

The President's Report By Ann Marie Grady DDS



As a Fresno Madera Dental Society board member I often get asked "What does the CDA actually do for me?" or "I feel like I pay all this money for dues and don't receive any benefit back." Many practitioners are frustrated with the ever changing health care environment and the lower insurance reimbursement combined with the higher cost of running a private practice today. I often hear how much harder it is to practice solo today than it was ten years ago.

Last fall I had the privilege of attending the House of Delegates in San Diego and this past June attended a special session of the House of Delegates, only the fifth time in the history the CDA has called for one. I experienced first hand exactly how diligent the CDA is working to help individual dentists thrive in an environment where the only constant is change.

Before I continue I would first like to give a little history on the CDA House of Delegates. The House of Delegates is the governing body of the CDA representing all of the members of the association which convenes annually usually in the fall, to consider the welfare of the association, it's members and the dental profession as a whole. The House consists of 200 to 210 delegates who are elected from each of the 32 component dental societies in California. One student member of the CDA from each California dental school participate as well. Decisions made by the House of Delegates today will form the direction of the dental profession of the future. There are many changes happening in our field and dental students and new dentists are counting on our leadership to guide them through the changing landscape of dentistry.

The House of Delegates is an opportunity for dentists within California to have their opinions heard. Several of the resolutions that have been brought forth at previous HODs dealt with everything from dental student participation at CDA Cares events, whether to allow dentists to provide vaccines, to creating a registry for dental implants. The CDA is the largest constituent of the American Dental Association and as such, the decisions made by the CDA are being watched by the entire nation.

In June the CDA House of Delegates voted to support a new subsidiary, The Dentists Service Company or TDSC. The CDA is establishing this service to support members with the business side of their practice and help them be more competitive and efficient. The TDSC plans to offer group purchasing of supplies, practice advising, marketing, human resources and assistance with forming group practices.

We should applaud the CDA in it's efforts to be proactive in this ever changing health care environment. I am again honored to be a part of the 2015 House of Delegates in Sacramento this fall. I have found that working among my peers is also one of the greatest benefits. I look forward to representing the Fresno Madera Dental Society in October with the other FMDS delegates: Abran De La O DDS, David Forester DDS, Sabrina Nassar DDS and our CDA Trustee Gerald Danielson DDS.



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The mission of the Fresno Madera Dental Society is to serve the professional needs of its members and assist them in enhancing the oral health of the community.



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Volume 64 Issue 3 July-August 2015



CDA Establishes The Dentists Service Company

June 22, 2015

CDA is constantly looking for new ways to support members in their practices and has created a new subsidiary called The Dentists Service Company (TDSC), which has been approved by the CDA House of Delegates.

TDSC will support members with the business side of their practice and help them be more competitive and efficient. While ensuring all clinical-care decisions and practice ownership remain with dentists, TDSC plans to offer group purchasing of supplies, practice advising, marketing, human resources and assistance with forming group practices.

"Members have expressed a strong interest in CDA pursuing a management services company," said CDA President Walter Weber, DDS. "We are committed to building TDSC to support members' needs with a goal of helping them achieve efficiencies in their practices."

During the next couple of years, TDSC will be in a development phase. Following that, TDSC's services will be available to all CDA members, both general dentists and specialists, and the group-purchasing option will be accessible, along with existing Practice Support resources, as a CDA member benefit.

We are very excited about TDSC and the new opportunities it will provide to members-all coming from a trusted source, CDA," Weber said.

CDA has a long history of responding to member needs — from the malpractice crisis that led to TDIC's formation in 1980 to the more recent creation of CDA Practice Support and Practice Advising. As CDA moves forward with TDSC's development and implementation process, we will continue to share information with members in the CDA Update, e-newsletter and on cda.org





Register Now at cda.org

5

The New Sick Leave Law Went into Effect July 1, 2015

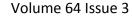
NOTICE TO EMPLOYEE Labor Code section 2810.5
EMPLOYEE
Employee Name:
Start Date:
EMPLOYER
Legal Name of Hiring Employer:
Is hiring employer a staffing agency/business (e.g., Temporary Services Agency; Employee Leasing Company; or Professional Employer Organization [PEO])? Yes u No
Other Names Hiring Employer is "doing business as" (if applicable):
Physical Address of Hiring Employer's Main Office:
Hiring Employer's Mailing Address (if different than above):
Hiring Employer's Telephone Number:
If the hiring employer is a staffing agency/business (above box checked "Yes"), the following is the other entity for whom this employee will perform work: Name:
Physical Address of Main Office:
Malling Address: Telephone Number:
WAGE INFORMATION
Rate(s) of Pay: Overtime Rate(s) of Pay: Rate by (check box): Hour _ Shift _ Day _ Week _ Salary _ Piece rate _ Commission _ Other (provide specifics):
Does a written agreement exist providing the rate(s) of pay? (check box) u Yes n No
If yes, are all rate(s) of pay and bases thereof contained in that written agreement?
Allowances, if any, claimed as part of minimum wage (including meal or lodging allowances):
(If the employee has signed the acknowledgment of receipt below, it does not constitute a "voluntary written agreement" as required under the law between the employer and employee in order to credit any meals or lodging against the minimum wage. Any such voluntary written agreement must be evidenced by a separate document.)
Regular Payday:
DLSE-NTE (rev 9/2014)

WORKERS'	COMPENSATION
Insurance Carrier's Name:	
Address:	
Telephone Number:	
Policy No.: Nelf-Insured (Labor Code 3700) and Certificate:	W 4 5 7 3 3 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7
□ Self-Insured (Labor Code 3700) and Certificate	Number for Consent to Self-Insure:
PAID S	SICK LEAVE
Unless exempt, the employee identified on this notice is	entitled to minimum requirements for paid sick leave under state
law which provides that an employee;	
 a. May accrue paid sick leave and may request ar year; 	nd use up to 3 days or 24 hours of accrued paid sick leave per
	or using or requesting the use of accrued paid sick leave; and
 c. Has the right to file a complaint against an emp 	ployer who retallates or discriminates against an employee for
 requesting or using accrued sick days; 	
attempting to exercise the right to use accru	
Thing a complaint or alleging a violation of A Cooperating in an investigation or prosperation	Article 1.5 section 245 et seq. of the California Labor Code; ion of an alleged violation of this Article or opposing any policy
or practice or act that is prohibited by Artic	le 1.5 section 245 et seq. of the California Labor Code.
The following applies to the employee Identified on this n	ratice: (Check one bax)
1. Accrues paid sick leave only pursuant to the minimu	um requirements stated in Labor Code §245 et seq. with no
other employer policy providing additional or different	ent terms for accrual and use of paid sick leave.
 2. Accrues paid sick leave pursuant to the employer's 	policy which satisfies or exceeds the accrual, carryover, and use
requirements of Labor Code §246.	
3. Employer provides no less than 24 hours (or 3 days)	of paid sick leave at the beginning of each 12-month period, ction by Labor Code §245.5. (State exemption and specific
subsection for exemption!:	tion by Labor Code 9245.5. (State exemption and specific
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(PRINT NAME of Employer representative)	{PRINT NAME of Employee}
(SIGNATURE of Employer Representative)	(SIGNATURE of Employee)
(Date)	(Date)
The employee's signature on this notice merely const	itutes acknowledgement of receipt.
ct forth in this Notice within seven calendar days after applies: (a) All changes are reflected on a timely way,	yer notify you in writing of any changes to the information or the time of the changes, unless one of the following e statement furnished in accordance with Labor Code nother writing required by law within seven days of the
DLSE-NTE (rev 9/2014)	

