

Glædelig Jul Sretan Bozic Jutdlime pivdluarit ukiortame pivdluaritlo Sung Tan Chuk Ha Gledileg Jol Gledelig Jul Meri Kirihimete Froehliche Weihnachten Natale hilare et Annum Faustum Buone Feste Natalizie Pozdrevlyayu s prazdnikom Rozhdestva is Novim Godom 1erry Keshmish La Maunia Le Kilisimasi Ma Le Tausaga Fou









Fresno-Madera Dental Society Officers and Board of Directors

# 2015 Executive Committee

President

Ann Marie Grady DDS

President-Elect

Abran De La O DDS

Past President

Robin Reisz DDS

**Secretary** 

Annalee Asbury DDS

Treasurer

David Forester DDS

**Editor** 

Sabrina Nassar DDS

CDA Trustee

Gerald Danielson DDS

**Executive Director** 

Merriam Osmondson

# 2015 Directors

Blake Scott DDS Anthony Tran DDS Crystal Nassar DDS Randall Prewitt DDS Andrew Rahn DDS Pavla Senkyrikova DDS

The mission of the Fresno Madera Dental Society is to serve the professional needs of its members and assist them in enhancing the oral health of the community.

# **In This Issue**

Page 1 Cover

Page 2 FMDS Board of Directors

Index

Page 3 Medicare Deadline Extended

CDA Presents-Anaheim

Page 4 Denti-Cal Rate Cuts

Online Dues Renewal

Page 5 TDIC Ad

Page 6 Covered California

Page 7 Harry Mordigian DDS

Page 8 Welcome New Members

Page 9 Important Contacts

Page 10 On the Lighter Side

Page 11 A Blast From the Past

Page 12 ADA in the News

Page 13 Classifieds

Page 14 Classifieds

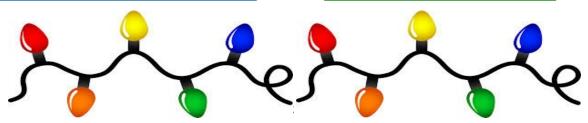
Page 15 Classifieds

Page 16 Get Weave ad

Page 17 Thank You Sponsors & Exhibitors!

Page 18 FMDS Course Schedule





# **Medicare Deadline Extended**

Medicare Provider Options: Under a final rule issued on May 19, 2014, by the Centers for Medicare and Medicaid Services (CMS), dentists who treat or refer Medicare enrollees or prescribe medication to Medicare patients through the Part D Medicare drug program must either enroll in Medicare as a provider, or opt-out of enrollment by June 1, 2016. While compliance has been moved to a later date, CMS cautions that its processing of enrollment forms or opt-out affidavits may take as long as four months. To assure one's status with Medicare and ensure patients' Medicare benefits do not lapse, provide sufficient time for CMS to process whichever form is submitted to Medicare forms or opt-out affidavits may take as long as four months.

# **CDA Presents Anaheim registration now open**

Dentists can now register for *CDA Presents The Art* and *Science of Dentistry* in Anaheim set to be held on May 12 to 14 at the Anaheim Convention Center.

Registration for *CDA Presents*, which will feature stimulating C.E., world-renowned speakers and 135,000 square feet of dental innovation, is open at cdapresents.com.

Dentists can download the *CDA Journal* ePub app at<u>cda.org/apps</u> to view the *CDA Presents Program*, which includes information on featured speakers and courses as well as tiered pricing for those who register early. Watch for the printed version of the *CDA Presents Program* in the December issue of the *CDA Journal*.

CDA Presents is a dentist's ticket to up-to-date clinical and technological advancements, an extensive exhibit hall — hosting as many as 600 companies — C.E. opportunities, networking and fun. The CDA Presents team scouts national dental meetings to create a speaker circuit unlike any other. The convention is the best way to stay on the cutting edge of dentistry.

# **Registration improvements**

Attendees can look forward to a smooth registration process for *CDA Presents* Anaheim. The *CDA Presents* team has created a meeting schedule, staffing and registration locations to support a quick and easy badge pick up for attendees.

"We realize there were a few hiccups with registration at *CDA Presents* in Anaheim last year, and we are doing everything we can to make sure the process is streamlined this year," said . Gary Ackerman, DDS, chair of the *CDA Presents* Board of Managers.

