



President's Report Abran De La O DDS

My how time does fly. It seems like only a couple of years ago I returned from my 13 year stay in Southern California, back to my hometown of Fresno to start all over again in 1993. I thought that my roller coaster ride was over once I graduated from dental school. Was I in for a surprise. Here it is, 2016, and I am still practicing dentistry, but now on a totally different level. That's 23 years of Fresno under my belt. Names like Steve, Roger, Dennis, Ted, Robin, the list goes on, were all new to me at one time.

I joined CDA in 1994 to get a break on my malpractice insurance with TDIC as many of you did. TDIC was breaking new ground and competing for serious money from our professional insurance needs. I quietly joined FMDS in 1996. Diligent, hard working, active members of the CDA had the foresight and courage to pursue new roads of opportunity for our members that was unheard of at the time. I became a believer and renewed my trust in professional organizations after I received my first dividend check. CDA became more than just a yearly meeting in Anaheim that I liked to attend and get CE credits. I was introduced to the FMDS at the invitation of Dr Steve O'Hara, to attend a strategic planning meeting. I listened to Dr Gerald Danielson during an exchange of ideas and contributed my opinion. My ideas were welcomed and respected. I was hooked! I have been contributing ever since. That was 2010, and I was asked to consider the position of Director on the FMDS board. I was elected to the position and have enjoyed the professional comradery and the dynamic diversity of our dental society and the diverse communities we serve.

We, as a group, are a dynamic engine in the pursuit of addressing the dental health of our communities. Our patients find it difficult to be contributing members of society when they or one of their family members have a raging toothache. And we all know that with our largest underserved group that it's not easy to concentrate in school with tooth pain. Our dental society members make up all the aspects of complete dental services available here in the San Joaquin Valley. Our participation in CDA Cares last year in Fresno is an indicator of how dedicated and committed our organization is. We treated over 2000 patients in the course of 2 days and provided \$1.9 million in dental services to the underserved in our community. I encourage all of you to volunteer at the next CDA Cares event being held in Stockton October 15 & 16. You will be humbled and honored to have been a part of the "magic" that happens at these events. I am proud to be a member of such a special group that treats the various and diverse communities of our region with professionalism and compassion.

In 2013 Val Jean decided to retire and "go fishing". Her contributions to this CDA component will be remembered always. Val Jean continues to volunteer for TeamSmile, Give Kids a Smile & most recently CDA Cares. Our urgent need to find a new Executive Director was not taken lightly by the newly formed ED hiring committee. We had many discussions on the specific qualities of that position that our members would find workable. Chief on that list was that our new ED would have roots in dentistry, and more importantly, roots in our community. Merriam Osmondson has been my right hand since her selection as ED. Her commitment to our society has been commendable and has not gone unnoticed. Our vision at that time was to move the FMDS forward and into the fast lane. We were motivated to appeal to all dentists at all levels of their careers. This worked hand in hand with CDA's development of their Practice Support Center, formerly known as Compass and their Update communications.

Our component is unique and in flux. As we run the membership numbers for our component, I'm happy to report that almost 80% of dentists living in Fresno & Madera counties are tripartite members. That's over 500 members, an 8.225% increase in three years. My part has been one of encouraging participation, conversation, varied ideas and stimulating new thoughts and actions to our functions for our members. Every contribution by our members is valuable and worth investigation to see if it fits. The Fresno Madera Dental Society, a CDA component is made up of what each and every one of us contributes. My goal is to duplicate that vision of participation for the next group and pass the baton.

I hope to see you at the next meeting.



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Merriam Osmondson

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Gregory Morgan DDS

Andrew Rahn DDS

Blake Scott DDS

Pavla Senkyrikova DDS

The mission of the
Fresno Madera Dental Society
is to serve the professional needs of
its members and assist them in
enhancing the oral health
of the community.

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Grapevine Bulletin Advertising Rates

2" x 3.5" (1/8 page) \$40 per issue

4" x 3.5" (1/4 page) \$60 per issue

5" x 7" (1/2 page) \$90 per issue

9.5" x 7" (full page) \$145 per issue

10% discount for 3 or more issues

Contact Merriam at the FMDS office
to place your order.
(559) 438-7284 or email fmds@fmds.com



Serving those who served



The FMDS is looking for volunteers for our first Veterans' Smile Day being held November 5, 2016 from 8:00 a.m. until 4:00 p.m.

We need Oral Surgeons, General Dentists, dentists to provide post-op/emergency treatment, hygienists, assistants, clerical staff, etc.

Last year over 300 dentists from nearly 50 states provided more than \$300,000 in free dental services to an estimated 2000 veterans during Veterans' Smile Day. Henry Schein and Proctor & Gamble are sponsoring the event.

Help us make this a success!

Please contact Merriam at the FMDS business office 559 438-7284 or fmds@fmds.com

Please be aware that for the last several months, licensure renewal notification letters have misprinted the website address for the new online renewal system, BreEZe. The letters list the website with a ".com" at the end, instead of ".ca.gov"

Dentists going online to renew a license must use: www.breeze.ca.gov



Don't forget to register before August 15, 2016 to save 10% on the Summer CCDC with

Dr Alan Felsenfeld

"Your Patient's Medical History:
What you don't know can hurt you"

Received 07-19-2016 from Shannon Fleeman,
Executive Director of the Kern County Dental Society.
Shannon had received it from one of her members.



Scam Alert! I NEARLY got snookered today. I got a call from "PG&E" telling me that I was 1 hour from having my electricity shut down at my dental office due to a late bill. They said that they had already notified me by mail twice, and now we were down to the deadline. My reaction was to gauge how many patients I had left in the afternoon, and figure out how to save the schedule, picturing having to turn disgruntled people away.

The billing agent had me call the whatever agent (855-632-8325) to try to stop the impending disaster. I called and I insisted I was up to date, but they made it sound like my checks had not arrived in the mail for two months. To keep my electricity on, I had to go pay \$989.24 + \$10 convenience fee. Cash. At CVS. In less than an hour. They had me all in a confused tizzy, and that's how they nail you, because you act on impulse and fear.

As soon as I had a quiet moment to reflect, I Googled the phone number and discovered other victims who were angry about this same call. For them, it was Edison and other electric companies, not just PG&E. Then I started to put the pieces together. They don't want you to think logically. They want you panicked for your patients.

It was a pretty good gig for acting, but they had some flaws.

They are masters at knowing just enough about you and your business to make them seem legit, and could tell me which CVS was closest on Stockdale Hwy. They even had a Case # for me ("Please read it back to me for verification, Dr."), so that when my payment check cleared, they would refund me the cash I paid today. There were 3 different actors, all posing as different branches of the company, with different phone numbers. Two of them followed up to make sure I was on my way to make my cash payment. The phone number that shows up on **the Caller ID actually matches the "CONTACT US" 1-800 Number on PG&E's website.** Tricksy!