Make Sure <u>All</u> Employees-Full-Time, Part-Time, Temporary, etc. sign A "Notice to Employee "sheet by July 8, 2015. (See sample above)

It has been suggested that a signed copy of this sheet be kept in each employees file.

Visit www.dir.ca.gov/dlse/Paid_Sick_Leave.htm for more information about this new law.





Registration is open for CDA Cares Fresno!

Interested in volunteering? www.cdafoundation.org/cda-cares/Fresno Tell your friends & associates!

How You Can Help

To help provide oral health care services to the large number of expected patients, we need volunteer dental and health professionals including general dentists, oral surgeons, dental hygienists, assistants, lab technicians, nurses and pharmacists.

Additionally, community volunteers are needed to assist with registration, clinic setup, data entry, escorting patients, translating, and much more.

Patients will receive extractions, fillings, cleanings, oral health education and assistance in finding a dentist for follow-up care.

CDA Cares exemplifies the best of our community in action. Together, with the goal of relieving pain and infection, we're impacting lives, restoring dignity and creating smiles.



CDA Cares Volunteer FAQ

This is just a sample of CDA-Cares FAQ.

What should I expect at CDA Cares?

100 portable dental chairs, lights and units will be set up to treat patients. The chairs will recline and the units will have water and suction. Given space restraints at CDA Cares, each dentist will be able to have one dental assistant. If a dentist brings more than one assistant, extra assistants will be assigned to work elsewhere in the clinic. Patients will fill out a registration form and then receive oral health education. They will be assigned in medical and dental triage and then receive treatment based on their most urgent needs, with the goal of eliminating pain and infection.

What services are provided?

Cleanings, fillings, extractions, root canals for anterior teeth, anterior stayplates, Larell dentures for a limited number of patients. Patients will also receive oral health education and local dental resources. CDA Cares has a phone number patients can call for up to two weeks after the clinic for any problems they are having with the care that was received during the 2-day clinic.

Will my liability insurance cover me at CDA Cares?

If you are an active TDIC Professional Liability policyholder, you are COVERED at volunteer events specified in your policy. Additional coverage is not necessary. For non-TDIC policyholders, check with your carrier to verify coverage details for volunteer services provided. If you do not currently have any Professional Liability coverage, CDA may provide you with complimentary coverage for the duration of each CDA Cares event for which you apply.

Will dental or hygiene students be able to treat patients?

No. CDA Cares has many wonderful opportunities for students, ,but treating patients is not allowed even under supervision. CDA Cares is a great learning opportunity and we encourage students to volunteer in positions where they can interact with patients-patient education, exit interviews, of escorting patients.

Will dental instruments be available or should I bring my own?

Dental instruments will be provided. You are welcome to bring your favorites, just make sure that everything is CLEARLY labeled with your name. Hygienists-ultrasonic scalers are available.

What else should I bring?

Clinicians should plan to bring their own eye protection. Headlamps and extra batteries are also recommended to increase visibility.

What should I wear?

All volunteers will be given a CDA Cares T-shirt and are required to wear it during the clinic. Please wear long, comfortable pants and closed toe shoes. Scrub pants are a good option for clinical volunteers. Remember to wear comfortable shoes, the floor is concrete. Disposable gowns, masks and gloves will be provided onsite. for clinical volunteers...

> Please visit www.cdafoundation.org/cda-cares/volunteerFAQ for more information



2015/2016 FMDS Event Schedule

June, July & August No Meetings Scheduled

Summer CCDC

Friday September 11, 2015 8:00 a.m. until 4:00 p.m. Gordon Christensen DDS 7 CEUs Fresno Convention Center

October 2 & 3, 2015 CDA Cares-Fresno!

cdacares

October 29, 2015 5:30 p.m. until 7:30 p.m. Shredding & E-waste at the FMDS business office

General Meeting

Tuesday November 17, 2015
5:30 p.m. until 8:30 p.m.
Tax & Practice Management Strategies You Can Sink Your Teeth Into
Bassim Michael, CPA
Tornino's

December No Meeting Scheduled

Winter CCDC

Friday January 29, 2016 8:00 a.m. until 4:00 p.m. Infection Control, OSHA & CA Dental Practice Act 6 CEUs Clovis Veteran's Memorial Bldg

General Meeting/Staff Night/Installation

Tuesday February 23, 2016 5:30 p.m. until 8:30 p.m. "The Perfect Morning Huddle" Leslie Canham 2.5 CEUs Torninos

General Meeting/Nominations Tuesday March 15, 2016

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Fresno Madera Dental Society

(559) 438-7284

fmdds@cvip.net

American Dental Association

(800) 621-8099 Members Only

www.ada.org

California Dental Association

(800) 736-8702 Operator

(800) 736-7071 Voicemail

www.cda.org

CDA Practice Support Center/Compass

(866) 232-6362

www.cdacompass.com

CDA Peer Review (Complaints)

(800) 232-7645

CA Poison Control System

(800) 876-4766

www.calpoison.org

Consumer Hotlines

(800) 927-4357 Dept of Insurance

(616) 445-5544 Insurance Commissioner

Dental Board of California

www.dbc.ca.gov

Denti-Cal Provider Locator

(800) 322-6384

Department of Public Health

Radiologic Health

(916) 322-2073 Equipment Registration

HMO Consumer Complaint Hotline

(800) 400-0815

NPI-National Provider Indentifier

(800) 465-3203

www.nnppes.cms.hhs.gov

TDIC The Dentists Insurance Company

(800) 733-0634

US Drug Enforcement Agency (DEA)

(800) 882-9539





New Members!