For more information on *CDA Presents*, visit cdapresents.com





# **Upcoming CDA Cares Clinics**

# **Ventura**

April 16 & 17, 2016 Ventura County Fairgrounds

# **Stockton**

October 15 & 16, 2016 San Joaquin County Fairgrounds

# San Mateo

April 22 & 23, 2017 San Mateo Event Center

# **Bakersfield**

October 6 & 7, 2017 Kern County Fairgrounds

# Join us

Each CDA Cares event relies on the time and talents of hundreds of volunteers from both the dental profession and the greater community. Dental and health professionals including general dentists, oral surgeons, hygienists, assistants, lab technicians, physicians, nurses and pharmacists are needed throughout the clinic. Community volunteers are needed to register patients and volunteers, to help set up, enter treatment data, escort patients, interpret and more.



# Denti-Cal rate cut reversal approved

In a significant victory for CDA advocacy, the California Department of Health Care Services has announced that the federal Centers for Medicare and Medicaid Services (CMS) has approved the 10 percent rate cut reversal for dental services that was included in the 2015-16 California budget.

CDA strongly advocated for the rate cut reversal, which applies to Denti-Cal and not broadly to all Medi-Cal providers. The new change exempts dental services provided on or after July 1, 2015, from the Medi-Cal 10 percent provider payment reductions that were implemented in 2013. The state's reversal of the rate cuts is a positive first step in ensuring access to care for Denti-Cal patients.

According to the Denti-Cal Bulletin, the increase in provider payments will be reflected in checks issued on Nov. 19. The state is expected to reassess all claims for services from July 1 to determine underpayments and issue reimbursements to affected providers. If providers have any questions about the rate cut reversal, contact the Provider Customer Service line at 800.423.0507 or CDA's Director of Public Policy Nicette Short at 916.554.4970.



# **Online Dues Renewal Now Open**



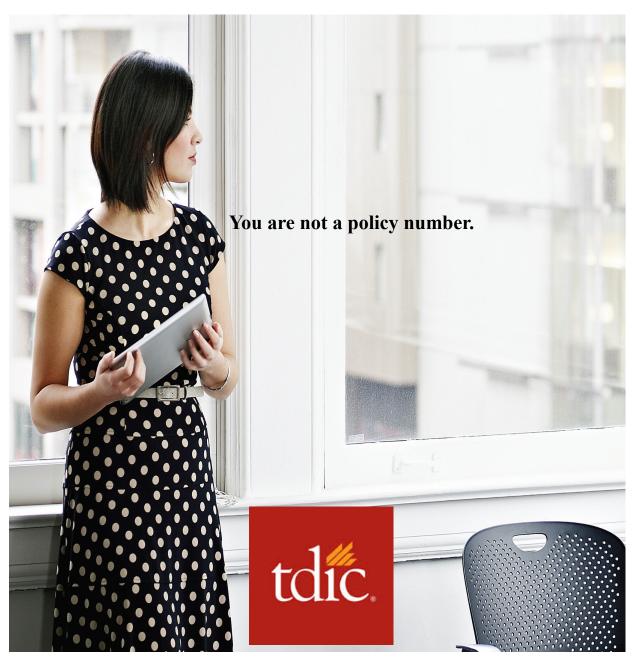
Online dues renewal for CDA members is now open. Members can renew their dues in full or enroll in the electronic dues payment program (EDP) and pay in equal monthly installments automatically deducted from a designated checking account.

With membership in organized dentistry, dentists are ensuring that their voices and the needs of the profession are represented on every level. CDA provides education, practice support, protection and a stronger voice in government.

Members also enjoy these benefits:

- Waive the \$890 registration fee to CDA Presents, the twice-yearly convention in Anaheim and San Francisco. You can also access free C.E. units and receive discounted pricing on dental equipment and supplies. New to CDA Presents in Anaheim is the laser certification course and the recommended course listings for new dentists.
- CDA has a dedicated team of professionals whose sole purpose is to advocate for the profession and for patients. In recent years, CDA has successfully sponsored new laws improving and dentists' and patients' rights in working with their dental benefit plans. In recent years, CDA has successfully advocated for lawmakers to reverse a 10 percent Denti-Cal budget, reimbursement rate cut, making dentists the only health care providers to receive additional funding in the state budget.
- Access cda.org/practicesupport to view more than 600 valuable resources to help you better manage the business side of dentistry. CDA Practice Support has resources that include customizable sample letters, forms, checklists, FAQs and agreements. Some of the top resources include Sample Employee Manual, Sick Leave FAQs, New Patient Forms, Informed Consent Forms, Dental Benefit Plan Handbook, Regulatory Compliance Manual, Guide for the New Dentist and Legal Reference Guide. With unlimited phone support, CDA Practice Support analysts specialize in dental benefit plans, regulatory compliance, employment practice and practice management that can answer your everyday questions. Ask an Expert is another channel of support. Ask a question on cda.org/ practicesupport and an expert will respond within one business day.
- Get rewarded for your loyalty with substantial multipolicy discounts with the TDIC Optimum Bundle. Bundle your Professional Liability, Commercial Property and Workers' Compensation coverage and save.
- Plus, there's job assistance, a Risk Management advice line, Peer Review and much more.