PG&E doesn't give a flying fig, and will just shut down your electrical, patients or no. There is a PG&E center for paying bills down town, where a payment could be made rather than CVS. They could have taken a credit card number over the phone, but insisted on cash. And the agent wanted to be with me on my cell phone while I conversed with the manager at CVS to make this transfer. I was all wrapped up in the story, adrenaline pumping, but in the back of my head I smelled a rat. If they had contacted my mother (my bookkeeper), she would have bent over backwards to get that money paid so that my business didn't get shut down. And we would have all been celebrating when the lights didn't go off in an hour like promised. I hurt for aging people like her who get preyed upon, because I nearly fell for it.

This group needs their own Telenovela because the acting was quite superb. Crooks are building better mouse traps, so stay alert! It all ended when my Esther chewed them a new one for distracting her doctor while she was caring for patients. The lights stayed on, and there were no more calls. They've moved on to the next victim.

Be safe!

Welcome New Members



Xuewen Cui DDS

General Practitioner
Dr Lee graduated from USC and
Received his MD degree from
Bethune University in 1990

Kwang Deuk Lee, DDS

General Practitioner
2014 graduate of UCLA School of Dentistry
Employed by Clinica Sierra Vista

Brian Hatch DDS

Pediatric Dentistry
2011 Graduate OH-Case
Western Reserve University
Employed by Powell Pediatric Dentistry

Nivedita Nijhawan DDS

General Practitioner
2013 graduate of New York University
Employed by Clinica Sierra Vista

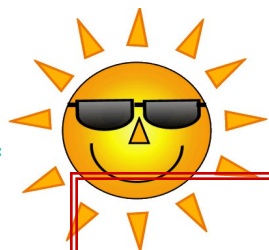
Sherathiya Krunal DDS

Pediatric Dentistry
2013 Graduate of UCSF School of Dentistry
Employed by Marketplace Smiles

Jane Chern DDS

General Practitioner
Transfer from Orange Co Dental Society
1993 Graduate of UCLA School of Dentistry

Deepinder Grewal DDS



Don't forget to come cheer on your favorite
team at the 2nd annual

TeamSmile Softball Tournament

Saturday & Sunday August 6 & 7 8:00 a.m. until 6 p.m.

At Margie Wright Field

There'll be lots of fun for everyone and
100% of the proceeds go to TeamSmile a
501C3





Welcome New & Returning General Dentistry & OMFS Residents



General Dentistry Residents

Kai Chang DDS

2016 UOP graduate

Adrina Gulian (Shamlian) DDS

2012 USC graduate

Hsin-Ching Daphne Lin DDS

2016 UCSF graduate

Irais Lozano DDS

2016 UCSF graduate

Sadaf Moghimi DMD

2016 Roseman University, UT graduate

Sukhmani Multani DMD

2016 Midwestern, IL graduate

Roselyn Oji DDS

2016 UCSF graduate

Eric Rabey DDS

2015 Graduate of USC

Justin Srithongrung DDS

2016 UCLA graduate

Mark Takeda DDS

2016 UOP graduate

Michael Thomas DDS

2015 University of Michigan graduate

OMFS Residents

Bryan Clevinger DDS

2016 UOP graduate

Michael Daetwyler DDS

2016 graduate of Indiana University School
Of Dentistry

Jeffrey Garcia DDS

2012 graduate of UCLA School of Dentistry

Brian Huh DMD

2013 graduate of Arizona School of Dentistry

Peter Ingoldsby DDS

2013 graduate of UOP

Diana Lin DMD

2015 graduate of LSU Shreveport

Omid Niavarani DDS

2014 graduate of UOP

Amit Patel DMD

2014 graduate of University of Pittsburgh

Sloan Rehder DMD

2016 graduate of UNLV

Bryan Swanson DDS

2013 graduate of the University of Washington

Shahin Taghikhan DDS

2014 graduate of UOP

Will Tang DMD





***Congratulations on your
Recent Retirement!***

*Richard Jennings DDS
Member since 1980*

*Thomas Larson DDS
Member since 1977*

In Memorial of Dr Sumio Kubo
March 23, 1924-March 1, 2016

Dr. Kubo began his professional practice in downtown Fresno's Mason Building in 1949. He was a devoted family man who also served his community by participating in numerous organizations. Dr Kubo had been a member of the Fresno Madera Dental Society since 1950 and served as it's President in 1972. He continued his orthodontic practice for 45 years, proudly welcoming sons Robert and James to form Kubio Orthodontic Group. Remembrances may be made to the Fresno Buddhist Temple Building Fund, 1340 Kern Street Fresno, CA 93706; or a charity of your choice.



Upcoming CDA Cares Clinics

Stockton
San Joaquin County Fairgrounds
October 15-16, 2016

San Mateo
San Mateo Event Center
April 22-23, 2017

Bakersfield
Kern County Fairgrounds
October 6-7, 2017

Volunteer Opportunities

Holy Cross Dental
559 442-4108

Team Smile Fresno
Teamsmile.org/volunteers

Tzu Chi Medical Foundation
559 481-1498

Veterans' Smile Day
559 438-7284

Become A
Volunteer

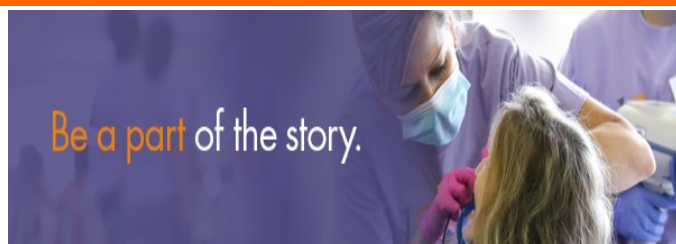
CDA Cares-Stockton. Let's Pay it Forward!

Cory Costanzo DDS

Last October CDA Cares came to Fresno and was a rousing success! Though many FMDS members participated and a majority of the volunteers were local, the success of CDA Cares Fresno would not have been possible without a large number of volunteers who traveled from outside of the area to join us. Now we have the opportunity to pay it forward and help out a fellow central valley city by volunteering at CDA Cares Stockton.

Perhaps the biggest challenge of organizing CDA Cares Fresno was attracting volunteers to a city that is perceived to be "less desirable" than cities in the Bay Area or Southern California. Stockton faces the same challenge which we can help alleviate by making the short drive up highway 99 to help out. According to Google Maps Stockton is 1 hour and 58 minutes away from Fresno making it an easy day trip.

CDA Cares will take place on October 15th and 16th and will have the same goal of treating approximately 2000 patients in 2 days. Anybody can be a volunteer so gather up your friends and family members and plan to be in Stockton this October. The bottom line with CDA Cares is that the more volunteers that show up, the more treatment that gets performed, and ultimately the more lives that are improved. Don't wait, go to cdafoundation.org and register now!



Register today!
If you can't volunteer-
Please Donate
cdafoundation.org

Join us in Stockton and help us create thousands of stories of health and happiness for the community members who need it most.

CDA Cares Stockton

When

Saturday, Oct. 15 and Sunday, Oct. 16, 2016

Where

San Joaquin County Fairgrounds
1658 S. Airport Way
Stockton, CA 95206

Put your compassion into action.
Volunteer with colleagues, friends and
family in Stockton this fall.