Ardavan Kheradpir, DMD

Welcome Back!

Welcome Back!

Oral Surgeon
Fresno Maxillofacial Surgery & Dental Implants
7025 N Maple Ave Ste 108

Fresno, CA 93720

(559) 226-2722

Neil Marquez DMD

General Practitioner Star Brite Family Dental 3636 N First Ste 152 Fresno, CA 93726 (559) 229-4536

Dr. Marquez graduated from the University of the East in 2010

Rosalinda Miranda-Mauricio DDS

General Practitioner Northwest Dental Care 2531 Howard Rd Ste 103

Madera, CA 93637

(559) 674-0927

Dr. Miranda-Mauricio graduated Manila Central University-Philippines in 1986

Andrew Pakchoian DDS

General Practitioner

Pending Office Address

Dr. Pakchoian graduated from the University of Maryland in 2010 and completed his residency at the Naval Dental Center in San Diego in 2011

Amandeep Randhawa DDS

General Practitioner

Pending Office Address

Dr. Randhawa graduated from the Universidad De La Salle in 2014

Atyaf Saleh DDS

General Practitioner Pending Office Address

Dr. Atyaf graduated from the University of British Columbia in 2012

Dean Suanico DDS

Central Valley Endodontics 7614 N Fresno St. Ste 101 Fresno, CA 93720

(559) 431-6400

Dr. Suanico graduated from Herman Ostrow School of Dentistry of USC in 2010

Pending Applicants

Thanhthoo Nguyen-Tran, DDS Edward Trevino, DDS Lojyn Hallak, DDS Mohamed Kaou, DDS Kaitlyn O'Brien DDS





Volume 64 Issue 3 The



Make "Reasonably Careful" Plans, Then Vacation



By TDIC Risk Management Staff

If a little rest and recreation is on your schedule, The Dentists Insurance Company wisher you bon voyage and offers a reminder to make "reasonably careful" arrangements for emergency patient care while you are out of the office.

TDIC recommends lining up emergency coverage with one or more of your colleagues, notifying patients at least one month before vacation and providing information about the dentists who will provide care in your absence. Inform patients of the colleagues' emergency contact information on your website and via a sign in your waiting room. If you are closing for vacation, leave a message on your telephone with emergency contact information. If you use an answering service, leave specific directions for the operator to collect information from the patient, including full name, date last seen, complaint and telephone number. Meet with colleagues in advance to discuss verification of patients of record and provide a referral list of specialists you routinely use to ensure continuity of care.

"There are circumstances, such as vacation, where dentists should have a policy or protocol regarding emergency or similar after-hours care," said John Sillis, a Northern California attorney specializing in professional liability. The key is whether the dentist is being "reasonably careful" to make sure patients are taken care of while he or she is out of the office.

Sillis said the phrase "reasonably careful" is in the definition of standard of care. A dentist can be negligent if he or she fails to use the level of skill, knowledge and care in diagnosis and treatment that other reasonably careful dentists would use in the same or similar circumstances.

"Reasonably careful" is frequently defined as whether the dentist's action or omission caused the patient injury," Sillis added. "Develop a protocol to protect yourself and your patients while you are on vacation.

In addition to arranging for emergency patient care, schedule someone to check your mail for urgent or time-sensitive letters from patients, the Dental Board or an attorney.

Another option for vacation coverage is to hire a dentist to work in your practice while you are gone. If considering this option, TDIC recommends verifying the active license and insurance of the covering dentist. Make sure this dentist follows your protocol for charting entries and has the skill level you expect of someone who is going to treat your patients. Carve out the time to discuss practice philosophies such as the dentist's availability to respond directly to patient concerns in the event of an emergency procedure, such as an extraction or root canal therapy. Again, provide a referral list of specialists. Meet with staff to plan for a smooth transition for the covering dentist and leave your contact information.

If closing your practice for vacation:

- Arrange for emergency coverage with one or more colleagues.
- Notify patients one month in advance of vacation and provide emergency contact information.
- Leave emergency contact information on your website and answering machine.
- Develop a protocol for verification of patients of record.
- Provide a referral list of specialists
- Schedule a daily mail check for urgent or time-sensitive matters.

Ominimus

FCC Dental Hygiene Program Graduation By Joanne Pacheco

Fresno City College dental hygiene program celebrated the forty-first graduation ceremony on May 21, 2015 at Wedgewood Banquet Center Fresno. The graduation ceremony was an opportunity for family and friends to celebrate the achievements of 26 students completing the dental hygiene program. It was also a time for the students to reflect back on the program and the time shared with their colleagues. The ceremony recognized students that had earned awards and scholarships for outstanding performance during the dental hygiene program. The Fresno-Madera Dental Society provided a scholarship recognizing a student who excelled academically, clinically and demonstrated an interest in community health. Belinda Miranda was the recipient of this scholarship. The FCC Dental Hygiene Program would like to thank the members of the Fresno-Madera Dental Society who sit on the dental hygiene advisory committee providing guidance to the program. Dr Ron Sani, Chair of the committee, along with committee members Dr. Greg Nalchajian and Dr. Tom Downing.

Dr. Paul Cheney & Joanne Pacheco presenting the FMDS Scholarship award to Belinda Miranda RDH.



Reedley College Pinning Ceremony

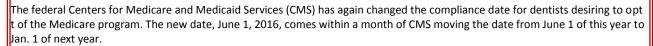
Congratulations & best wishes to the dental assisting students who recently graduated from the Reedley College Dental Assisting Program. Dr. Ann Marie Grady was on hand at the ceremony and presented lesha Tristan the "Outstanding Dental Assistant Class of 2015" award sponsored by the Fresno Madera Dental Society. This award is determined by the academic staff of the Reedley College Dental Assisting department who have to make this tough decision each year. Hannah Safad was selected for the second award by the FMDS Scholarship Committee based upon essays the students wrote.

Congratulations Class of 2015!

Volume 64 Issue 3

The Grapevine Bulletin July-August 2015

Medicare provider enrollment date pushed back again



The opt-out from Medicare allows dentists to formally notify CMS that they do not wish to participate as a provider within Medicare, do not intend to submit claims to Medicare (and Medicare does not pay for basic dental care), and yet as an opted-out provider, prescriptions ordered will be paid by Medicare. That is the key advantage to opting out from the Medicare program.