# Renew Your Membership Today



You are also not a sales goal or market segment. You are a dentist. And we are The Dentists Insurance Company, TDIC, where business is about doing what's best for you, our policyholders.

Here, you receive the respect and care deserving of a member of your profession. You have access to an in-house claims team, razor-sharp legal team, and industry-leading resources to manage risk. Why go to such lengths? Because with us, protecting dentists is all that matters.

Endorsed by the Fresno-Madera Dental Society Protecting dentists. It's all we do.® 800.733.0633 | tdicsolutions.com | CA Insurance Lic. #0652783

# Covered California dental enrollee numbers hit 60,000

The open enrollment period for health and dental coverage offered through Covered California, California's benefit marketplace created by the federal Affordable Care Act continues through Jan. 31. Since open enrollment began on Nov.1, more than 60,000 enrollees have selected dental coverage through Covered California's Family Dental Plans or California Covered for Small Business. Adult dental coverage has been the most requested benefit by Covered California enrollees since the marketplace launched three years ago. For the first time, Covered California has made it available for the 2016 benefit year.

Dental practices report they are receiving patient inquiries regarding Covered California dental plan participation. Covered California dental coverage is only available to people who have purchased health coverage through Covered California.

Consumers who would like their coverage in place by Jan. 1, 2016, will need to complete their enrollment by Dec. 15. Consumers can reach Covered California at 800.300.1506 or visit coveredca.com for more information regarding enrollment options, health and dental plan availability in their area as well as utilize a shop-and-compare tool to evaluate plans and premiums.

Additionally, there are few key points dentists should know regarding the dental coverage offered through Covered California. Unlike the health plans, dental plans participating in Covered California have not established separate dental provider networks for the Covered California products they offer — dental health maintenance organization (DHMO) or dental preferred provider organization (DPPO) plans. However, dentists are encouraged to verify the reimbursement schedule for treating Covered California enrollees when verifying patient eligibility and benefits.

The following plans are offering dental coverage either through embedded dental plans for children or through the family dental plan. However, all plans are not available in all areas of the state. Dentists participating as contracted providers with these plans will be treating Covered California enrollees as in-network providers:

- Access Dental Plan DHMO
- Anthem Blue Cross DHMO or DPPO
- California Dental Network DHMO
- Delta Dental of California DPPO or DHMO
- Dental Benefit Providers DPPO or DHMO

•

# **Details Dentists Need to Know**

- Preventive and diagnostic services are covered at no cost for both adults and children under the family dental plan
  and these services are not subject to the medical deductible for embedded children's coverage.
- Basic and major treatment services are covered for both adults and children at shared cost.
- Comparable to other commercial coverage, some adult plans have limitations on what the plan will pay for in a year.
- Waiting periods and annual limits exist under the family dental plan. Out-of-network benefits are exceptionally limited.
- Family dental plans include an out-of-pocket maximum of \$350 per child per year and \$700 per family if more than one child is enrolled.
- When children have dual coverage through an embedded dental plan and a family dental plan, the embedded dental plan is primary when coordinating benefits.

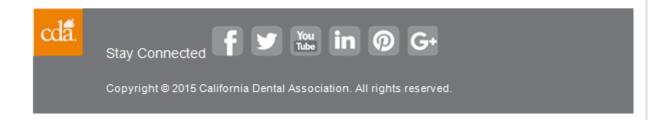


# Why are we passionate about your profession?

The world is a better place when people are smiling, and that is thanks to the hope you grant to your patients.

There are certain things in life that do not reveal their importance until they are gone. A smile is one of them. Restore it and you return the hope of a bright future. You are the champion of the smile, and that is why CDA tirelessly advocates for your profession.

Renew today



This message was sent by the California Dental Association at 1201 K Street, 14th Floor, Sacramento, CA 95814, and was intended for: casey.kirk@cda.org.

You were added to the system DATEADDED. For more information click here.

See our Privacy Policy.

View this email in a browser | Manage email preferences |Unsubscribe

# Dr Harry B Moordigian January 14, 1939-November 11, 2015

Dr Harry Moordigian , a graduate of Sanger High School and Fresno State, served in the US Army for two years in Korea and went on to obtain a Doctorate of Dental Surgery at Washington University Dental School in St Louis, MO in 1969. He retired in 2011 from a 41 year successful dental practice and was an active member of the Fresno Madera Dental Society during his entire career.



Dr Moordigian actively supported Fresno State for many years where his contributions supported numerous programs including the Armenian Studies Department and Bulldog athletics. Dr Moordigian's latest gift established an endowment to enhance the Jordan Agriculture Research Center's microbiology lab.