FROM THE ADA

Just Entering Dental Practice? Check Out CDEL's New State-By-State Licensure Resources

The ADA Council on Dental Education and Licensure (CDEL) is pleased to announce its new licensure resources, which may be accessed on ADA.org. Graduating and new dentists may be especially interested in this accessible state licensure snapshot. Each state table includes: clinical exam requirements as well as statutes and regulations pertaining to initial licensure as well as licensure by credentials. The web pages will be kept updated as new laws are passed and as dental boards update their regulations and policies. Please contact [Katie Harrell](#) with questions and comments.

Material That "Changed The World" Also Used In Dentistry.

[TIME](#) (5/30, Wilson) carries an article that was originally published on the History News Network website discussing gutta-percha. Derived from a fruit tree's sap, "gutta-percha belongs in the category of genuinely world changing materials," the article states, adding that "the once-ubiquitous substance allowed fast technological progress in the 19th century," including making "instantaneous global communication possible." Gutta-percha's unique properties include solidifying on contact with the air, becoming pliable latex when subjected to high temperature, and being resistant to acids and chemicals. Although many synthetic materials are now used instead of gutta-percha, the material still has a place "in small quantities for root canal work in dentistry," according to the article.

Case Western Graduates Female-Majority Class.

The [ADA News](#) (5/26) reported that Case Western Reserve University School of Dental Medicine recently graduated its "first female-majority class." According to the article, "Of the 66 students who received their dental degrees on May 15, 42 of them were women." In her commencement speech to Case Western dental school's class of 2016, ADA President Dr. Carol Gomez Summerhays said, "When I graduated from dental school, one in every 20 dentists was female." Dr. Summerhays added, "We've come a long way to make sure that the opportunity to practice dentistry is available to every qualified individual."

Survey: Majority Of Dentists Optimistic For Future

[Fast Company](#) (7/18, Dishman) reports that PayScale's [survey](#) of over 425,000 US workers during the past two years finds that "despite slow economic growth and stagnant wages," the "majority (59%) are optimistic about their employers' futures." By job title, the survey finds that flight attendants were "the top-ranked optimists," with 59% reporting "their prospects were bright," followed by "58% of dentists." The article notes that "the Bureau of Labor Statistics (BLS) reports that dentistry is expected to grow by 16% over the next eight years."



CDA Supported Bill Protects Practices in Disability Lawsuits

Recently passed legislation provides some extra protection for small businesses against claims of disabled access violations. Effective May 10, 2016, SB 269 allows small businesses a 15-day period to correct certain technical violations of disabled access design requirements.

The Legislature determined that these technical violations are presumed to not cause a person difficulty, discomfort or embarrassment for the purpose of an award of statutory damages in a construction related accessibility claim.

The violations eligible for the 15-day grace period relate to signage and include the following:

- Interior sign, other than directional signs or signs that identify the location of accessible elements, facilities or features, when not all such elements, facilities or features are accessible.
- The lack of exterior signs, other than parking signs and directional signs, including signs that indicate the location of accessible pathways or entrance and exit doors when not all pathways and entrance and exit doors are accessible.
- The order in which parking signs are placed or the exact location or wording of parking signs provided that the parking signs are clearly visible and indicate the location of accessible parking and van-accessible parking.
- The color of parking signs, provided that the color of the background contrasts with the color of the information on the sign.
- The color of parking lot striping, provided that it exists and provides sufficient contrast with the surface upon which it is applied to be reasonably visible.
- Faded, chipped, damaged or deteriorated paint in otherwise fully compliant parking spaces and passenger access aisles in parking lots, provided that it indicates the required dimension of a parking space or access aisle in a manner that is reasonably visible.
- The presence or condition of detectable warning surfaces on ramps, except where the ramp is part of a pedestrian path of travel that intersects with a vehicular lane or other hazardous area.
- The bill also provides that small businesses will not be liable for damages in construction-related accessibility claims for 120 days following the date of an inspection by a certified access specialist (CASp), if the following conditions are met:
 - The business employs 50 or fewer employees on average over the last three years, or for the years it has been in existence if fewer than three years.
 - The structure or area of the alleged violation was the subject of an inspection report indicating "CASp determination pending" or "Inspected by a CASp."
 - The inspection predates the filing of a claim or demand letter from a plaintiff.
 - The business has corrected, within 120 days of the date of the inspection, all construction-related violations in the structure or area inspected by the CASp that are noted in the CASp report that are the basis for the claim.

A business may only claim the protection from liability once for each structure or area inspected by the CASp.

It is important for dental practices to know that while this legislation does provide for some legal protection, the only true protection is full compliance with disabled access design requirements. CDA recommends practices utilize the state's CASp program.

For more information on the CASp program, visit dgs.ca.gov.

More information on disabled access design and the CASp program can be found at cda.org/practicesupport.

A Blast from the Past



60 Years Ago

A Sample of the Fresno County Fee Schedule 1956 (Denti-Cal)

Exam	\$ 6.00	Prophylaxis	\$ 6.00
Palliative tx	\$ 4.00	Extraction-simple	\$ 5.00
Extraction-Impacted	\$ 15.00	Pulp capping	\$ 5.00
Amalgam filling 1 surface	\$ 6.00	Apicoectomy	\$25.00
Amalgam filling 2 surface	\$ 9.00	Gold filling 1 surf	\$18.00
Amalgam filling 3 surface	\$ 12.00	Gold filling 2 surf	\$28.00
Stainless steel crown	\$ 15.00	Cast gold pontic	\$25.00
Recement crown	\$ 3.00	Recement bridge	\$ 7.00
Denture-full upper acrylic	\$100.00	Partial-Acrylic	\$ 62.00
Behavior problems-30 min	\$ 4.00	Broken appt	\$ 4.00

50 Years Ago

15th Annual
CENTRAL CALIFORNIA DENTAL CONFERENCE

Program

FRIDAY and SATURDAY, SEPTEMBER 30 and OCTOBER 1, 1966
DEL WEBB'S TOWNEHOUSE, FRESNO, CALIFORNIA

FRIDAY MORNING

7:45 Breakfast with the Clinicians
9:00 DR. EMANUEL CHERASKIN
12:00 Lunch - on your own

FRIDAY AFTERNOON

1:30 VISIT THE EXHIBITS and TABLE CLINICS

FRIDAY EVENING

7:00 NO HOST COCKTAIL PARTY
Sponsored by the Women's Dental Auxiliary

SATURDAY MORNING

9:00 DR. MAURY MASSLER
12:00 ANNUAL LUNCHEON

SATURDAY AFTERNOON

2:00 Symposium and discussion with the Clinicians


REGISTRATION

Dentists.....\$10.00 includes luncheon
Laboratory Men..... 5.00 does not include luncheon
Assistants..... 3.00 for members does not include luncheon
Assistants..... 2.00 for students does not include luncheon


40 Years Ago

New Membership Applications

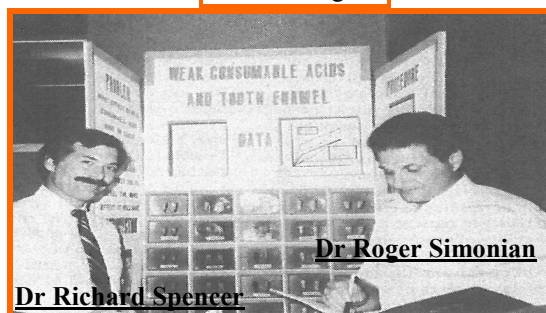
John T. Buck, D.D.S., received both his pre-dental and dental education at campuses of the University of the Pacific. He has recently completed a year of residency in general dentistry at Valley Medical Center. He is currently associated with Dr. Dennis Nishimine at 4646 N. 1st St., Fresno.