CMS has notified interested parties that it will take four to five months to process all the forms coming in for Medicare participation, whether they opt in, opt out or register as an ordering and referring provider. What the compliance date of June 1, 2016, means is that for the dentist who has submitted an opt-out affidavit well in time for it to be processed by June 1, 2016, Medicare will be paying for prescriptions on and after June 1, 2016. Dentists may submit an opt-out form, or other provider status form, after June 1, 2016, but on that date Medicare will not be paying for medications prescribed by a dentist unless the opt-out affidavit has been received and processed prior to the compliance date.

Medicare Updates

from ada.org

The Center Medicare and Medicaid Services (CMS) will be extending to January 1, 2016 the effective date by which dentists must have either enrolled or officially opted out of Medicare in order for prescriptions they write to be covered by Medicare Part D. This proposed rule would also require Part D plans to cover a "provisional supply" of up to 90 days of a medication prescribed by a doctor who has not enrolled or opted out. A Part D plan must notify the beneficiary in writing within three business days that the medication is being covered on a provisional basis because of the prescriber's current Medicare status. Part D plans must also make reasonable efforts to notify the prescriber. After covering the provisional supply and providing the notice to the beneficiary, the Part D plan will be required to reject future claims for the same medication for that beneficiary if the prescription is from the same prescriber.

Note that for a dentist to meet the January 1, 2016 effective date, they must submit their application at least 90 days before this date to allow sufficient time for processing.

MEDICARE ADVANTAGE

"Opting out" is not an option for any provider who treats patients in a Medicare Advantage plan and wishes their patients to receive the benefit from the MA plan. This is true whether the provider is in-network for the MA plan or not (for PPO-type MA plans). There is a limited exception for emergency or urgent care situations. The MA organization is required to check the opt out list on a regular basis. A dentist who opts out for the first time may be able to terminate the opt out by taking the necessary steps within 90 days of the effective date of the opt out affidavit. Enrolling either using the 855I (full enrollment) or the 855O (ordering and referring provider) are valid options for a dentist treating patients with an MA plan. If a non-contracted dentist enrolls in Medicare using the 855i this does not mean the dentist is now an MA plan participant i.e. in-network for the MA plan.

Legislative Update

From cda.org

Pressure continues to mount on the state to address the Denti-Cal program as Western Dental, the state's largest Denti-Cal provider, announced last week that it would no longer accept new Denti-Cal patients starting June 1. Western Dental serves between 650,000-700,000 Denti-Cal patients annually, about half of its patient load. The Department of Health Care Services stated that it is "very concerned about the potential impacts" and "will act swiftly to take action should it be necessary to ensure that our members have access to the quality dental services they need."



You Don't Want to Miss This One! Sign Up Today Call (559) 438-7284 to Register



The Fresno-Madera Dental Society Proudly Presents Their Summer 2015 CCDC Featuring:



Gordon Christensen DDS, MSD, PhD The Christensen Bottom Line 2015

Friday September 11, 2015
Fresho Convention Conter Exhibit Hall
848 "M" Street
Fresho, CA 93721
Registration begins of 7500 a.m.
Course Lecture from 8:00 a.m. 4:00 p.m.
Linch Induced in the course Re
7 CEUs

Every Lecture Gordon Gives is Unique

The fast moving "bottom fine" course includes the areas of dentistry with the most activity and change in 2015. It is easily understood and has numerous summaries that help attendoes, interpret the on-going advancements in the profession. This course encourages audience participation and anywires. As the day progresses, Gordon will constantly poll the audience and respond to au dience queries. The hottest aspects in the following topics will be included in the planned program depending on the interests of the audience and the time available:

The State of the Profession Practice Management Equipment Operative Dentistry Prosthodontics-Fixed Diagnosis & Treatment Planning Technology Preventive Dentistry Periodontics Oral & Maxillofacial Radiology

Bring the Entire Team!

Your entire team will benefit from this informative and enterlaining course! The team will learn the latest trends, proven techniques, material, devices and new concepts in our field.

<u>Don't miss this opportunity to learn what is faster, easier, better and more profitable in dentistry.</u>
At the completion of this course, attendees should be able to identify the best new materials and techniques for their practice, determine which products and techniques presented in the course meet their individual practice needs, and integrate the new concepts into their practice.

The DoubleTree in Fresho, across the street from the Convention Center Exhibit Hall, has made available a limited number of rooms for our attendees September 10 8.11, 2015 for the special rate of \$119.00 i applicable tax per night —Standard King or Double room. This rate is available until room block is filled or August 28, 2015. For this discount, ask for the Fresho Madera Dental Society room block. Contact DoubleTree Fresho (559) 268-1000

Register between now & August 31, 2015

CDA Member \$275.00 Non Member \$375.00 Auxiliary \$335.0

Late Registration-After September 1, 2015

CDA Member \$325.00 Non-Member \$425.00 Auxillary \$145.00

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Name of Auxiliary At	gelbear				Degree	Uner selec	Ê
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Are You Mobile?



Remember 8 track tapes? No? Well soon, no one will remember desktop computers, either. When was the last time you used one to search for clothes, food, a birthday present or even directions?

It's akin to when digital photography first arrived on the scene. I remember sitting next to a friend at a Giants Game in 2003 (sorry Dodgers fans) and he was taking 50 photos per minute. I said, "Tracy, you are wasting film!" He turned to me and said, "What film?". I was the BIGGEST skeptic of digital photography ever. When was the last time you processed 35mm film?

Today's world is all about being mobile. Is your website mobile friendly? Your phone is now your desktop computer and what everyone is using to search. Because this is the new norm, major search engines like Google have said that if you're not mobile responsive, your website will take an organic hit.

What does this mean? Below, you can see both a mobile and a non-mobile website. The difference is you can see the text and images without having to expand the screen on the mobile optimized website.

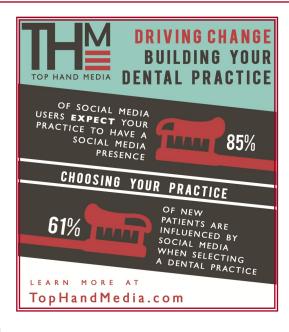
The cost to make your site mobile responsive is less than \$1200. It is a small investment worth the price. Let your patients be your advocates around the dinner table or cup of coffee. Being not only on the internet, but also mobile responsive is a must.