His life will be celebrated in the spring prior to the ribbon cutting ceremony for the lab. Remembrances may be made in Harry's honor to Fresno State's Agriculture Department and Education Department or the California Armenian Home.





# Welcome New Members

# **Brenda J Salazar DDS**

Smiles & Teeth Dental Group 610 W Yosemite Ave Madera, CA 93637 559 673-9000 1998 Graduate Universidad de San Carlos de Guatemala

# **Navneet Kaur DDS**

Hanford Family Dentistry 425 W 7th St Suite 104 Hanford, CA 93230 559 530-8080 2015 Graduate of Boston Dental College

# **Varun Mallela DDS**

Affinity Dental
5690 N Fresno St Suite 101
Fresno, CA 93710
559 435-3470
2015 Graduate of UCSF School of Dentistry

# The Fresno Madera Dental Society is now at 501 members!

There's strength in numbers. As a member of organized dentistry, you're ensuring that your voice and the needs of the profession are being represented on every level. There are many changes facing our profession-Let your voice be heard!





# Important Contacts: (New listings in red)

## **Fresno Madera Dental Society**

(559) 438-7284

fmdds@cvip.net

# **American Dental Association**

(800) 621-8099 Members Only

www.ada.org

# **California Dental Association**

(800) 736-8702 Operator

(800) 736-7071 Voicemail

www.cda.org

# **CDA Practice Support Center/Compass**

(866) 232-6362

www.cdacompass.com

# **CDA Peer Review (Complaints)**

(800) 232-7645

# **CA Poison Control System**

(800) 876-4766

www.calpoison.org

# **Consumer Hotlines**

(800) 927-4357 Dept of Insurance

(616) 445-5544 Insurance Commissioner

# **Dental Board of California**

www.dbc.ca.gov

# **Denti-Cal Provider Locator**

(800) 322-6384

# **Department of Public Health**

Radiologic Health

(916) 322-2073 Equipment Registration

# **HMO Consumer Complaint Hotline**

(800) 400-0815

#### **NPI-National Provider Indentifier**

(800) 465-3203

www.nnppes.cms.hhs.gov

# **TDIC The Dentists Insurance Company**

(800) 733-0634

# US Drug Enforcement Agency (DEA)

(800) 882-9539

# Everyone likes to have choices. Especially dentists. Van Beurden We've got more insurance We've got more insurance solutions for California dentists In addition to coverage choices, you can get more and pay less: bundling your policies can result in more savings! vanbeurden.com

# Free Social Media Workshop!

Top Hand Media specializes in social media marketing for dentists in the Central Valley and have kindly offered to put on a free social media workshop for our members in January at the Fresno Madera Dental Society business office.

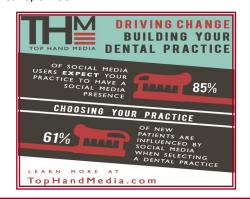
**Details:** This will be a 1 on 1 workshop. Send someone from your office, and Top Hand Media's Social Media Director, Mike Bowman,, will sit down and discuss how you can improve your online presence. Their goal is to get your office starting out the new year RIGHT on social media. They urge you to come with ALL of your questions, so you can leave with answers. Questions can range from:

- Our office does not have a Facebook page, how do we start one?
- What is the best way to design our company page?
- What types of things should we be posting?
- Should we be using Facebook Advertising?
- What do we do when we get a BAD review?
- How do we post videos?
- What is Google+ and how do we make one?
- How do we get our patients to review us?
- Should I be on Instagram? What is a hashtag?
- Who should be in charge in our office?
- Many more, please come with your own questions!

Contact Merriam today (559) 438-7284 to reserve your space. Only 4 spaces available and it's first come-first serve!

# Mike Bowman

Vice President/Director of Strategy TopHandMedia.com 2014 Tulare St Ste 609 Fresno, CA 93721



# On the Lighter Side

A guy goes to visit his grandmother and he brings his friend with him. While he's talking to his grandmother, his friend starts eating the peanuts in a bowl on the coffee table, and finishes them off.

As they're leaving, his friend says to his grandmother. "Thanks for the peanuts." She says. "Yeah, since I lost my dentures I can only suck the chocolate off 'em."









A dinner speaker was in such a hurry to get to the hotel that when he arrived and sat down at the head table, he suddenly realized that he had forgotten to get his false teeth. Turning to the man next to him he said, "I forgot my teeth." The man said, "No problem." With that he reached into his pocket and pulled out a pair of false teeth.