Ronald J. Sani, B.S., D.D.S., received his pre-dental education at the University of Santa Clara and received his dental degree in 1975 from the University of the Pacific. He recently completed a year of residency in general dentistry at Valley Medical Center, and is currently associated with Dr. Ralph Ermoian at 1249 "R" St., Fresno.



30 Years Ago



Dr. Roger Simonian

Dr. Richard Spencer



HA!
HA!
HA!

Just for Laughs!

HA!
HA!
HA!

A dentist noticed that his next patient, a little old lady, was nervous so he decided to tell her a joke as he put his gloves on.

"Do you know how they make these gloves?" he asked.

"No, I don't"

"Well," he spoofed, "there's a huge building in Sacramento with a big vat of latex, and workers of all hand sizes walk up to the tank, dip in their hands, let them dry, then peel off the gloves and throw them into boxes of the right size."

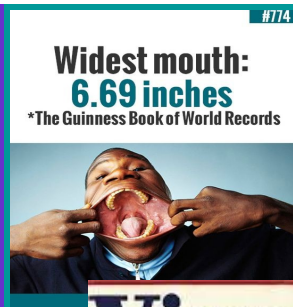
She didn't crack a smile.

"Oh well, I tried," he thought.

But five minutes later, during a delicate portion of the procedure, she burst out laughing.

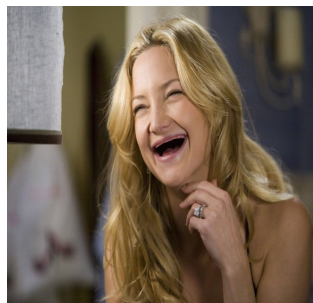
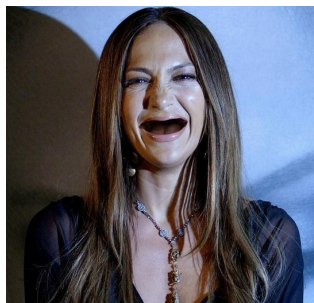
"What's so funny?" he asked.

"I was just envisioning how condoms are made!" the woman replied



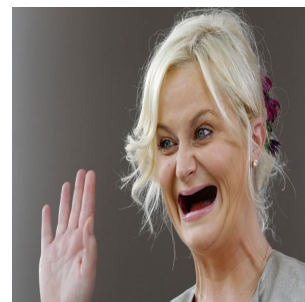
Sofia Vergara

Jennifer Lopez



Kate Hudson

Amy Poehler



Billing Medical Plans for Dental Treatment

There is an ongoing trend within health care toward integration and consolidation of health care delivery systems. This trend is reflected in provisions of the federal Affordable Care Act, such as the envisioned coordination of care provided under a single entity, the "Accountable Care Organization." The objective of such integration and consolidation is to provide better management of care, create greater efficiencies in the provision of care and improve patient outcomes.

How this trend will affect dentistry largely remains to be seen. But one area that is apparent is in an overlap between medical and dental services and how care is paid. What this means is that, increasingly, dental offices are being required to bill a patient's medical plan for treatment that is essentially dental in nature. These types of treatment situations can include trauma from an accident, sleep apnea, oral or periodontal surgery procedures, or dental disease that is secondary to cancer treatment. In those cases, an option exists for billing a patient's medical insurance. These are procedures that medical plans not only pay for, but increasingly dental plans are deferring to as the primary payers.

There are advantages to billing patients' medical benefits plan, including easing the financial burden on patients and conserving their annual dental insurance benefits. The disadvantage is the dental office must have the knowledge and business systems in place to file and manage medical claims. The learning curve can be considerable. It makes sense for practices that treat a reasonable volume of medically related issues to create and implement such systems.

What medical plans will cover

Medical insurance typically pays for treatment provided by dentists, but not as dental procedures. Dental services that have corresponding medical codes will be reimbursed by medical insurers. For example, Medicare Part B, which covers provider services, considers dentists "physicians" to be reimbursed for performing procedures that are Medicare benefits. The services provided, of course, must be within the scope of practice of the Dental Practice Act.

Similarly, commercial medical plans will pay for procedures performed by a dentist, provided they are properly coded as medical procedures. Medical plans pay for procedures that are medically necessary, that is, when the patient is medically compromised by a problem that the dentist treats.

For example, medical plans will pay for:

- Treatment related to inflammation and infection.
- Dental repair of teeth due to injury.
- Exams for orofacial medical problems.
- Extraction of wisdom teeth, under certain conditions.
- Extraction of multiple teeth at one time.
- Certain periodontal surgery procedures.
- Consultation for and excision biopsy of oral lesions.
- Consultation and treatment for temporomandibular joint problems.
- Infection that is beyond the tooth apex and not treatable by entry through the tooth.
- Pathology that involves soft or hard tissue.
- Procedures to correct dysfunction.
- Emergency trauma procedures.
- Appliances for mandibular repositioning and/or sleep apnea.
- Congenital defects.

See next page

Medical and dental benefit designs are determined by the insurance company and the plan sponsor, which is usually an employer purchasing coverage for employees. Many plan sponsors want specific oral surgical procedures paid under their medical benefit plan. Coverage by the medical policy allows the preservation of dental plan benefits, which generally have a low annual maximum compared to medical plans. Under a medical plan's coverage, dental care can be accessed without exhausting the dental plan's annual maximum in one surgical appointment.

Coding systems

The key to successful claim filing is the correct use of codes to identify what treatment was provided, and in the case of medical claims, the reason the treatment was provided. Current Dental Terminology (CDT) are the code sets established by the ADA for identifying procedures provided to patients for oral treatment. The CDT codes are used when submitting claims to dental plans. Medical plans do not pay for treatment claimed as CDT procedures.

Current Procedural Terminology (CPT) is a listing of procedure codes used to describe medical treatment, and used when submitting claims to medical plans. CPT codes are developed and maintained by the American Medical Association. The medical claim form is designated as CMS-Form 1500.

International Classification of Diseases (ICD) is the diagnostic coding system used with medical claims to describe the condition presented by a patient for which treatment was rendered. The current iteration of diagnostic codes is ICD-10. There are two types of ICD codes – ICD-10CM (Clinical Modification) and ICD-10PCS (Procedure Coding System). The CM codes are used for all health care settings, particularly outpatient care, while the PCS codes are used in hospital inpatient settings. ICD-10 codes are required as part of the 1500 medical claim form. ICD-10 codes are not required as part of the dental claim form, although the ADA claim form contains a field for placing diagnostic codes. This field is provided in anticipation of diagnostic coding used with dental procedures, but is not widely required by dental plans. ICD-10 is an alphanumeric coding system. Codes in the ICD-10 categories K00 to K95 describe diseases of the digestive system. This includes diseases of the mouth, including conditions treated by dentists.

