Thursday with hours ranging from 28-32 hours per week.

If you are a self-motivated team player looking to make a difference in the dental field and enjoy helping people achieve healthy, attractive smiles, please send your resume and references via email.

Duties/Skills required:

- *Answering multi-lined phone system

- *Developing and reviewing individual treatment plans

- *Scheduling a wide variety of appointments within the office and to our referral base

- *Managing treatment and routine appointment recall lists

- *Strong communication skills

- *Strong customer service skills

- *Pleasant telephone voice and mannerisms

- *Ability to multi-task

- *Excellent verbal and written communication skills

- *Computer skills

Salary: Competitive and dependent upon experience. Those interested should send their resumes via fax or email.

Rachel Trautmler
Office Manager for Kenneth Klassen
D.D.S. & Wendy Quiroz, D.D.S.
401 Clovis Ave Ste. #203
Clovis, CA 93612
(559)299-9211
klassendds@comcast.net
www.familydentistryclovis.com
www.facebook.com/missionhealthysmile

Front Office Staff Wanted

Energetic Front Office Staff Person

We are looking for a front office person who is energetic, very friendly, loves people and can work with staff as a team player. Well established family dental practice. New front office staff person will need to have a minimum of 2 years' dental office experience. They will work Monday thru Thursdays. Experience requests: Dentrix software, scheduling appointments, treatment presentation, making financial arrangements and collecting, billing insurance companies, etc. Our company offers vacation, sick accrual time, medical and 401(k) benefits

Please fax or email resume

Fax: 559-437-7183

Email: Fundental@Hotmail.com

Dental Receptionist Needed

Dental receptionist is needed for a well established dental office. 2 years minimum experience is required. Fluent in Spanish is a must. Knowledge of Easy Dental software and dental assisting is preferred. Excellent pay with benefits. Great work schedule. Email or fax your resume.

Email harijacob@comcast.net

Fax 559 846-8999

Front Office Specialist

We are seeking a front office professional to check-out our patients after treatment, collect co-pays, perform insurance eligibility benefit authorizations as necessary, schedule new patient appointments via phone and schedule recare appointments in person, as well as other projects as assigned. Skills: friendly, positive, self-motivated, great follow through, accountable, honest, good at multi-tasking, and a team player who desires to be the best and provide excellence in service. Minimum 1-3 years of dental experience preferred. If qualified, please send your resume.

Email:

careers@willowdentalgroup.com

Fax: 559.314.6753

DA/RDA Wanted

Experienced RDA Needed

The office of Chad J Anderson is looking for an experience RDA to join our growing team. Position will be 4 days a week, approximately 8 hours/day. Three years dental experience or more preferred, ortho experience a plus!

Email resume to:

chandandersondental@sbcglobal.net 20

Office Space Available

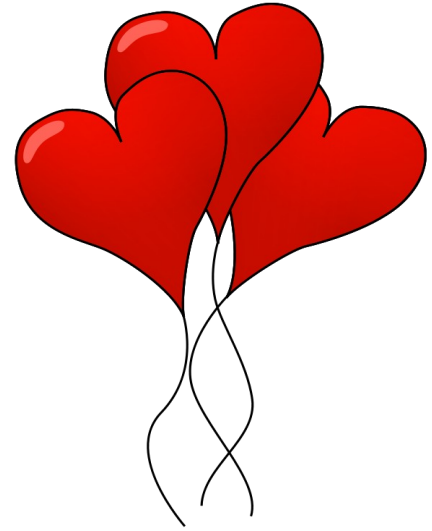
**Prime Location Available
for Dental Practice**

General dental practice available for lease in a prime location at Alluvial and Fresno Street in Northwest Fresno. This centrally located office space sits on a prime intersection with amazing access both from Alluvial and Fresno Street with excellent potential for new patient growth due to the visibility of this location. The office has numerous treatment rooms, a digital x-ray room (equipment not included), and a spacious lobby. This 2400 sq ft space is available for immediate leasing opportunities. Leasing terms are negotiable.
Phone 559 447-1700

Dental Practice for Sale

Dental Office for Sale

Dental office for sale in Fresno, near Fashion Fair. Great opportunity for a young motivated dentist who would like to build up a practice. Price negotiable.
559 696-2871



FREE!

Dental Office for Lease

1319 sq ft, 4 operatories. Room for possibly 2 dentists or a dentist and hygienist. Many new exterior improvements. 1060 E. Shields Fresno, CA (Shields & College-East of Maroa) Please do not disturb current dentist occupant-Drive by only. Please call for showing
559 999- 6165

**Pelton Crane Coachman and a Reliance
dental chair. Free.**

**Both in working order. Contact Bob
@born2drill@hotmail.com**

Placing a classified ad is free for our members!

Just fax or email your ad to the

FMDS business office and we'll take it from there.

559 438-7287 fax

or email to fmds@fmds.com

2017 FMDS Schedule

February General Meeting/Staff Appreciation Night/Installations

Tuesday February 28, 2017 5:30 pm until 8:00 pm

Medical Billing for Dentists & Create Your Own Marketing Plan

Marshall Brickeen

Tornino's

2 CEUs

Financial Seminar

Friday February 24, 2017

9:00 AM-3:00 PM

Sell Your Practice for Maximum Value, Protect Your Assets & Lower Your Taxes

Basim Michael, CPA & Ali Ormochian, Esq

Fresno Pacific University North Fresno Center

5 River Park Place 3rd floor

Not Eligible for CEUs

March General Meeting

General Meeting

Tuesday March 21, 2017

Risk Management-The Fundamental Concepts

Carla Christensen TDIC Staff

Tornino's

2 CEUs

April General Meeting

Tuesday April 18, 2017

Get a New Practice Up & Running

Dr William Van Dyk

Tornino's

Not Eligible for CEUs

May General Meeting

Tuesday May 23, 2017

Cone Beam CT: Technology, Applications & Interpretation

Mohammed Hussain DDS UCLA

Diplomat American Board of Oral & Maxillofacial Radiology

Tornino's

2 CEUs

June, July & August

Summer Series HR Webinars

Fall CCDC

Friday September 22, 2017

Stress Related Bite Disorders

Donald Reid DDS

Location TBA

6 CEUs

October General Meeting

Tuesday October 17, 2017

Meth Mouth: A State of Decay

Ronni Brown DDS

Tornino's

2 CEUs

November General Meeting

Tuesday November 14

How to Steal from a Dentist

David Harris from Prosperident

Sponsored by Care Credit

Dentists only

2.5 CEUs