"Try these," he said. The speaker tried them. "Too loose," he said. The man then said, "I have another pair...try these." The speaker tried them and responded, "Too tight." The man was not taken back at all. He then said, "I have one more pair...try them." The speaker said, "They fit perfectly." With that he ate his meal and gave his address.

After the dinner meeting was over, the speaker went over to thank the man who had helped him. "I want to thank you for coming to my aid. Where is your office? I've been looking for a good dentist." The man replied, "I'm not a dentist. I'm the local undertaker "





# A Blast From the Past



# 60 Years Ago

The formation of the California Dental Corporation has been authorized by the necessary 25% of the licensed dentists in California. Those responsible for the Corporation deserve a great vote of thanks and gratitude. The task they undertook was far greater than the general practitioner can imagine. Due to the division of California into two separate dental associations, it was felt we would be wise to confine our efforts to the CSDA. Therefore, one-fourth of the licensed dentists in our state represented nearly eighty percent of our membership You can well imagine the magnitude of the task in trying to convince 80% of any membership on the importance of the formation of a new body which represented a completely new political and social idea. For those who took the time to read the literature sent out by the Association, there could be no other answer than the immediate formation of the California Dental Corporation. It is our answer to socialized dentistry. With the corporation we can maintain the same standards of dentistry and dental health it has taken us so long to achieve. While it is perfectly legal to bargain as an individual with a union or any other like association to contract for dentistry, it soon becomes apparent, even to the most naïve, that individual bargaining power is next to useless.

Those of you who are still hesitant, I would suggest you join up now. You are no longer needed to help your fellow dentists, but at least you can enjoy the fruits of their labors. As we understand the bylaws-a non member cannot participate in the program. For those of you who are still under the delusion "it can't happen here" —-Now hear this—-Only last week an advertising dentist in Fresno, yes your own home town, offered the two thousand plus employees the North American Aviation Company contract dentistry -two fillings (restorations) and a cleaning

# 50 Years Ago

Space for Lease

A limited offering to lease space in a soon to be completed office building, with a touch of tomorrow in everything but the rent. On North Fresno St near Community Hospital.

Call Triangle Real Estate, xxx-xxxx

# 40 Years Ago

# **CSUF Students Have Impressive Acceptance Rate Into Highly Selective Dental Schools\***

Last year, CSUF student Gerry Shinkawa was among 127 selected from nearly 1400 who applied to the University of Pacific's dental school. And this year, CSUF student Stephen Sasai was one of 138 chosen from 3318 applicants there.

\*Excerpted from original December 1975 Bulletin

## 30 Years Ago

# **New Applicants**

**Kenneth O Crosby DDS** 

1985 UCSF Graduate VMC Resident

**Emilio Garcia DDS** 

1985 UCLA Graduate VMC Resident

# **New Members** David Rich DMD

1985 Washington School of Dentistry Graduate General Practice-Madera

# **Bryan Fung DDS**

1985 UOP Graduate

General Practice-Fresno

# **Michael Stevinson DDS**

1985 UOP Graduate

General Practice-Madera

# 20 Years Ago

# **December FMDS Board**

President K.O. Crosby DDS

President Elect Greg Nalchajian DDS

Secretary Brett Askenas DDS

Treasurer Catherine Lambetecchio DDS

Editor John Cornell DDS

Trustee Dennis Kalebjian DDS

Director George Baker DDS

Director Riley Hayashi DDS

Director Ted Nakata DDS

Director D Scott Stevinson DDS

Director Reed Van Wagenen DDS Director John Xaiz DDS



# **ADA News**

Articles on this page reprinted from ADA publications

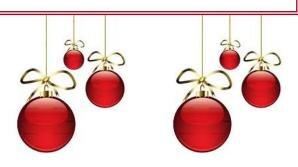
# Dentist Ranked #1 Job In America By U.S. News & World Report.

The Houston Chronicle (12/3) reports that U.S. News & World Report recently compiled a list of the best jobs of 2015 based on "specific measurements of future job creation, average salary, job prospects, stress level, work-life balance and employment rate." According to the report, dentist not only takes the top spot for best job in the healthcare industry, but also ranks first as the best job overall. The report states that, in addition to caring for dental health, dentists "might also notice signs of undiagnosed diabetes, oral cancer and heart disease during a dental exam."

# The Elderly Face Additional **Challenges When Visiting The** Dentist.

The Washington Post (12/8, Gorman) carried a Kaiser Health News story reporting that "good dental hygiene is important to overall health, and chronic illnesses and medications can worsen oral health," but "providing dental care to seniors...is fraught with challenges." According to the American Dental Association, "a fifth of people age 75 and older haven't seen a dentist in the past five years." The Washington Post points out that "many older patients are resistant because of fear or years of neglect – or they have impaired cognitive skills and don't understand the need," and "others are not mobile enough to get to a dental office." Additionally, "paying for [care] can be a problem," as Medicare "doesn't include routine dental care, and many seniors lose coverage through other insurance plans when they retire." Judith Jones, an elder-care spokeswoman for the ADA, said that poor oral hygiene can lead to infection and the inability to eat. Jones said that some elderly people "have maintained their oral health their entire lives, only to see it go down the tubes in six to eight months." The ADA "recently started offering online training" for dentists specifically aimed at improving care for the elderly.