A complete set of the ICD-10 codes are available on icd10data.com. ICD-10 codes associated with oral health conditions are also part of the appendix to the CDT Companion book published and updated annually by the ADA.

Obtaining medical claim forms

Medical claim forms may be ordered from the AMA bookstore at AMABookstore.com under "insurance products." Some practice management software vendors provide the CMS-1500 form. Many commercial medical plans provide copies of the CMS-1500 form on their websites. Also, paper forms can be purchased at major office supply stores as well. Information on the CMS-1500 Health Insurance Claim Form, including instructions on completing the form, is available from the National Uniform Claim Committee at nucc.org.

This information is simply a brief introduction to billing medical plans. Beyond understanding dental/medical cross-coding, specific CPT coding, using diagnostic codes and navigating the CMS-1500 claim form, it is important to also become proficient at the use of "asterisk" codes, evaluation and management (E/M) codes, and modifiers to both procedure and diagnostic codes. These codes tell the insurer not only the nature of an injury, but how the patient got the injury.

In climbing the learning curve of medical billing, finding a training course that discusses all aspects of the process should be considered.

Resources on the medical billing process

For now, the following resources will help to develop an understanding of the medical billing process. (Note: CDA does not endorse these resources, but provides this list as helpful resources for medical billing):

Standard 1500 medical claim form (nucc.org)

How to Accurately Fill Out the CMS-1500 Form for Faster Payment
(www.youtube.com)

1500 Health Insurance Claim Form Reference Instruction Manual for Form Version 02/12 (nucc.org)

Introduction to CPT Coding (wasserman-medical.com)

ADA's CDT Companion (adacatalog.org or call to order at 800.947.4746)

CPT Coding (catalog.ama-assn.org)

ICD10 diagnostic codes (icd10data.com)

Cross Walking – A Guide Through the Cross Walk of Dental to Medical Coding (wasserman-medical.com)

NDAS Medical-Dental Coding & Fee Guide (ndas.com)

Medical/Dental Insurance Cross Coding & Billing Online Course (dentalpracticecareers.com)

AAOMS Coding and Billing workshop (www.aaoms.org)

Cross Coding and Medical Billing (vivalearning.com - 51 minute lecture available online)

Medical Billing Codes (medicalbillingcodings.org)

CURES Quick Tips

- The best number to reach the CURES Help Desk is 916-227-3843.
- If a provider is enrolled in CURES 1.0, their registration carries over to CURES 2.0. Re-registration in CURES 2.0 is unnecessary if a person was approved in the CURES 1.0 system.
- DOJ has not provided an exact date for how long CURES 1.0 will be available. They recommend users and prospective users update their web browsers to compliant web browsers as soon as possible. This includes Microsoft Internet Explorer Version 11.0 or greater, Mozilla FireFox, Google Chrome or Safari.

As far as enforcement -- the Dental Board of California is responsible for licensee discipline related to non-compliance with CURES.



Discrimination and harassment regulations amended

California's Fair Employment and Housing Council adopted amendments to its Fair Employment and Housing Act (FEHA) regulations effective April 1. These amendments, which generally apply to employers of five or more employees, require employers to develop and distribute antidiscrimination, anti-harassment and complaint investigation policies. Employers with one or more employees are also covered by the anti-harassment provisions. In addition, employers with 50 or more employees must update sexual harassment prevention training policies and comply with specific record keeping requirements.

What was once a best practice is now mandatory. Employers are now required to develop, distribute and inform new and existing staff of new policies, obtain written verification employees received copies of and understood the policies and ensure employees have been informed by any means possible.

The new regulations are aimed at clarifying already-existing employer obligations and responsibilities, expanding definitions of covered employees under FEHA to take reasonable steps to prevent and promptly address discrimination and harassment complaints in the workplace. The new regulations are intended to create concise, "user-friendly" regulations that encompass best practices and eliminate uncertainty whether an employer's policy meets FEHA's requirements.

Policy updates required

CDA members should develop or update existing antidiscrimination and anti-harassment policies immediately to ensure they meet the following requirements:

- The policy must be in writing.
 - Must list all current protected categories under [FEHA](#).
 - Specify that employees (including unpaid interns, volunteers, individuals in apprenticeship training programs and independent contractors) are protected from discriminatory or harassing conduct from any workplace source, including co-workers, supervisors, managers and third parties who are in the workplace (for a dental practice this could include outside vendors and patients).
 - practice representative, attorney, a confidential hotline and/or the Department of Fair Employment and Housing (DFEH) and the Equal Employment Opportunity Commission (EEOC).
 - Must direct supervisors to report any complaints of misconduct to a designated representative.
 - State that confidentiality will be kept to the extent possible.
 - Ensure that any complaints that are received will receive a timely response, an investigation will be performed by a qualified individual, the investigation will be documented and tracked, is timely, and indicate appropriate resolutions will be taken if misconduct is found to have occurred.
- Must make clear that employees will not be exposed to retaliation because of making a complaint or participating in an investigation.

The regulations require that employers update and distribute their policies and a copy of: [Sexual Harassment: The Facts About Sexual Harassment](#) (Form DFEH-185) to all employees and new hires by using one or more of the following means:

- Updating and distributing the practice employee policy manual.
- Posting the policy in the workplace where employees congregate.
- Providing a copy (hard copy or email) of the policy to each new and existing employee.

Employers are required to obtain an acknowledgement of receipt and understanding from the employees and keep a copy of the acknowledgement in the employee personnel file.

Note: Should 10 percent of the employer's workforce speak a language other than English, the employer must translate the policy into that language.

Continued from page 15

- Updating and distributing the practice employee policy manual.
- Posting the policy in the workplace where employees congregate.
- Providing a copy (hard copy or email) of the policy to each new and existing employee.

Employers are required to obtain an acknowledgement of receipt and understanding from the employees and keep a copy of the acknowledgement in the employee personnel file.

Note: Should 10 percent of the employer's workforce speak a language other than English, the employer must translate the policy into that language.

Training updates for employers with 50 or more employees

Changes now require further details regarding the proper training methods and record keeping of required supervisor sexual harassment training. Current law states that employers with 50 or more employees are required to provide sexual harassment prevention training to new supervisors within six months of hire or promotion date and, again once every two years. New regulations now state that employers maintain the following information related to supervisor harassment training for two years:

- Names of trained employees.
- Dates of training.
- Sign-in sheet (*new requirement*).
- Copies of all certificates of attendance or completions issued (*new requirement*).
- Copy of the written or recorded materials provided to trainees (*new requirement*).
- Type of training (live classroom, e-learning and webinar or other interactive training).
- Name of the training provider.

Trainers must meet specific qualifications and all methods of training must be interactive, contain pre- or post-training quizzes and include hypothetical scenarios (including group discussions), meaningful discussions about harassment and discrimination and the effects of negative abuse in the workplace.