Take Away's

- If you do not have a website --- build one
- If you're website is not responsive --- create one
- If you're not socially active --- open one
- Don't be left holding 35mm film







Fresno Madera Dental Society 2015 Election Results

2016 FMDS Board of Directors President-Abran De La O DDS President-Elect-Annalee Asbury DDS

Secretary-Special Election to be held at the November General Meeting

Treasurer-David Forester DDS Editor-Sabrina Nassar DDS

Immediate Past President-Ann Marie Grady DDS

CDA Trustee-Gerald Danielson DDS

Director-2016-2017 Blake Scott DDS

Director-2015-2016 Pavla Senkyrikova DDS

Director-2016-2017 Michael Madrigal DDS

Director-2016-2017 Paul Hsiao DDS

Director-2015-2016 Andrew Rahn DDS

Director-2016-2016 Crystal Nassar DDS



Take Advantage of Your Membership!

Continuing Education
Peer Review
Leadership Opportunities
Free Classified Ads on the FMDS Website & Bulletin
Social Events
Networking
Volunteering Opportunities
Legislative Advocacy
Dental Community PR
Endorsed Program Discounts
CDA Practice Support Center
Patient Referrals
Source for Regulatory Information









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State Budget Update-Denti-Cal Cut Restored

The governor and Legislature announced yesterday that they have reached a budget deal, and we are very pleased to report that administration and legislative staff have informed us that the deal includes a full reversal of the 10 percent reimbursement rate cut for Denti-Cal providers that took effect in 2013. The reversal will be effective July 1, pending federal approval, albeit based on a potentially tenuous funding source beyond this budget year. We have also been informed that the rate reversal applies only to dental providers, at a cost of \$30 million.

While this is one incremental step in rebuilding Denti-Cal, it is a significant achievement for CDA's advocacy program.

The official deal will not be in print for several days and we will be reviewing it closely once it is released, but reports are that the funding source for this is the state's managed care organization (MCO) tax on Medi-Cal managed care plans, which comes with federal matching dollars. In order to preserve the \$1.1 billion in federal funding the tax currently generates, the state needs to change the current MCO tax structure because it does not comply with new federal requirements. The current structure expires at the end of fiscal year 2015-16 so, at the moment, the funding source for the 10 percent dental rate reversal after that is uncertain.

To address the looming expiration, the governor also announced that he is calling a special session on Medi-Cal (and a separate special session on transportation funding) to determine how to at least preserve this revenue either through the governor's proposed MCO tax and/or alternative sources. A proposed tobacco tax increase we have mentioned previously will be a part of this discussion. The governor is calling for the special session to be completed by September.

While questions remain about how to make even the 10 percent rate reversal permanent and sustainable, this is a great starting off point for us to build upon as we push for other fixes and funding sources heading in to the special session, which will officially start June 19. The Legislature plans to approve the budget deal on Thursday and Friday.

More on the budget can be found here: http://www.cda.org/news-events/cda-pleased-by-state-reversal-of-denti-cal-cuts

We Are the Fresno Madera Dental Society

We are starting a new feature in the Grapevine Bulletin beginning with our next edition. We are looking for members who go beyond 8-5 giving back to their community, volunteering in a foreign country, have an unusual hobby, etc. There are many facets to the FMDS and we

want to highlight our members who <u>Are the Fresno Madera Dental Society.</u> Everyone has a story! What's yours? Just call the FMDS business office and let us know a little about what you do, or give us the name of a dentist you would like to see highlighted in the Grapevine Bulletin and we'll do the rest.

The Grapevine Bulletin

July-August 2015

Volume 64 Issue 3

The FMDS Shredding Event has been scheduled for October 29, 2015. Below are some guidelines for Record & Document retention to help you prepare:

<u>Patient Documents</u> <u>Retention Period</u>

EOBs 7 years

Patient payment records 3 years after full payment

Patient treatment records-Active Indefinitely

Patient treatment records-Inactive Adult patients-10 years from the date patient was last seen

Employee Documents Retention Period

Continuing education certificates 3 complete license renewal periods

Employee earnings records Indefinitely Employee handbooks Indefinitely

Employee exposure records

Employee medical records

Duration of employment plus 30 years

Duration of employment plus 30 years

Employee Eligibility (I-9 form)

The later of: 3 years from hire date or 1 year after termination

Group insurance plans

Active employees-Until plan is amended or terminated

Retirees-Indefinitely or until 6 years after death of last

Job applications, resumes, interview notes eligible participant 2 years for applicants

4 years from terminations for hired individuals

Job descriptions 3 years after superseded Payroll 4 years after termination

Pension documents & supporting employee data

Indefinitely

Personnel records 4 years after termination

Wage assignments, attachments, garnishments 3 years after payment of settlement

<u>Compliance Documents</u> <u>Retention Period</u>

Sterilizer monitoring results

Hazardous waste treatment/disposal/recycling

Medical waste treatment/disposal records

3 years

HIPAA related policies, procedures and documen-

tation of training and other actions 6 years

Controlled substances purchase records/

Inventory log/dispensing log3 yearsEmployee Cal/OSHA training records3 yearsInjury and Illness Program3 years

• Record of regular inspections & training records Employers with less than 10 employees need only maintain inspection

records until the hazard is corrected and may maintain a log of instruct-

tions in lieu of separate training records

Exposure Control Program

Training records 3 yearsSharps Injury Log 5 years

Housekeeping Schedule
 No mandated retention period; recommend 1 year

<u>Business Documents</u> <u>Retention Period</u>

Annual audited financial statements

Annual Plan and budgets

Bank statements and cancelled checks

Charitable contribution records

Indefinitely

2 years

7 years

Corporate records (articles of incorporation, bylaws,

rules) Indefinitely

Financing documents, credit agreements, loan

agreements, etc 10 years after satisfaction or termination

Monthly financial statements 7 years
Tax returns Indefinitely

This is not a complete list. Check with your attorney and//or accountant

Out & About with the FMDS

Spring Meet & Greet at "5"

Despite the blustery weather on April 23 the FMDS hosted a successful Meet & Greet at "5". The big storm held off until after the event, but we were prepared with heaters on the patio just in case. About 50 members attended and enjoyed a casual evening of catching up with old friends and meeting new members.









Congratulations to Dr Paul Hsiao and his bride Daphne on their June wedding.

Dr. Hsiao was the Chief Dental Resident at CMC and recently opened his general practice on N. Palm. It's been a busy month!



Congratulations and best wishes to Dr. Scott Janzen and his beautiful bride Rose on their, June wedding.