# IN THE KNOW, ON THE GO

The Journal of the American Dental Association available on iOS and Android

Download Your Free Mobile App TODAY







# MICHAEL & COMPANY, CPA A Professional Corporation

At Michael and Company, CPA our understanding of the changing tax laws ensures that we determine the best opportunities for tax savings for both businesses and individuals. Call our Fresno, CA office today at 559-436-8907

to schedule your free inititial consultation.

# Associate Wanted

#### **Dentist Needed**

Dentist needed for the last two weeks of December and the first week of January. General, restorative & orthodontic office. Pediatric and adult patients.. Two days a week would be perfect. Salary depending on experience. If interested, please call Atif at 559 289-2313

#### **Associate Dentist Wanted**

We are a well established, growing pediatric dental practice known for providing excellent quality dental care to children of all ages. We prioritize quality dental care and consistently exceed customer service expectations. With the expansion of our practice, opening a second office, we are currently seeking Full Time/Part Time associates in the Central Valley area with a willingness to contribute to our continued growth. We are looking for associates who are flexible and outgoing to work alongside our amazing staff. The owner is happy to mentor a less experienced dentist but previous experience is preferred. Applicants must be licensed to practice dentistry in California, have a Oral Conscious Sedation Permit and be a Denti-Cal provider . Bilingual Spanish helpful. If interested please email resume to: tammyb@drelick.com

#### **Associate Dentist Sought**

Golden Hills Dental is seeking an Associate Dentist to join our well-established general dentistry practice. We are looking for an individual who wants to grow professionally with a successful practice. Above average pay for new and experienced dentists. Please email Dr Travis Kendall at coarsegolddentist@gmail.com or Dr Jacob Geyer at jlgeyer@gmail.com

#### **General Dentist Needed in Fresno**

Dental Group of California is looking to hire an experienced dentist for a part-time position with the possibility of full-time in the near future. The office is a private practice with a great patient base and an excellent and experienced staff. Compensation is negotiable and benefits are provided. If you have any questions, please email your

dentalgroupofcalifornia@yahoo.com or fax to 559 453-9200

# **Dentist Needed**

A Fresno general dental practice is looking for a full-time associate with rapid partnership potential. Please send resume to brooke@wppps.com

#### **Associate Pedodontist Opportunity**

Associate Pedodontist opportunity available in a growing, established practice in the central valley. We have one day per week, doctor must be a participating team player with our supportive clinical and administrative staff. Please contact Joanna at 559 782-8930 or email sandhuddsinc@att.net







# Associate Wanted

# **General Dentist Needed in Madera**

General dentist needed in Madera. A great opportunity to work in a private practice that is FFS/PPO and has an excellent staff. Applicant must have excellent chairside demeanor and communications skills. Compensation negotiable. Send resume to purewaldds@gmail.com

#### **Dentist Part-Time Needed**

Family General Practice located in Fresno is seeking an associate dentist for a part-time position. Patients are seen by appointments only. Please email your resume to: Dentalsmiles4ever@gmail.com

#### **Dentist Needed**

Must be able to perform molar root canals and extractions. This position starts off part-time leading to fulltime. The days are selectable and compensation is \$500+. Please fax resume to 559 981-5270

#### **Looking for a General or Pediatric Dentist**

Valley Children's Dentistry & Orthodontics is looking for a general dentist who enjoys working with children or a pediatric dentist on a full time or part time basis. Our office focuses on giving children compassionate and quality dental care. This is a great opportunity in a fun atmosphere. Pay is a guaranteed daily minimum or percentage of total office production, whichever is greater. For more information please call Ann Marie at (559) 554-9999 or email martnez.annmarie@yahoo.com

#### Seeking a Full Time General Dentist in Paso Robles

Paso Robles Dental Care seeking a full time general dentist associate. We are a busy, fee for service general practice.