New definitions

The new regulations further go on to define several new employee characteristics protected under the Act and revise some definitions of existing terms, "Gender Expression," "Gender Identity," "Sex Stereotype" and "Transgender."

Must distribute their policies to new and existing employees.

Distribute a copy of [Sexual Harassment The Facts About Sexual Harassment](#) (Form DFEH-185).

Obtain written acknowledgement of receipt and understanding from the employees. An [Acknowledgment of New or Revised Policy](#) template is available on cda.org/practicesupport.

- Ensure proper complaint and investigation steps are in place.
- Lastly, train identified personnel on how to comply with new regulations, address complaints and potential complaints related to these new regulations and procedures.

National origin and ancestry discrimination

Employers must not discriminate against an applicant or employee who possesses an ["AB 60" driver's license](#). An AB 60 is an original driver's license issued to an applicant who is unable to submit satisfactory proof of legal presence in the United States.

Employers may only require a driver's license only if:

- Possession is required by state or federal law.
- Possession is required by law or other entity that is permitted by law. Any policy must be uniformly applied to all applicants or employees and have a legitimate business need.

What should employers do? An employer's failure to comply with the new requirements could expose an employer to DFEH's enforcement action. Under the new regulations, the DFEH may seek non-monetary actions for an employer's failure to take reasonable measures to prevent discrimination, harassment or retaliation, whether or not the agency establishes a claim.

Employers must review and update their antidiscrimination and harassment policies effective April 1.

Updated EEOC and antiharassment policy language is available in the [Sample Employee Manual template](#) on cda.org/practicesupport.



The Fresno-Madera Dental Society
Proudly Presents Their
Summer 2016 CCDC
Friday September 23, 2016
Featuring:



Alan Felsenfeld DDS
Your Patient's Medical History:
What you don't know can hurt you

Tornino's
5080 N Blackstone
9:00 a.m. until 4:00 p.m.
Core Course 6 CEUs

Dentists are being called on to treat an ever aging population with significant medical issues. Therapy for common diseases is constantly changing. Dentists must stay abreast of medical diseases and their therapy, especially as they affect safe delivery of dental care. Practicing dentists need to be attuned to the medical history of their patients, and be prepared to safely treat patients with a multitude of medical problems.

This course will provide you with a comprehensive analysis of that initial visit from your new or recalled patient that will assist you with the ability to: recognize and understand the medical problems they check off on their health history form; interpret the list of medications they are taking; and be alert to clinical signs that point to hidden diseases.

Learning Objectives:

- Have a better understanding of common medical diseases that affect dental patients
- Assess the relative risk of medical co-morbidities and patient medications during dental care
- Discuss alterations in dental treatment for patients with compromising medical problems and medical treatments
- Discuss the appropriate work-up and consultation needed for patients with complex medical histories
- Recognize and treat the acute manifestations of patients' underlying medical diseases during dental therapy
- Be sensitive and alert to clinical evidence that might lead the dentist to suspect a possible underlying but previously undiagnosed illness

Dr Felsenfeld is a professor of clinical oral and maxillofacial surgery and Assistant Director of the residency program in oral and maxillofacial surgery at UCLA. He is a Diplomat of the American Board of Oral and Maxillofacial Surgery as well as a Fellow in General Anesthesia of the American Dental Society of Anesthesia. He was a member of the executive committee of the California Dental Association for ten years in his capacity as Speaker of the House of Delegates and editor of the Journal of the California Dental Association. Dr Felsenfeld has given more than 150 presentations in the United States and internationally.

ADA/CDA/FMDS Members \$175.00
Dental Auxillaries \$100.00
Non-Members \$275.00

Register before August 15 for a 10% discount

Registration Form for "Your Patient's Medical History: What you don't know, can hurt you with Dr Alan Felsenfeld"

Dentist's Name _____ Degree _____ License # _____
 Address _____ Email _____ Lunch _____
 City _____ State _____ Zip _____ Phone _____ Fax _____
 Names of Auxillaries Attending _____ Degree _____ License # _____ Email _____ Lunch _____
 Names of Auxillaries Attending _____ Degree _____ License # _____ Email _____ Lunch _____
 Names of Auxillaries Attending _____ Degree _____ License # _____ Email _____ Lunch _____
 Credit Card # _____ Exp date _____ Billing Address _____ Security Code _____
 Total attendees _____ Total to be charged to credit card \$ _____

Lunch included in course fee . See next line. **Please indicate choice above**
A. Turkey Croissant Sandwich B. Grilled Chicken Ceasar Wrap C. Classic Cobb Salad
Mail completed registration form with lunch choice and payment to
FMDS 371 E. Bullard Suite 120 Fresno, CA 93710,
By fax to (559) 438-7287 or Email to fmds@fmds.com

Registration & check-in 8:00 a.m. until 9:00 a.m.
 Course begins at 9:00 a.m.



Christmas in July

Nearly 3000 women are incarcerated in the Central California Women's Facility near Chowchilla. Most of these women are there for non-violent crimes and are themselves the victims of abuse.

Each year the Inmate Family Council, with the help of many community churches, associations and individuals, gives a holiday gift bag of comfort and hygiene items to the inmates, and for most, this is the only Christmas gift they will receive. This year, the Inmate Family Council is asking for our help gathering enough adult toothbrushes and sample size toothpaste for each inmate. They currently have about 700 on hand-only 2100 to go!

Although it's a little difficult to think of Christmas at this time of year, this is the time donations are needed, since volunteers work every week sorting and packaging donated items to be ready to deliver to the prison at the end of November.

Toothbrushes and toothpaste may be left at Wesley United Methodist Church at 4th and Barstow in Fresno, or contact joannejoan44@gmail.com or Wesley United Methodist Church 559 224-1947 to arrange for pickup. Items may also be left at the FMD's business office at 371 E Bullard Suite 120. Cash donations are also welcomed and are tax deductible



Associate Wanted**Part Time Endodontist Needed**

Amazing opportunity for an outstanding Endodontist to work one day every week or every other week at our privately owned, established and rapidly growing general dental practice. Must be proficient in all facets of endodontic therapy including re-treatments. State of the art dental office with CBCT, Digital Radiography and the newest and best amenities for both the dentist and patient (including Starbucks coffee machine).

SKILLS: professional, energetic, highly engaged, great chair-side and technical skills, and excellent customer service and communication skills. Must be ethical, productive, goal-oriented, efficient, and servant-hearted. If qualified and desiring an awesome team/work environment, please submit your resume or CV.

tracey@willowdentalgroup.com

Fax: 559.314.6753

Seeking Dental Associate

We are seeking a full time or part time dental practitioner with the following qualifications: Candidate must have excellent people and communication skills,, great customer service and gentle dental care. Must be able to perform in all aspects of general dentistry and must be able to build a foundation of trust between clinician and patient.

Requirements: Current CA Dental license, DEA certificate, malpractice coverage and CPR certification. We offer a knowledgeable and helpful staff, state of the art facility, digital radiography, 3D Cone Beam CT on premises wages based on daily production.