Welcome New and Returning CMC Residents

General Dentistry Residents

James Chen, DMD

AZ-Midwestern University

Eddie Heath, DDS

MI-University of Michigan

Abraham Tang, DDS

CA-UCSF School of Dentistry

Rojin Amiri, DDS

CA-University of the Pacific

Jagrup Bal, DMD

CA-San Francisco Dental College

OH-Case Western Reserve University

Maurissa, Kiefer, DDS

CA-University of the Pacific

Augie (Roy) Lagemann, DDS

CA-UCSF

Christy Leung, DDS

CA-UCLA

Thomas Nguyen, DDS

CA-San Francisco Dental College

CA-UCSF School of Dentistry

Eric Rabey, DDS

CA-Herman Ostrow School of Dentistry of USC

CA-San Francisco Dental College

Michael Thomas, DDS

CA-San Francisco Dental College MI-University of Michigan

OMFS Residents

Niloofar Deyhim, DDS

NY-New York University

Jeffrey Garcia, DDS

CA-UCLA School of Dentistry

Peter Ingoldsby, DDS

CA-UOP Arthur A Dugoni School of Dentistry

Bryan Swanson, DDS

WA-University of Washington

Brian Huh, DDS

AZ-Arizona School of Dentistry & Oral Health

Amit Patel, DMD

PA-University of Pittsburgh

Diana Lin, DMD

AZ-A.T. Still University

LA-LSU Shreveport

Omid Niavarani, DDS

CA-University of the Pacific

LA-Louisiana State University School of Dentistry

Shahin Taghikhan, DDS

CA-UOP Arthur A Dugoni School of Dentistry

Ever wanted to know what it is like to play softball on Margie Wright Softball Field?



Well.... now is the opportunity.



What: 1st Annual TeamSmile Co-Ed Softball Tournament
A fun, exciting and great day of slow-pitch softball. All skill sets welcome.

Goal: to raise funds to keep Team Smile in Fresno.

Who: The first 5 Dental office teams or dental suppliers (each guaranteed 2 games). Feel free to join offices to field your team.

Where: Margie Wright Softball Field at Fresno State



When: Saturday, Aug 15, 2015 8:00 a.m. until 6:00 p.m.

Cost: \$1,000 per team. ALL PROCEEDS go to TeamSmile, a 501c non-profit. So your office can deduct the whole entry fee!

Family and fans are welcome to cheer on your team. There is not an entry fee to watch but donations will be accepted at the gate.

If you have any questions, want more details, and/or rules, feel free to email or call me

559-259-5877 cell



xavier@drxdds.com
Xavier J Gutierrez, DDS



A Blast from the Past!



60 Years Ago

Discussion was held concerning off-street parking requirements for construction of new Medical and Dental buildings in the City of Fresno. The present ordinance requires five parking spaces per practicing dentist. A motion was made by Dr. Mon Pere and seconded by Dr. Mosgrove that we recommend to the City of Fresno Planning Commission that each practicing dentist provide three parking spaces. The motion was carried unanimously. A letter from the secretary was sent with the society recommendations to the Planning Commission.

40 Years Ago

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20 Years Ago

News

Congratulations and best wishes are on order for one of our newer members,

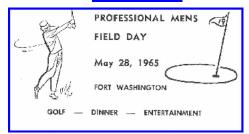
Dr. Jean Chang who married Dr. Marc Shalit. Dr. Shalit is an emergency room doctor at VMC. Jean and Marc met while Jean was enrolled in a post graduate dental program at VMC hospital

Congratulations to Dr. Mike Madrigal and Gina on the birth of their first child, a boy, named Nathan Alexander. Nathan arrived on April 20, 1995 weighing in at 9.5 lbs.

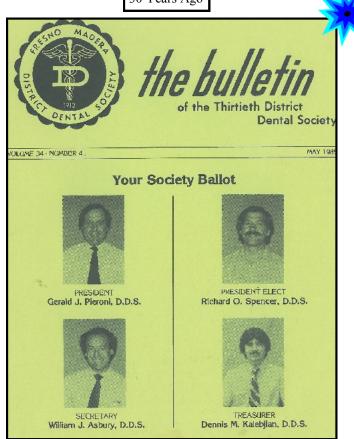
Dr. Treva Lee and her husband Eric have welcomed their first born, Thomas Ray Jacobsen. Thomas was born on March 1, 1995 weighing in at 8 lb 6 ozs. Congratulations.

Dr Christopher and Nathalie Ngo were blessed with a baby girl, Madeline, on March 2, 1995, 5 lb, 12 oz.

50 Years Ago



30 Years Ago





10 Years Ago

FMDS Board Officers & Directors—2005

President - Xavier Gutierrez, D.D.S.
President Elect - Doug Halloran, D.D.S.
President - Nicole Nalchagian, D.D.S.
Treasurer - William Asbury, D.D.S.
Secretary - Jerry Danielson, D.D.S.
Editor - Clarence Chau, D.D.S.
State Trustee - Roger Simonian, D.D.S.
Director - John Grieco, D.D.S.
Director - Dee Nishimine, D.D.S.
Director - Stephen O'Hara, D.D.S.
Director - Gerald Pieroni, D.D.S.
Director - Gerald Pieroni, D.D.S.
Director - Gabin Wise, D.D.S.

Newly elected directors with terms from 01/01/2006 to 10/10/2008 are: Drs. Dee Nishimine, Downing Moua and Gerald Pieroni. Dr. Rosaura Pacheco will be serving as Servalany.



The Grapevine Bulletin July-August 2015

Practices for Sale

Practice for Sale in Fresno

General practice dental office in Fresno, CA. Approximately 1200 square foot office with 3 plumbed operatories and updated equipment, reception area, private bathroom, sterilization area and a small lab. Our practice operates Easy Dental and the computers have been updated. The practice is growing, receiving over 50 new patients per month. The practice is projected to collect over \$500K in 2015 while working 28 hours per week. Send CV to ddsfresnoca@gmail.com

Associateship Leading to Ownership

A busy Fresno area dental office is looking for a dentist interested in an associateship that could lead to ownership. This busy practice welcomes approximately 60 new patients per month. The practice is computerized and has digital radiography. Our practice also boasts a great dental team. For more information and details, please send inquiries and CV to: centralvalleydds@gmail.com

Great Opportunity-Great Bargain

Satellite practice in the peaceful community of Reedley. Wonderful patients, equipped for 2 operatories plus an extra operatory-already plumbed. Great for a young dentist as a starter practice or a dentist looking for extra income. Rent \$850 Contact Dr Sandoval (661) 323-9421 or (661) 428-2186

Equipped & Furnished Dental Office Available

Equipped & furnished dental office available. Take over current lease, recently renewed, in the 1st year of a 3 year, with a 3 year option to renew. Great terms Y conditions, very affordable. 3 operatories, 2 equipped. Good neighborhood location in Old Fig with 1st class neighboring tenants.