Email resume to: prdentalcare@gmail.com

# Looking for a Dedicated, Hard Working Associate

Looking for a dedicated, hard working associate for a cosmetic oriented practice in North Fresno. For more information please call Denise Linder at 559 226-3686 or email

#### **Full Time Dentist Needed**

Rare opportunity in FFS/PPO only private practice near Fresno. Great patients/Great staff/Great facility. Owner just completely remodeled the facility and upgraded to fully digital about a year ago. Office is doing well and has a huge potential to grow. If you are the right person, you can be part of this. Excellent pay and benefits. Great opportunity to do great dentistry and be your own boss without the headaches. Minimum of 1 year experience, preferably 3 years or more, as you will be the only dentist in the office. Send resume to: centralvalleydentist1112@gmail.com



# Associate Wanted

# Associate General Dentist Wanted in Fresno

Amazing Associate Dentist opportunity to join a growing family practice located in Fresno. New, state-of-the-art equipment, digital x-ray and cone beam 3D technology at your fingertips. Within our dental practice, you can expect to see a steady flow of new patients every day that are ready to get their smile back. Proficiency in performing full dental services including extractions, molar endo, crown/bridge, oral surgery, cosmetic dentistry, and must possess the willingness to learn and grow with our practice. Must be highly ethical, positive, have outgoing chairside demeanor and be a team player with our fabulous and supportive staff. This is an ideal opportunity for the right hardworking candidate. Compensation package includes incentives.

Contact Tracey Anderson-Director of Human Resources 559 475-6881

#### **Associate Dentist Wanted**

Seeking experienced dentist for a busy, established, rapidly growing dental practice. Part time or full time position available. Beautiful 4 operatory, high tech office, Cone Beam CT available on premises. Friendly and helpful staff available. Candidate must be very personable and people oriented and must be knowledgeable in all areas of dentistry. Please send your resume to: mrs.sandoval86@gmail.com



# Offices for Lease or Rent

# **Dental Office for Lease**

Dental office for lease. 1319 sq ft, 4 operatories. Room for possibly 2 dentists or a dentist and hygienist. Many new exterior improvements. 1060 E. Shields Fresno, CA (Shields & College-East of Maroa) Please do not disturb current dentist occupant-Drive by only. Please call/e-mail for showings. (559) 999-6165

#### North Fresno Dental Office for Lease

North Fresno Dental office for lease. Located on Fresno Street, just north of Shaw Avenue. Newly remodeled with 3 operatories, interior restroom, lab-storage-sterilization area, receptionwaiting area, break room and doctor's private office. Plumbed for 4th operatory. \$1780 per month. Contact owner-agent, Jeff Davis at 559 281-2000 or email: jeffdavis@pacbell.org

# **Dental Office for Lease in Auberry**

Rural dental office in the center of Auberry between Clovis, CA and Shaver Lake. Approximately 2000 sq ft. Includes 4 plumbed operatories, lab, reception area and two private restrooms. Contact Earl Dunn 559 855-2119

# Offices to Share

## **New Office to Share**

Newly constructed dental office for sub-lease. Located close to the corner of Blackstone Ave & Herndon Ave. High visibility shopping center location. Five operatories, laboratory and sterilization area. Separate waiting room, private office and mechanical room. 3000 total sq ft.

If interested, please contact Atif Rana (559) 289-2313

#### **Northeast Dental Office to Share**

Beautiful detailed office located in Northeast Clovis to share with Dental Specialty. Includes 8 operatories fully equipped with state of the art equipment. Large reception area, break room, storage and lab available. Excellent location and close to shopping center and Fwy 168. 4000 sq ft.

Contact e-mail jenniferpham70@yahoo.com or phone (559) 300-8299



铁铁铁铁铁铁铁铁铁铁铁铁铁铁铁铁铁铁铁铁铁铁铁铁 Classified Ads placed in

the Grapevine Bulletin and on the FMDS website are free for our members.

# Office for Sale

**"我我我我我我我我我我我我我我我我我我我我我我** 

# NW Fresno dental office condo for Sale

NW Fresno dental office condo available for sale. Approx 2476 sq ft. Asking price \$385,000

Located near Herndon and Brawley Avenues with Herndon Avenue exposure. The layout includes 8 operatories, interior restroom, reception and waiting area, private offices, lounge, lab, x-ray & storage.

For information, please contact Beau Plumlee at 559 256-2443 or beau.plumlee@colliers.com (CA BRE#01269167)

# **Dental Building in Sanger for Sale**

The only orthodontist in Sanger has retired and is selling his office. Great location and opportunity for orthodontist, general dentist or other professional who would like to practice or expand into Sanger. Equipment and furniture included at no value. Property is a condominium development. 1446 sq ft \$173,500

Mike Hannigan Universal Lending and Real Estate CA BRE #01488451 559 260-5858 or email mikehannigan098@gmail.com