If you would like to join the best dental team in Fresno, please e-mail your resume to: drdonan.frontdesk@gmail.com

Looking for an Associate

Looking for an associate for our Reedley family dental practice. 2-4 days per week. Please contact Hailey 559 903-7273

Associate Wanted**Seeking Associate Dentist in Clovis**

We are a fast growing, privately owned dental office in Clovis, seeking a talented & enthusiastic Associate Dentist to join us in a great deal of fun. We have outstanding Morning & Evening Shifts available. Your role will be vitally important to keeping our practice running smoothly & maintaining our valued patients in the highest level of dental health. We look forward to hearing from you soon! Please call 559-900-4009, and speak with Tammy our Office Manager.

**Associate General Dentist
Wanted in Fresno**

Amazing Associate Dentist opportunity to join a growing family practice located in Fresno. New, state-of-the-art equipment, digital x-rays and cone beam 3D technology at your fingertips. Within our dental practice, you can expect to see a steady flow of new patients every day that are ready to get their smile back. Proficiency in performing full dental services including extractions, molar endo, crown/bridge, oral surgery, cosmetic dentistry and must possess the willingness to learn and grow with our practice. Must be highly ethical, positive, have outgoing chairside demeanor and be a team player with our fabulous and supportive staff. This is an ideal opportunity for the right hard-working candidate. Compensation package includes incentives.

Email:

tracey@willowdentalgroup.com

Phone: 559 960-5956

RDH Wanted**RDH Needed**

We are looking for an energetic and reliable dental hygienist to provide excellent patient care and join our team. Must be available on Tuesday, Wednesday and Friday. Please contact our office to submit your resume.

RDH Wanted**RDH Wanted - North-Central Fresno**

Are you an RDH that wants to do more than "just a cleaning"? Do you want to build a practice patient base? Are you energetic and enthusiastic about patient education? If you answered yes to these questions, then we want to meet you!

Description: Dental practice with state of the art digital and clinical equipment. Carestream x-ray technology, Practice-Works clinical software, CAESY patient education system, VelScope oral cancer detection, Diagnodent. Must have gently assertive perio disease communication skills, awareness of how bad restorations negatively impact patient's gum health, and ability to entertain and put young patients at ease.

Desired Skills: RDH, Anesthesia, Nitrous, Antimicrobial placement, Digital X-rays, both self-starter and team player, enthusiastic, dedication to patient health.

Three days per week \$300 per day + production bonuses. Potential for four days dependent on candidate motivation!

Fax resume to 559-451-0653 or email to patrickmazzeids@pacbell.net

Substitute Hygienist Needed

We are seeking an OUTSTANDING Substitute Hygienist to provide outstanding care to patients in our family dental office during a current hygienists maternity leave beginning in June. Responsibilities include: to perform customary chair-side procedures; scaling and root planing, fluoride treatments and application of sealants, excellent anesthesia deliverance and chair-side relationship skills. Digital x-rays, and digital charting as well as the availability of many products and/or services for patients to achieve the smiles they've always wanted (I.e: ZOOM! teeth whitening, Laser Pocket Disinfection and Invisalign). Great work environment for a highly motivated individual who strives to be the best.

SKILLS: Excellent communication and organizational skills. Able to deliver optimal patient care while also meeting daily production goals. Able to multi-task always with a positive and joyful attitude. Ability to work independently, but also as a team. Humble, teachable, servant-hearted individual with a strong desire to engage in and contribute to the growth and success of our rapidly growing general dental office. Minimum 1-3 years hygiene experience. If qualified, please send your resume.

Email: tracey@willowdentalgroup.com
Fax: 559.314.6753

DA/RDA Wanted**Seeking an RDA**

Seeking an RDA/DA with knowledge in front and back office. Must be energetic and passionate about work. Excellent communication skills a must! Please drop off resume in person at 515 North I Street Madera, CA 93637

Dental Receptionist & RDA Needed

We are looking for a front office receptionist and Dental Assistant (RDA) for our established, high-tech and productive family dental practice.

Requirements are: Ideal candidate must be self motivated, confident, energetic, cheerful, team player, reliable, knowledgeable in dental terminology preferred, have excellent verbal and written communication skills, bilingual (Spanish a MUST), computer knowledge, clean and professional and the ability to multi-task.

Compensation: \$12-\$20 per hour based on experience-plus bonuses. Please bring resume to 125 E Barstow Ave #101 Fresno, CA 93710

Resumes sent by fax or e-mail will not be accepted or reviewed. QUALIFIED CANDIDATES ONLY PLEASE!

Seeking an Outstanding RDA

We are seeking an OUTSTANDING RDA to join our growing, positive and fast paced general, family dental office. Skills/Characteristics: able to multi-task, prioritize and anticipate patients' and doctors' needs. Self-motivated, able to communicate well and get things done. Exceptional patient/customer service skills, mature, wise, team player, positive attitude, committed to continuous learning and desires to be the best. Dentrax, ZOOM!, iTero & CEREC experience preferred. 3 years minimum chair-side experience, digital charting and digital records required. Vacation, sick accrual, medical, dental and vision benes, 401 (k), competitive wage and incentive offered. If you are excited about this amazing opportunity and qualified to join our team of professionals, please send your resume.

Email: tracey@willowdentalgroup.com

Phone: 559 960-5956

DA/RDA Wanted**Part Time DA-RDA**

Part Time Dental Assistant-RDA for a busy north Fresno dental practice. This is a part time position working 4 hour mid-day shifts on all Tuesdays, Wednesdays, Thursdays, and Saturdays

Requirements:

- A positive attitude, willingness to learn
- Greeting and seating patients
- Excellent computer skills needed
- Set-up treatment room
- Prepare instrument trays prior to appointments
- X-ray operation
- Four-handed assisting
- Break down treatment room
- Sterilization
- Disinfections
- Enter treatment information into computer during and after treatment
- Routine inventory of supplies and list of needed items
- Willing to do any front or back office tasks as needed

If you meet these requirements and are available for the hours specified, please submit your resume and a cover letter to DDS@SmileFresno.com

Seeking DA or RDA

Looking for an assistant that is caring, motivated, energetic, enjoys interacting with patients and can work with staff as a team player. Bilingual is a great addition.

Duties: Assisting the Doctor, digital X-rays, sterilization, seating patients, setting up trays, clean & set up patient treatment rooms, review post op instructions, some front office duties. Our Endodontic office has a very relaxed atmosphere that helps the patients very comfortable and never rushed.. Hours will be Monday through Thursday 7:30 AM-4:30 PM and Friday 7:30 AM-11:30 AM with flexibility of overtime.