Office is currently a 5 year old dental sleep medicine practice. Charts can stay or be relocated. Training in sleep dentistry is available, if desired. Previous patients starting to turn over, requiring new appliances. Owner retiring.

For details, contact John Cahill (510) 844-0330 e-mail wps@succeed.net

Reference #JC-349

Offices for Lease or Rent

Dental Office for Lease

Dental office for lease. 1319 sq ft, 4 operatories. Room for possibly 2 dentists or a dentist and hygienist. Many new exterior improvements. 1060 E. Shields Fresno, CA (Shields & College-East of Maroa) Please do not disturb current dentist occupant-Drive by only. Please call/e-mail for showings. (559) 999-6165 smar@guarantee.com

Sub lessee Wanted

Nice practice, good location in Fresno. Ideal for a specialist working a few days per week.

Please contact Loy-(559) 930-1354

Dental Office Space Available

Dental office space available. 1500 sq ft located inside El Portal Plaza in Merced. It is available to all dental specialties except for general dentistry. The space is immediately available. Call (408) 891-7483 for further inquiries

Offices to Share

New Office to Share

Newly constructed dental office for sub-lease. Located close to the corner of Blackstone Ave & Herndon Ave. High visibility shopping center location. Five operatories, laboratory and sterilization area. Separate waiting room, private office and mechanical room. 3000 total sq ft.

If interested, please contact Atif Rana (559) 289-2313

Northeast Dental Office to Share

Beautiful detailed office located in Northeast Clovis to share with Dental Specialty. Includes 8 operatories fully equipped with state of the art equipment. Large reception area, break room, storage and lab available. Excellent location and close to shopping center and Fwy 168. 4000 sq ft.

Contact e-mail jenniferpham70@yahoo.com or phone (559) 300-8299

Associate Wanted





Kids Dental Kare is seeking skilled and caring dentist (GP &/or specialist to provide services to this busy new location in Fresno. Training & ownership opportunities exist. Clinical & business development will be stressed. FT/PT okay. Open Monday through Saturday. \$500-\$700 base or percentage depending on experience & skill. The Fresno office is located at 3920 N. Cedar Fresno, CA 93726. Send resume to:

dr.lanier@kidsdentalkare.com Visit us at www.kidsdentalkare.com

Experienced Endodontist Needed

Experienced endodontist needed for a busy general dentist's office in Fresno, mostly for endo re-treats and apical surgery. This position will be for 1-2 days per month to begin with, preferably Wednesdays, possibly Fridays.

All general dentistry and basic endodontic tools and supplies are provided. Electric handpieces with adjustable speeds are built into ADEC console units. There are digital x-rays. An RDA will be assigned to assist.

Email: zsdentist@gmail.com Attention Laurie Phone: 559 435-5660 Laurie

Rare Opportunity for an Associate Dentist

Busy practice in a fast growing city in Fresno County offering an immediate partnership to the right candidate. The applicant should be comfortable with all dental procedures and have high ethical standards.

\$650 day guarantee. Please send your resume to: fresnocountydentist@yahoo.com

Associate Wanted

Associate wanted/Opportunity to purchase. Private office in the Central Valley of California. Great opportunity to get into your own practice and do more than just hygiene. Owner is an Alumni of UOP with over twenty years of experience. Contact Kin (559) 977-3855 or Rina (559) 349-8488

The Grapevine Bulletin July-August 2015

Associate Wanted

Volume 64 Issue 3

Associate Dentist Position Available

Associate dentist position is available in the greater Fresno area of the Central Valley. We are a well established private dental practice, accepting only cash and insurance patients. We are a high-end digital, paperless dental practice with many advanced technologies including digital imaging and Cerek. The position is full/part time and will pay 30-35% of collection. It may lead to partnership and buyout too the right person. The right candidate should have 1-2 years experience in all phases of dentistry, with strong clinical and communication skills. International dentists are welcome. If interested, please email your CV to: valleyteeth@gmail.com

General Dentist Needed in Madera

General Dentist needed in Madera office. Full/Part time. Office open Monday through Friday. Possible partnership or buy out in the future. Compensation negotiable. Contact Dr. Purewal at (559) 433-7213 or purewaldds@gmail.com

Great Opportunity

I am looking for a dentist to come and treat patients. We have a thriving practice and need help. Santa Cruz County appears on lists of best places to live almost every year. Our climate, engaged community and proximity to the Monterey and San Francisco Bay area make the Santa Cruz area a very desirable place to live.

I'm creating a great opportunity for someone who wants to treat patients. I'll handle the marketing, new patient generating and management hassle. We offer great income potential and working conditions. I think we have it all! Please call (831) 316-1591 to hear a message with more details about the position and instructions on how to apply

Looking for a Dedicated, Hard Working Associate

Looking for a dedicated, hard working associate for a cosmetic oriented dental practice in North Fresno. For more information please contact Denise Linder (559) 226-3686 or

e-mail chadandersondental@sbcglobal.net

Associate General Dentist Needed

We are currently looking for an associate general dentist for our Fresno, Sanger & Dinuba offices. This practice provides care for the entire family. As an associate, you'll examine, diagnose and provide treatment counseling to patients in a comprehensive manner. Experience with molar endo and surgical molar extractions. Part-time to full-time. Must be a graduate dentist with state license or regional boards and eligible to practice dentistry in California. Please e-mail your resume to: umkaram@yahoo.com or contact Karam Um (909) 997-3003

Accepting Applications for a Dental Associate

Accepting applications for a Dental Associate with a DDS degree. Looking for a potential long-term associate/partner with a passion to provide quality dental care. Available schedule is Monday through Thursday afternoon from 1:00 pm to 7:00 pm and Friday 8:00 am to 4:00 pm. E-mail rah@ocsnet.net

Associate Wanted

<u>Private Practice in Madera Seeking an</u> <u>Associate General Dentist</u>

Parker Dental Care is a well established, high quality private practice in Madera, CA seeking an associate general dentist. David Parker, DDS has been in the area for over 30 years and has established a thriving practice with state-of-the art technology including Dexis digital radiographs and computerized charting with Dentrix software. We take pride in providing excellent dental care and service to our patients. As an associate, you will have a dedicated team to help you focus on patient care. Associate should feel comfortable with all phases of dentistry and treating all ages. This is an excellent opportunity and experience for development.