# **Practices for Sale**

#### Practice for Sale in Fresno

General practice dental office in Fresno, CA. Approximately 1200 square foot office with 3 plumbed operatories and updated equipment, reception area, private bathroom, sterilization area and a small lab. Our practice operates Easy Dental and the computers have been updated. The practice is growing, receiving over 50 new patients per month. The practice is projected to collect over \$500K in 2014 while working 28 hours per week. Send CV to ddsfresnoca@gmail.com

#### **Associateship Leading to Ownership**

A busy Fresno area dental office is looking for a dentist interested in an associateship that could lead to ownership. This busy practice welcomes approximately 60 new patients per month. The practice is computerized and has digital radiography. Our practice also boasts a great dental team. For more information and details, please send inquiries and CV to: centralvalleydds@gmail.com

#### **Great Opportunity-Great Bargain**

Satellite practice in the peaceful community of Reedley. Wonderful patients, equipped for 2 operatories plus an extra operatory-already plumbed. Great for a young dentist as a starter practice or a dentist looking for extra income. Rent \$850 Contact Dr Sandoval (661) 323-9421 or (661) 428-2186

# **Equipped & Furnished Dental Office Available**

Equipped & furnished dental office available. Take over current lease, recently renewed, in the 1st year of a 3 year, with a 3 year option to renew. Great terms Y conditions, very affordable. 3 operatories, 2 equipped. Good neighborhood location in Old Fig with 1st class neighboring tenants.

Office is currently a 5 year old dental sleep medicine practice. Charts can stay or be relocated. Training in sleep dentistry is available, if desired. Previous patients starting to turn over, requiring new appliances. Owner retiring.

For details, contact John Cahill (510) 844-0330 e-mail wps@succeed.net

Reference #JC-349

# Your ad could go here!

# No charge for members



Weave is a communication hub that integrates your Practice Management Software with your phone sysem, making both more efficient by pulling the data your front office needs at the time they need it. No more long hold times for you patients or lost revenue for you.

Please visit us at GetWeave.com and schedule a free, live demo and see how Weave can help you grow your business.

Hope you're excited! It's gonna be awesome!!





# Thank you to all of the sponsors and exhibitors who supported the Fresno Madera Dental Society in 2015



# **Gold Sponsors**

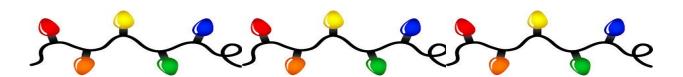
**Get Weave** Henry Schein Dental **Patterson Dental** 



# **Silver Sponsor**

**Garfield Refining** 

Benco Dental Colgate **Crosstex International** Elite Medical & Dental Supply Financial Credit Network Fresno County Federal Credit Union GC America Harrison Rep Services Hayes Local Handpiece Repair HR for Health **Independent Dental Sales Integrity Practice Sales Kuraray Dental** Michael & Company, CPA **NetFusion Consulting** PulpDent Scott Karl Economics & Insurance Services Sikka Software Corporation **Snowflake Candy** Southern Dental Industries Straumann TDIC TopHand Media **Ultradent** 



Van Beurden Insurance Services VOCO America, Inc Wells Fargo Practice Finance



# 2016 FMDS Event/CE Schedule

# Winter CCDC

Friday January 29, 2016 8:30 a.m. until 4:00 6 CEUs

OSHA, Infection Control & the CA Dental Practice Act Clovis Veteran's Memorial Building

# **General Meeting/Staff Night/Installations**

Tuesday February 23, 2016 5:00 p.m. until 8:30 p.m. 2.5 CEUs "The Perfect Morning Huddle " Leslie Canham RDH TorNino's

# **General Meeting/Nominations**

Tuesday March 15, 2016
5:30 p.m. until 8:00 p.m.
2.5 CEUs
Topic TBA
Craig Strong of the CA Employers Association
Dentist & Spouse only

# **Member Social Event**

Thursday April 14, 2016 Time & Place TBA

# **General Meeting/Elections**

Tuesday May 17, 2016 5:30 p.m. until 8:00 p.m. 2.5 CEUs "Throwdown Tuesday!"

> June, July & August No Meetings

# Fall CCDC Friday September 23, 2016

8:30 a.m. until 4:00 p.m.
7 CEUs
"Your Patient's Medical History:
What You Don't Know, Can Hurt You"
Alan L Felsenfeld DDS

# **General Meeting**

Tuesday October 18, 2016 5:30 p.m. until 8:00 p.m. 2.5 CEUs

""Market Trends and Common Dental Benefit Issues" Greg Alterton CDA Dental Benefit Plan Specialist TorNino's

# **General Meeting**

Tuesday November 8, 2016
5:30 p.m. until 8:00 p.m.
2.5 CEUs
Ergonomics & Personal Health Concerns
Nancy Dewhirst RDH
TorNino's

**December No Meeting**