Please FAX resumes to Claudette, Office Manager 559 224-5957 or e-mail to cv.musso@att.net

DA/RDA Wanted**RDA Needed**

RDA needed for a private practice in Fresno. Temporary, part-time position for Tuesday, Thursday & Friday 8:00 a.m.-5:00 p.m. Please fax resume to 559 222-8761

Looking for RDA-DA

We are seeking an outstanding RDA - DA to provide care to our patients during a current RDA maternity leave. Responsibilities include; a positive attitude, excellent chair- side skills. Must have communication and organizational skills. Optimal patient care and able to multitask, have the ability to work independently but also a team player. Minimum 1-3 years experience. Compensation according with experience. If you qualified, please send you resume and cover letter to dv@crystaldentalfresno.com or fax it 559-435-6658

Looking for an RDA

We are looking for an energetic and caring Registered Dental Assistant to join our practice. Friendly and personable disposition with the ability to interact professionally with our patients and team.

Duties: Assist the dentist at the chair while they are engaged in any treatment of patients. Must anticipate dentist's needs and be prepared for the next steps. Ensure all OSHA, Dental Board, and all company policies and procedures are properly followed, maintain proper patient treatment records, ability to take blood pressure, give pre & post-operative instructions. Within the limits designated by the dentist, provide oral hygiene instructions to the patient. Turn on all units. switches and water before patient sits down, stock supplies in operatories, restrooms & lab. Inform Floor Supervisor when supplies are needed. Adjust night guards, dentures, partials, implants, etc as needed.

Our office is looking for a highly experienced RDA to work Monday through Thursday from 8:30 AM to 5:30 PM. Fridays vary. This person needs to fit in with honesty, trustworthiness, friendliness & courteous to all. Our patients are our most important people. We are a close family office and work together as a team to help each other out. Please fax your resume to 559 227-5460



Dental Clinic Manager Wanted

We are seeking an OMFS & Dental Clinic Manager for our Ambulatory Care Center at Community Regional Medical Center (CRMC). This role will manage the day to day operations of a busy and growing clinic and supervises an experienced team. The Manager will be responsible and accountable for all aspects of patient care provided by department personnel. This position oversees scheduling, patient and family communications, problem resolution, and serves as a resource for service area activities and overall performance. Additionally, the Manager oversees both dental and medical billing as our clinic utilizes the CRMC surgical/OR facilities. The ideal candidate will have experience in dental/OMFS practice management and strong operations background.

EXPERIENCE AND EDUCATION: MINIMUM REQUIRED: Associates Degree and 5 years experience in Healthcare or related field. Seven or more years of relevant experience may be substituted in lieu of education and experience. Demonstrated expertise in the service area and leadership ability. PREFERRED: Bachelor's degree in Healthcare or related field.

Job ID: JO-1606-18315

Job Title: OMFS & Dental Clinic Manager – Full Time Facility: Community Regional Medical Center Employment Type Description: Full Time – 8hour Location: Community Regional Medical Center Shift Hours/Days: Days Job Number: JO-1606-18315 Date Posted: 6/10/2016 City: Fresno State: CA Minimum Years Experience: 5 Required Degree: Associate in Science (A.S.)

For additional information or questions, please contact Stephanie Delgado, Recruiter, at sdelgado3@communitymedical.org or 559-459-2225.

Front Office Staff Wanted**Experienced Treatment Coordinator**

Experienced treatment coordinator needed. Minimum of three years experience in the field of dentistry and Dentrix software. Bilingual is a plus. 4 days a week Monday – Thursday. Motivated and enthusiastic, willing to grow. Please fax resume to 559 438-5454

Front Office Receptionist Needed

We are hiring for a front office receptionist for part time with the potential for full time for our general dentistry/ family dentistry NW Fresno office. We require that the applicant have dental employment experience, and bilingual Spanish is a plus. Please fax resume to 559 438-4652 or call 559 -438-4646 for an appointment for an interview.

Office Space Available**Dental Office Space Available**

1340 sq ft , 3-4 ops, Palm & Bullard area in an established dental complex close to Bullard High. Space is newly painted, with 3 dental lights at the site and more equipment available. Available immediately, landlord is negotiable. Please call 559 438-4648

Dental Office for Lease

1319 sq ft, 4 operatories. Room for possibly 2 dentists or a dentist and hygienist. Many new exterior improvements. 1060 E. Shields Fresno, CA (Shields & College-East of Maroa) Please do not disturb current dentist occupant-Drive by only. Please call for showing 559 999- 6165

Dental Office Available

Dental Office Available, 1230 sq ft, rent \$1722/month, includes PGE, all utilities, weekly office janitorial, outside maintenance. Centrally located, Old Fig location, 3 – 4 Ops, 2 equipped – Adec/Engle chairs , compressor & vacuum like new, furnishings, all excellent quality. Best offer takes. Start up? 2nd office? Time to reduce the overhead? Don't miss this! 559 230-2300/559 907-4686

Office Space Available**Looking to Share Office & Equipment**

Beautiful 4 operator general dentist located near River Park office looking to share office and equipment with another general dentist for Fridays and Saturdays. Please call for more information. 559-281-2692 or 559-438-8686.

Dental Practice for Sale**Dental Practice for Sale in Caruthers, CA**

Approx 850 square feet. Established 40 years. Approx 50% Denti-Cal and 50% private and insurance. No Cap. Build in then-designated Federal health manpower shortage area. A good satellite office.
Herb Hansen, Broker
Herb Hansen Real Estate
BRE License #01311425
559-250-7788

Outstanding General Dental Practice for sale. Six (6) treatment rooms, 2,400 sq. ft., fully equipped with digital x-ray equipment, seller retiring.
Asking 327,500.

Contact: Wiederman & Potter Premium Practice Sales– Brooke Palmer
Fresno #1091 714 259-0501

**Classified Ads are
Free for
FMDS Members**



For Sale

Dental Equipment for Sale
Please call Loy at 559 930-1354



Placing a classified ad is free for our members! Just fax or email your ad to the FMDS business office and we'll take it from there.
559 438-7287 fax or fmds@fmds.com





2016 FMDS Schedule

June-July-August
No Meetings Scheduled

Register for the Fall CCDC with
Dr Alan Felsenfeld before August 15
and receive a 10% discount
See flyer on page 18!

Fall CCDC

Friday September 23, 2016 8:30 a.m. until 4:00 p.m.

"Your Patient's Medical History:
What You Don't Know CAN Hurt You"

Alan Felsenfeld DDS

Tornino's

6 CEUs

October General Meeting

Tuesday October 18, 2016 5:30 p.m. until 8:00 p.m.

"Market Trends & Common Dental Benefit Issues"

Greg Alterton-CDA Dental Benefit Plan Specialist

Tornino's

2 CEUs

November General Meeting

Tuesday November 8, 2016 5:30 until 8:00 p.m.

"Ergonomics & Personal Health Concerns"

Nancy Dewhirst RDH

Tornino's

2 CEUs

December
No Meeting Scheduled

2017

Winter CCDC

Friday January 27, 2017 8:30 a.m. until 4:00 p.m.

OSHA, Infection Control & the Dental Practice Act

Clovis Memorial Veteran's Building

6 CEUs

February General Meeting/Staff Appreciation Night/Installations

Tuesday February 21, 2017 5:30 pm until 8:00 pm

Treatment Plan Acceptance and Co-Diagnosis

Greg Hughes DDS

Tornino's

2 CEUs

March General Meeting

Tuesday March 21, 2017

Topic TBA