Excellent pay based on commission and experience, Please submit your resume to: centralvalleydentaloffice@gmail.com

General Dentist Needed

Bullard Dental Group in Fresno, CA has an immediate opening for a general dentist on a full-time or part-time basis. If interested, please call Nasser Jiroudi (559) 439-9990 or (559) 805-0130

Associate Dentist Needed

Quality oriented private practice in Kerman, CA is looking for the right associate dentist for a full-time or part-time position. \$700 daily guarantee (full-time) and possibility of partnership and ownership in the future. Contact us at (559) 846-3333 or email your CV to harijacobdds@gmail.com

Associate Dentist Needed

Willow Dental Group, a private, general dental practice owned by Shawn E Anderson, DDS is offering an outstanding Associate Dentist an amazing opportunity to join our rapidly growing family dental practice.

State of the art dental office with CEREC, CBCT, Periolase, Diode Lasers, Digital radiography, two one-hour ZOOM! Whitening lights and the newest and best amenities for both the technician and patient (including Starbucks coffee machine).

SKILLS: professional, energetic, highly engaged, great chair-side and technical skills, and excellent customer service and communication skills. Must be willing to perform all aspects of general dentistry including basic endo, Invisalign, crown, veneers and bridge. Must be ethical, productive, goal oriented, efficient, servant-hearted and one who desires to lead his team, and improve upon his/her dental diagnosis and treatment ability daily. If qualified to join our outstanding team, and desiring an awe-some team/work environment, please submit your resume or CV to tracey@willowdentalgroup.com

Looking for a General or Pediatric Dentist

Valley Children's Dentistry & Orthodontics is looking for a general dentist who enjoys working with children or a pediatric dentist on a full time or part time basis. Our office focuses on giving children compassionate and quality dental care. This is a great opportunity in a fun atmosphere. Pay is a guaranteed daily minimum or percentage of total office production, whichever is greater. For more information please call Ann Marie at (559) 554-9999 or email martinez.annmarie@yahoo.com



Associate Wanted

Associate Dentist Needed

Associate dentist needed for a growing family practice. If you would like to treat patients in a practice that emphasizes high quality dentistry and patient education you may be the person we are looking for. We are looking for a part-time or Full-time associate to join our team of professionals.

Please contact: Adrianne by phone (209) 385-1479 or e-mail adrianne@elportaldentalgtoup.com

Great Opportunity

Looking for an associate who truly believes of the value in honest, good quality dentistry. We have digital x-rays, Adec chairs, soundless handpieces, E4d milling machine and a beautiful spacious office. We have a friendly staff that can make this a special place to work. Please fax your resume' to (559) 325-0709

Full Time Dentist Needed

Rare opportunity in FFS/PPO only Private Practice near Fresno. Great patients/Great staff/Great Facility. Owner just completely remodeled the facility and upgraded to fully digital about a year ago. Office is doing well and has a huge potential to grow. If you are the right person, you can be part of this. Excellent pay and benefits. Great opportunity to do great dentistry and be your own boss without the headaches. Minimum of 1 year experience, preferably 3 years or more, as you will be the only dentist in the office.

Send resume to centralvalleydetist1112@gmail.com

Dentist Associate Needed in Northwest Fresno

A busy dental office is seeking a Dentist Associate to join our friendly staff. PT/FT \$700 per day plus commission. 3 years experience required. Please fax resume to: (559) 277-1197 or email to: angelsfamilydental@yahoo.com









For more information about CDA Cares and to register to volunteer, visit cdafoundation.org/cdacares.

Volunteer Opportunities

CDA Cares Fresno October 2 & 3, 2015 cdafoundation.org/cdacares

Tzu Chi Fresno Medical Team tzuchi.fresnomedicalteam.org

Team Smile Fresno teamsmile.org/volunteers

Holy Cross Dental-Fresno (559) 442-4108



License Renewal Forms Mailed in Wrong Envelopes

The CDA is making dentists aware of an issue that is occurring with license renewal notices being sent in the mail.

A member recently notified CDA that she received her renewal notice in an envelope that had a return address for the "Bureau of Automotive Repair," and nearly disposed of the unopened envelope. Subsequently, CDA confirmed that some notices might have been sent out by accident with the wrong return address. Correct license renewal envelopes should have a return address for the Employment Development Department. As it appears some licensure renewal notices were improperly mailed, CDA recommends dentists anticipating a renewal notice examine closely any mail with a return address from a state agency.

Renewal notices are mailed approximately 60 days before license expiration. A dentist is responsible for renewing his or her license regardless of having received the renewal notice or not, and is deemed to be practicing without a license once that license expires.

Renewal notices are mailed approximately 60 days before license expiration. A dentist is responsible for renewing his or her license regardless of having received the renewal notice or not, and is deemed to be practicing without a license once that license expires.

Dental licenses expire every two years on the last day of the birth month of the licensee. If the licensee's birth year is an even number, his or her license will expire during even-numbered years. If the licensee's birth year is an odd number, his or her license will expire during odd-numbered years. There is no grace period for a dentist in active practice, although a delinquency fee will not be assessed until the renewal is more than 30 days late.

For more information, or to renew your license online, visit dbc.ca.gov.





Elite Medical & Dental Supply

We are a local dental supply company based in Clovis, CA. We've been taking care of our clients in the Central Valley for over twenty years. We can guarantee to beat or match our competitors pricing. We also offer technician service on handpiece and equipment repair.

Please call for a free catalog. (559) 294-8646

Free same day delivery of order is called in before 2:00 pm

Hours of Business: Mon - Thurs: 8am - 5pm Fri: 8am - Noon







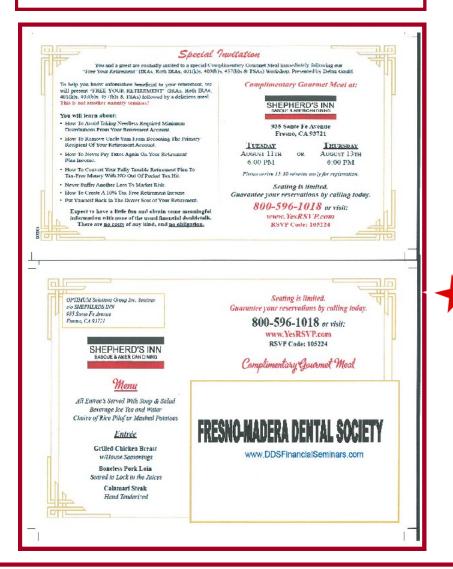




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July-August 2015



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